

No 62,340

THE TIMES Tomorrow

Champion of the individual How Ralph Nader is bringing his crusade to Britain... Heseltine's legacy Why the Westland conflict has started a crucial debate

Portfolio

The Times Portfolio Competition prize of £4,000 was won yesterday by Mr D Laguerre of Hythe, Kent. Portfolio list, page 20; how to play, information service, back page

Dublin ferry firm halts all services

The Irish ferry company B+I suspended all its passenger and freight services from Dublin to Liverpool, Holyhead and Rosslare yesterday and laid off 1,900 employees after industrial action by the Seamen's Union of Ireland in protest against 500 proposed redundancies.

Militant links disclosed

Militant Tendency documents that show the extent of its organization and the purpose of the 'Militant' newspaper are being studied by the Labour Party's inquiry into Militant's activities in Liverpool.

Blandford plea for bail fails

An application for bail by the Marquess of Blandford was rejected at Southampton Crown Court yesterday, pending his appeal tomorrow against a three-month sentence for breaking conditions of bail. He was returned to Pentonville prison.

Slave payment

Flick, the German industrial giant, agreed to pay compensation to survivors and dependants of slave labourers it used during the war. Last month Mr Shimon Peres, the Israeli Prime Minister, will visit the site of Bergen-Belsen, the Nazi concentration camp.

GPs rebuked

Some family doctors send too many patients to hospital, regardless of the economic cost of their decision, the Department of Health's chief medical officer says in a report.

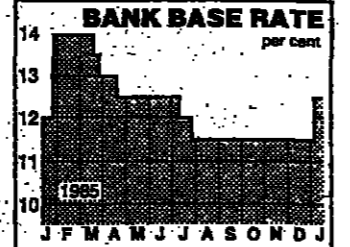
Ulster choice

Nominations open this morning for the 15 by-elections in Northern Ireland caused by the resignation of Unionist MPs from Westminster in protest at the Anglo-Irish agreement.

Blow for Lawson as base rates climb to 12.5%

The big four banks raised their base rates by percentage point to 12.5 per cent yesterday, following a clear signal from the Bank of England. The Bank stepped in to push up rates as the City was sensing a repeat of last January's sterling crisis.

The rise in base rates is a considerable embarrassment for Mr Nigel Lawson, the Chancellor of Exchequer. It came as he was meeting representatives of the Confederation of British Industry and the Trades Union Congress at the monthly meeting of the National Economic Development Council. Sir James Clesminson, the CBI president, said: "It is a great pity that this action is seen to be necessary. It is adding to the uncompetitiveness of British industry."



Talks at Acas on teachers' dispute

The two sides in the teachers' pay dispute are to meet formally with the conciliation service, Acas, next Tuesday, it was announced last night. It will be the first such meeting in the 14-month dispute. The move is being seen as the best, and perhaps only, chance of settling the dispute this term. Although neither side is expressing optimism, Mr Fred Smithies, general secretary of the National Association of Schoolmasters/Union of Women Teachers, said he was encouraged.

Britain set to resume full relations with Nigeria

By Nicholas Ashford, Diplomatic Correspondent. Britain and Nigeria are ready for an early resumption of full diplomatic relations, interrupted as a result of the 'Dikko' affair two years ago, after this week's highly successful visit to London by Professor Bolaji Akinyemi, the Nigerian Minister of External Affairs.

Dear Sir - from Disgruntled of Moscow

From Christopher Walker, Moscow. "We must either heal them or surgically remove them. Otherwise the disease will spread to the rest of the organism." According to the paper, "hordes" of doctors and patients wrote in to nominate the state of the people's medical service which, it said, was evidently "acute". One of the main complaints voiced by ordinary citizens to Westerners is the chronic shortage of vital drugs and other medical supplies.



Mr Charles Price, United States Ambassador, answers questions on Libyan sanctions outside the Foreign Office yesterday (Report, page 8).

US ultimatum over Libyan terrorism

US gave a warning yesterday that it was watching the Gaddafi regime very, very closely "to see whether it had ended its support of terrorism. If Libya was again involved in a terrorist attack, the US would not hesitate to take a military response and hunt down those responsible." The warning came as evidence was disclosed of terrorist plots to blow up the Capitol and assassinate an American ambassador. Washington has now begun urgent talks with friends and allies to enlist their support for the US economic embargo against Libya and the isolation of Colonel Gaddafi as a "pariah in the world community".

Libya calls sanctions a declaration of war

Tripoli (Reuters) - Libya yesterday described President Reagan's call for an international economic boycott of Libya as "tantamount politically to a declaration of war." The American President had treated the Libyan people with a barbarism which exceeds anything we had become accustomed to from past American Administrations, Libyan radio said.

Cricket tour to Zimbabwe looks doomed

The England B cricket team's tour to Zimbabwe next month will "almost certainly" be called off today, it was announced by Donald Carr, secretary of the Test and County Cricket Board (TCCB), at Heathrow airport last night. Mr Carr was speaking shortly before the team left for the first part of their tour in Sri Lanka.

GEC deny forecast loss on contract

By Rodney Cowton, Defence Correspondent. GEC, one of the companies in the European consortium whose rescue offer Westland directors are resisting, is involved in what may turn out to be a £20 million loss for the Yeovil-based helicopter company.

Westland rejects European offer

By Judith Huntley. The Anglo-European consortium's improved offer for Westward has again been rejected by the board. Sir John Cuckney, Westland's chairman, remains adamant that the rival £74 million rescue package from Sikorsky-Fiat be recommended to shareholders for the crucial vote on January 14.

Third of young men turn to crime

Nearly one-third of males in England and Wales are indicated to be by the age of 28, according to the new edition of the Government's statistical compendium, Social Trends, published today more than half the males found guilty or cautioned were under 21. Most commit only one offence, though, and the great majority of crimes are carried out by a small proportion of the population. Social trends, page 5.

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How Militant uses newspaper to weld its organization

By David Felton, Labour Correspondent

Documents indicating the extent of Militant's organization and the purpose of its weekly newspaper are being studied by the Labour Party's inquiry into Militant activities in Liverpool.

The documents, which are exhortations to Tendency members to increase sales of *Militant*, make clear the link between selling the newspaper and membership of the group. One section states: "The selling of the paper is a basic condition of membership."

Labour Party officials have in recent years ruled that selling *Militant* should not be seen as justification for expulsion from the party, but the documents will provide ammunition to those in the party leadership who want to see firm action against the organization.

Copies of the documents, in the possession of *The Times*, display the importance that Militant attaches to the newspaper, described as "the public face of the Tendency" and throughout refers to membership of the tendency. Militant leaders have often said that there were no members, only supporters.

There are several references to Militant as an "organization" with administration controlled from "the centre". The documents state: "The paper itself is the key to contact work and, therefore, the building of the organization. The comrades must take it extremely seriously."

A key passage states: "Every comrade should be given a few addresses of people to be visited on a regular weekly basis with the papers. The distribution of the paper is thus the key to systematic contact work."

"The branch should regularly discuss this work to ensure that all comrades, without exception, are carrying it out. It must be made clear to all comrades that the selling of the paper is a basic condition of membership."

It is understood that although the documents were written in the late 1970s, they still form the basis of Militant's operation.

The documents urge the adoption of a businesslike approach to selling the paper and spreading Militant's influence and message.

"Trotsky emphasized that the task of organizing an insurrection is made up of a thousand 'small' tasks which cannot be postponed. It is the same with the paper. A tendency which is incapable of tackling these small, but vital day-to-day tasks of organization does not deserve the name revolutionary."

"There is no place in our ranks for a disdainful attitude towards practical work and organizational tasks which are the stuff of real revolutionary work in the labour movement. The business manager, like the treasurer, occupies an extremely responsible position. Every comrade has a duty to help him carry out his work," the documents state.

Advice is given on how to report matters for the newspaper, with a strong concentration on industrial affairs and the encouragement, if possible, of workers to write articles. Involvement of students is also recommended. Their attitude to the paper would be a test of their seriousness about revolutionary work, the document argues.



Mrs. Drake, who has won EEC support for her fight for benefit to care for her disabled mother, with her daughters Mikala (left) and Gemma (Photograph: Mike Arron).

Care allowances Value of a round-the-clock job

By Peter Davenport and Nicholas Timmins

Mrs Jacqueline Drake, if she was lucky, will have managed four hours sleep last night before rising at about 5am to begin the daily task of caring for her severely disabled mother.

Before she falls into bed again around midnight she will have catered for her every need. "She is 69 years old with severe senile dementia, which means it is like looking after a one-year-old child. I have to do everything for Mum, wash her, dress her, clean her teeth, make her food and see to her each time she rises during the night", Mrs Drake said.

Mrs Drake, aged 42, does not complain about having to care for her mother; she simply sees her task as that of a daughter returning the care and affection given to her by her mother when a child.

What has angered her is the refusal of the Department of Health and Social Security to recognize in their regulations that she is doing a valuable job and is entitled to an allowance.

All that may be about to change.

The European Commission has supported the right of married women to the £23-a-week invalid care allowance, in a test case brought by Mrs Drake with the backing of the Child Poverty Action Group.

The refusal to pay married women, it argues, breaches the commission's directive on equal treatment, as men who give up work to care for someone to qualify for the benefit. At present just over 10,000 do so at a cost to the social security system of £11 million.

If Mrs Drake wins the final stage of her case at the European Court of Justice in Luxembourg on January 22, up to 76,000 married women may qualify for the allowance, with an additional 20,000 possibly getting some extra help at a cost to the DHSS of over £85 million a year. The result of the hearing is not expected until later this year.

The DHSS said yesterday that it opposed the extension of the allowance to married women in part because it believes the benefit is not covered by the equal treatment directive, and because it would represent a "substantial additional cost".

Ministers such as Mr Anthony Newton, Minister for Social Security, have argued that if an extra £85 million were available there are other competing priorities on which such sums might better be spent, for example a blindness allowance.

In addition the allowance was introduced in 1978 to try to encourage men and single women to care for relatives off means-tested allowances such as supplementary benefit, and married women living with their husbands would not have been entitled to supplementary benefit.

Mrs Drake lives with her husband, Clive, an industrial surveyor, in a bungalow in Shawbrook Avenue, Worsley, Manchester. Of their three children, only the youngest, Gemma, aged seven, and Mikala, aged three, are still at home.

In May 1984 Mrs Drake's parents moved to live with them. Within a month her father had died from a heart complaint and Mrs Drake was forced to give up her two jobs as a school crossing patrol and a cleaner, to care full-time for her mother. Her husband earns £460 a month and they have a £10,000 mortgage on their home.

Since Mrs Drake was the first stage of her case last year some 8,000 married women have lodged claims for invalid care allowance.

Wrangle over Westland Germans add weight to propaganda drive against Sikorsky

By Anthony Bevin, Political Correspondent

The Whitehall propaganda battle over Westland continued yesterday with the Ministry of Defence releasing the text of a West German letter opposing the bid by Sikorsky and Fiat.

Herr Dr Manfred Wörner, the federal Minister for Defence, told Mr Michael Heseltine, Secretary of State for Defence, that he was "reluctant" to take sides, but he wanted greater European co-operation.

He also said that the German had already rebuffed an attempt by Sikorsky to get a foothold in our helicopter market.

Dr Wörner said: "Since we have already worked very closely together in our efforts towards a more intensive European co-operation, I would therefore like to express my sympathy and support for your idea of European backing of Westland."

The Cabinet will discuss the state of play on Westland this morning. It is possible, if not probable, that the Prime Minister will warn both Mr Heseltine and Mr Leon Brittan, Secretary of State for Trade and Industry, to keep out of the struggle for shareholders' support.

Meanwhile, the European lobbying continued apace with Signor Raffaele Tei, the chairman of Augusta, the Italian partner in the Anglo-European consortium, saying that Westland would be excluded from the NH90 helicopter project if the Sikorsky-Fiat bid were accepted.

The Dutch deputy defence minister, Herr Jan van Houwelingen, said in a statement yesterday that his government would also drop possible plans to buy the Westland Lynx 3 if the company's shareholders opted for the Sikorsky, Fiat offer.

The Ministry of Defence last night took the opportunity of advising shareholders to consider both offers before deciding on their votes.

After Mr Heseltine had been sent a completed proxy form, enabling him to cast a vote, the ministry said "that when shareholders have been able to consider both sets of proposals, their proxy forms should be sent to the company registrar rather than Whitehall."

Members of Westland's biggest union yesterday voted in favour of Sikorsky-Fiat rescue.

A mass meeting of the engineering union's TASS section at Yeovil, Somerset, endorsed the Westland Board's preference for the American package, despite the earlier expression of support for the European consortium.

The Transport and General Workers Union has written to Sir Raymond Lygo, chief executive of British Aerospace, who is heading the European consortium, and Sir John Cuckney, Westland's chief, seeking clarification of a number of points that are worrying Westland's workforce.

Mr Ron Todd, TGWU general secretary, said he had asked Sir Raymond to send the union copies of the European consortium's proposals as the 2,000 TGWU members in Westland's 7,000-strong workforce had not seen them.

Mr Todd also said in the letter to Sir Raymond: "Our stewards at Westland are extremely concerned that if the board of directors does not receive the 75 per cent support required by the shareholders by January 14, the company would be left to go into liquidation."

"It would seem that if the Sikorsky arrangements did not get the 75 per cent needed, then the European consortium could also fail to do this."

Commentary Geoffrey Smith

When the Cabinet holds its first meeting of 1986 today, Westland will not be a separate item on the agenda. This does not mean that ministers will maintain a discreet silence on the issue that is now dominating British politics. It will certainly be discussed. It probably under the heading of parliamentary business for the coming week.

But this suggests that the discussion will focus not so much on the merits of the rival claims as on how the Cabinet can best contain the dispute that is raging within its ranks. That would be wise.

It would be impossible at this stage to secure agreement in favour of one option or the other. Mr Heseltine is by no means alone in preferring the European alternative and I do not believe it would be practical to get the Cabinet as a whole to reject it when the decision does not rest with the Government anyway.

But neither would he stand the slightest chance of persuading the Cabinet to actively back his preference against the resistance not only of Mr Brittan but also of the Prime Minister and the Treasury ministers.

Stand-off over dispute's cause

So on the substance of the dispute there is, for the moment, a stand-off. There may, however, be a better prospect now of getting ministers to curb their public campaigning.

At its last meeting the Cabinet agreed that a stage had been reached where the matter was in the hands of the shareholders and no minister was to try to influence them in one direction or the other. Merely to mention that now is enough to raise a wry smile.

The most open and obvious violations have come from Mr Heseltine. I have noticed over the past few days that many of those who agree with him on the substance, including a number of his ministerial colleagues, believe that he is overplaying his hand.

They are not suggesting that he is bidding for the leadership. Such a direct challenge to the authority of an entrenched Prime Minister would not be the best way to secure the leadership of the Conservative Party.

All the signs are that throughout this dispute Mr Heseltine has been acting as an angry man rather than as a personally calculating man. But quite a number of Conservatives may not like that either.

There have been three distinct phases in the political reactions to his campaign. First there was a sense of astonishment, mingled with awe, at the risk he was running. Then mounting admiration for his nerve and accomplishment in securing a hearing for the European option - to the point where it seemed that his stature would be enhanced, whatever the outcome.

Now there is quite a widespread feeling that he has been throwing more punches than have been necessary for his cause.

But it is not only Mr Heseltine who has ignored the Cabinet's ruling on restraint. Mr Brittan has also been battling away with much vigour, even if his tactics have less of the flavour of a cavalry charge.

Thatcher failed to stop brawling

Mrs Thatcher is, therefore, exposed to a double criticism that she failed to provide sufficient opportunity for private argument earlier and has been unable to prevent the public brawling later. The two complaints are not unrelated.

Mr Heseltine would have had less sympathy among his colleagues from the moment the dispute became public if they all felt he had had a fair chance to make his case. Some of them had a particular sense of fellow feeling for him because they, too, had previously experienced the mortification of losing their regard without what they regarded as a proper hearing.

Now it is in the self-interest of ministers on both sides to play it more quietly. Mr Brittan would be unlikely to influence the shareholders by raising the political temperature still higher and Mr Heseltine has done enough to focus their attention on the European option.

I, personally, believe that it is a good thing that he has done so. Otherwise the case would probably have gone unheeded, but it is now up to the rival consortia to argue their cases before the shareholders.

BAe chief denies 'tin bashing' claim

By Edward Townsend, Industrial Correspondent

Sir Raymond Lygo, chief executive of British Aerospace, who is leading the European consortium bidding for Westland, said yesterday it was an extraordinary assumption that the helicopter manufacturer would become "tin bashing" and no longer assemble complete aircraft.

At his second press conference in successive days, called to announce the new civil aircraft orders, Sir Raymond again criticized the Westland board and said it was "completely untrue" to suggest that shareholders would not have an offer in front of them apart from that of Sikorsky/Fiat.

"Westland shareholders are beginning to realize that there is more at stake here than might have been apparent, and there is an increasing awareness that there should be more time to consider the alternatives sensibly and soberly," he said.

People had believed everything that Sikorsky/Fiat said and nothing from the Westland consortium. The Westland board was unable to change its mind. "The fact that a much better offer has come along is very difficult for them, and people are striking attitudes and getting into trenches."

Sir Raymond added: "I would have hoped that the board would look more rationally at the European proposals. He announced new orders worth more than £200 million and discussed plans for future BAe involvement in the next generation of Airbus airliners. "We are a success story. It can't be bad to be touched by British Aerospace."

However, there was no intention "at the time" for BAe to make a bid for Westland. It was also "a false assumption" that, if the Sikorsky bid was rejected, Westland would be liquidated, Sir Raymond said.

Sir John Cuckney, the Westland chairman, said yesterday that the company should have been saved by government intervention before any commercial rescue bid was necessary.

"I'm not an interventionist. The more market forces can determine the course a company takes, the better, though one must recognize that there are exceptions." Westland should have been one such exception, he said. "It is a company of strategic importance. It has got some unique expertise that ought to be preserved."

Decision next week on chess contest venue

By Our Foreign Staff

A decision on whether London or Leningrad should be the venue for the controversial world title chess rematch between Gary Kasparov and Anatoly Karpov is likely to be announced next Wednesday or Thursday.

Mr Florencio Campomanes, the president of the International Chess Federation (FIDE), said in Moscow that he was probably name the venue on January 15 or 16.

Asked what would happen if Kasparov carried out his reported threat not to play the rematch so soon after the initial championship victory in November, Mr Campomanes said: "The regulations are clear. They have been clear for the last... close to 40 years."

He would not elaborate, but Mr Lim Kok Ann, secretary general of FIDE, has said that if the world champion refused to play next month as scheduled, he would forfeit his title.

When details of the plan were first disclosed earlier this week it was understood the weapon would be a miniature Heister and Koch sub-machine gun, first bought for the world economic summit held in London in 1984.

Yesterday Yard sources said that these were considered among other but the chosen weapon was the firm's sub-machine gun called the MP5 A2. The Yard has had an implicated stock of these since 1974 for anti-terrorist use when authorized by the Commissioner of the Metropolitan Police.

The police chose the MP5 A2 because it is designed for overt use. The police want potential terrorists to see what they face.

Police believe the chosen gun gives police guards a weapon which can be fired from the shoulder, giving more accuracy and steadiness than a handgun.

Civil Servant denies sex threat to typist

By Our Foreign Staff

A government official denied at the Central Criminal Court yesterday that he threatened to get a typist dismissed unless she had sexual intercourse with him. But he later went to her home after they met at an office Christmas party where they had a "kiss and cuddle".

The Civil Servant, aged 32, said that as he lay naked on her bed two men rushed in. They took photographs and then attacked and tortured him. He said he was punched, kicked and burned on the stomach with a lit cigarette by the girl's boyfriend, Mr Leonard Denham, aged 54.

The girl, Miss Mary Harvey, aged 37, sat sobbing on a sofa, he said.

Miss Harvey, of Balgowan Road, Beckenham, Kent, and Mr Denham, of Balham Road, Balham, south London, pleaded not guilty to wounding him with intent to cause grievous bodily harm and blackmail.

The trial continues today.

Animal rights group 'bombs' scientists

By Stewart Tendler, Crime Reporter

Scientific researchers were given a warning yesterday of possible bomb attacks from animal liberation activists after four devices were found and dismantled at the homes of scientists in London, Sussex, North Yorkshire and Staffordshire. No one was injured. A group calling itself the Animal Rights Militia said it was responsible for the devices when it telephoned a national newspaper. Scotland Yard said that the bomb uncovered in London was "viable" but limited in effect.

It was under a car at the home of Dr Brian Mildrum, in Dulwich, south London. Last year he headed a team using baboons for research into epilepsy at the Institute of Psychiatry, and has been a target for other attacks.

A second bomb was found at the home of Mr Peter Savage, director of Shamrock Farms (Great Britain), at Steyning, West Sussex. His company imports and breeds monkeys for research, and has been attacked before.

Sussex Police said that the device was not explosive but consisted of gas cylinders and a timer, and was similar to that found in London.

The third device was found in the garden of the home of Dr Alan Armitage, scientific director and chief toxicologist at Hazleton Laboratories, near Harrogate.

The fourth was found at the home of Professor Ted Evans, Professor of Auditory Physiology at Keele University, Newcastle-under-Lyme. Staffordshire Police said that it was considered to be an effective bomb.

Details have been passed to Scotland Yard's C11 branch, which has a special team to gather and monitor intelligence on extremist animal rights groups.

Earlier, the Animal Liberation Front admitted responsibility for an incendiary device in a department store in Sheffield. Prior to that it was thought explosives had been used only by the Animal Rights Militia.

Machine-gun guard for Heathrow

By Our Crime Reporter

Scotland Yard's D11 firearm specialist armed with sub-machine guns and wearing body armour will take up guard duties at Heathrow Airport from dawn today to protect passengers from the threat of terrorist attack.

It will be the first time police in mainland Britain have openly used such guns. Yesterday a senior Yard officer said that fresh supplies of the West German-made guns, adapted to fire single rounds only, have been authorized by Mr Douglas Hurd, Home Secretary.

Mr Geoffrey McLean, assistant commissioner for terminal operations, said in a statement that the D11 officers will train officers, qualified to carry guns and stationed at Heathrow, in the use of the sub-machine guns, and would then be withdrawn.

When details of the plan were first disclosed earlier this week it was understood the weapon would be a miniature Heister and Koch sub-machine gun, first bought for the world economic summit held in London in 1984.

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Honours omission a blunder, Geldof says

Bob Geldof, the Band Aid organizer, said yesterday that the Government made a serious blunder in not including him in the New Year Honours list.

Speaking publicly on the matter for the first time, Mr Geldof said: "It is not something which bothers me personally but I think that it was a serious cock-up by the Government."

He said he had not commented earlier because he did not want to make an issue of it. But pressed to speak out at a book launch, he said: "It is terribly ironic that this Govern-

ment talks a lot about moral regeneration yet, when it is actually faced with an explosion of it, it does not know how to respond. Live Aid made compassion Britain's biggest export last year."

Mr Geldof, who had previously indicated that he wanted to end full-time aid work to return to the music business, was speaking at the launch of *With Geldof in Africa* by David Blundy and Paul Valley.

With Geldof in Africa by David Blundy and Paul Valley (Times Books £5.95).

'Jobs for life' claim may delay Post launch

By Barrie Clement Labour Reporter

The launch of News International's London Post may be delayed because of a "jobs for life" claim by production unions at the company's existing titles. Mr William O'Neill, chief negotiator for News International, said the unions' demands, which also include a clause calling for index-linked pay, might mean management would have to concentrate their attention on *The Times*, *Sunday Times*, *Sun* and *News of the World*.

Despite the possible postponement of the new newspaper, scheduled to appear on March 17, the company had every intention of pressing ahead with publication, Mr O'Neill said.

He accused the National Graphical Association, Sogat and the Amalgamated Union of Engineering Workers of attempting to create a dispute at the present newspapers in order to protest against the legally-binding no-strike deal sought by the company at the Post. If the unions walked out over the new newspaper it could be construed as unlawful secondary action.

Both Sogat and the NGA are to ballot their members on strike action in support of the claim.

Mr O'Neill refused to be drawn on whether the company would switch production to Wapping, where the Post is to be printed, if production of the four existing papers was halted.

Mr O'Neill is expected to join Mr Rupert Murdoch, chairman of News International, and other top executives at the weekend in London to review the situation and plan their next moves.

Mr Sean Geraghty, leader of the Fleet Street electricians, yesterday gave warning that all four newspapers would be stopped if his union's national

Leaders signed an exclusive deal for the Post

leaders signed an exclusive deal for the Post. He forecast that the disruption would spread to other titles as anger over such a settlement erupted elsewhere.

But Mr Geraghty hoped to persuade Mr Eric Hmann, the General Secretary of the Electrical, Electronic, Telecommunication and Plumbing Union, to change his strategy.

29 members of Sogat at Mirror Group Newspapers were deemed to have dismissed themselves yesterday after refusing to adopt a new working system. Copy takers and switchboard operators have been asked to adopt rotas which involve no overtime payments.

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Doctors criticized for sending too many patients to hospitals

By Thomson Prentice, Science Correspondent

Some family doctors send too many patients to hospital, and seem unaware of the economic costs of their decisions, Dr Donald Acheson, the Department of Health's chief medical officer, says in a report today.

Some general practitioners refer 25 times as many patients to hospital as others, and such variations have "serious implications for hospitals and for the cost of their services," he says.

"One must ask whether some patients are receiving too much care — any form of medical procedure carries a risk. On the other hand, are patients who need specialist services being denied access because the doctors fail to respond to their needs?" Dr Acheson asks.

"If we are to obtain the best from our health service, we cannot permit management by 'gut feeling'. We should be making doctors more aware of what they are doing, the costs of doing it, and challenging them

when the variation in practice seems exceptional."

Dr Acheson's criticisms are contained in a report, *Health, Education and General Practice*, published today by the Office of Health Economics. The report is the outcome of a meeting of experts discussing future developments in general practice.

Research has shown that the nearer patients live to a hospital, the more likely they are to become an in-patient.

A Scottish study showed that patients living within three miles of a hospital were twice as likely to be referred to it as outpatients as those who lived at a greater distance.

The number of new referrals has risen only slightly over the past two decades, from 160 per thousand in 1964 to 180 per thousand in 1984. But the number of doctors has also increased and, in fact, each family doctor is on average referring fewer cases than 20 years ago, Dr Acheson says.

The report contains criticisms from other contributors that access to GPs can be "awful" in some cases. But it also expresses optimism for the future of general practice.

Professor George Teeling Smith, director of the Office of Health Economics, says: "There are still isolated pockets of poor practice, but they must not be allowed to detract from the overall positive and optimistic picture which emerges for the development of general practice in Britain in the 1980s and 1990s."

Professor Sir John Butterfield, Regius Professor of Medicine at Cambridge University, says in a foreword to the report: "The great majority of general practitioners have shown themselves to be well-intentioned people, determined to do a good job for all their patients."

Health, Education and General Practice (Office of Health Economics, 12 Whitehall, London SW1A 2DY, £1.50).

US firm in private health drive

By Nicholas Timmins, Social Services Correspondent

Mutual of Omaha, one of the world's biggest health insurance companies yesterday launched an assault on the British market with the aim of covering at least a million people within five years.

The United States-based company, which made heavy losses after an earlier attempt to break into the British market, is understood to be willing to invest about £80 million over five years. If successful it will become the second leader in the health insurance market, which

is headed by the British United Provident Association.

Mutual, which has renamed itself Health First for its relaunch, covers only about 50,000 of the 5 million people on health insurance schemes in Britain.

But it is planning a huge advertising campaign with a budget believed to be about £7 to £8 million in the first year, more than double the amount spent annually by BUPA.

Yesterday Mutual unveiled a range of different insurance schemes, including some with

restricted cover for lower premiums, in an attempt to attract more individual subscribers and small companies.

One scheme includes the first part-insurance offer, with a benefit of £150 a day which would cover treatment in some provincial private hospitals and pay beds but which the insured could top up for more expensive treatment.

Psychiatric care, treatment of drug and alcohol abuse and long-term kidney dialysis are excluded in some policies.

Ford invests £400m in new Transit

By Clifford Webb, Motoring Correspondent

Ford has invested £400 million to produce a streamlined replacement for the Transit van which has dominated the light commercial vehicle market in Britain for 20 years.

More than £100 million of this has been spent on modernizing their Southampton factory, said to be the most advanced truck plant in the world.

The motor industry's first "seeing" computer uses television cameras to monitor body shells to ensure that components arriving automatically at the assembly track match 37 versions of the new Transit.

There is a choice of 1.6, 2 and 3-litre petrol engines as well as the 2.5 litre diesel introduced 18 months ago.

A five-speed gearbox is offered for the first time, together with a new type of suspension which Ford says "provides levels of ride handling and comfort comparable with most passenger cars".

The new body gives up to 13 per cent more load space and the Transit is said to be cheaper to service.

Last year the Transit accounted for nearly one in three of the record 138,000 light/medium commercial vehicles sold in Britain.

Experts help to pick BA 'worst' wine

By Robin Young

Two wines served by British Airways were judged the worst offered to business class passengers by any of 20 international airlines in a blind tasting were supplied to the airline by companies with representatives on its own wine selection committee.

The offending British Airways wines, which came bottom in a tasting organized by *Business Traveller* magazine, were Grierson-Blumenthal Cotes-du-Rhône red and a white Entre-deux-Mers supplied by Cordier (UK).

Mr Tony Blumenthal, president of Grierson-Blumenthal, and Mr Colin Qintan, the managing director of Cordier (UK), last night blamed poor stock rotation and BA's insistence that wines be served in quarter bottles for their failure.

A panel of six experts tasted wines served in business class by 20 international airlines, without knowing from which airline they had come, and agreed that British Airways served the worst red and the worst white.

The chairman of the judges, Mr Oz Clarke, editor of *Webster's Wine Price Guide*, said: "The wines served by the world's favourite airline would carry favour with nobody. They are simply atrocious, and a national disgrace."

For the second successive year Air New Zealand was judged to serve the best wines overall. Its red Montana Cabernet Sauvignon 1981 was highly placed also.

Drivers' convictions wiped out

By Frances Gibb, Legal Affairs Correspondent

Drivers appearing before the courts for traffic offences may be getting off lightly because of the practice at Swansea's Driver and Vehicle Licensing Centre of expunging previous convictions from the computer after disqualification.

The practice, which has come to the attention of the Magistrates' Association, means that no records are being kept of many traffic offences once drivers lose their licences, other than the fact of disqualification itself.

Mr Geoffrey Norman, the association secretary, said yesterday: "This is a totally unsatisfactory state of affairs and we are anxious to alert ministers to it."

Under the penalty points system, drivers can accumulate points before losing their licence. "At that point the idea is that the slate is wiped clean, and a driver starts all over again, accruing points if there is a fresh offence. But no one expected that 'wiping the slate clean' would be taken literally," Mr Norman said.

The problem seemed to have arisen because the police no longer kept records of minor motoring convictions, in the belief that the information was available on the Swansea computer. "That assumption was clearly unfounded," he said.

Previous convictions would come to light only if other criminal offences, which are recorded, were involved.

Severn Bridge tolls may rise

By Nicholas Ridley, Secretary of State for Transport

Tolls on the Severn Bridge may rise again this year after a Government decision to appeal against a High Court ruling that last year's rise, from 20p to 50p, was illegal.

Mr Nicholas Ridley, Secretary of State for Transport, is expected to refer to prospective costs of up to £40 million to strengthen the bridge after doubts arising from higher-than-expected traffic and the effect of high winds.

Job claim lost

By Simon Weston, aged 24

Mr David Geen, aged 42, of Oldham, Lancashire, a former BBC producer yesterday lost his claim for unfair dismissal after a Manchester industrial tribunal was told that he had worked as his cameraman, used abusive language to a female reporter and then abandoned his crew during a film project in Spain.

Simon Weston, aged 24, named recently as Man of the Year, who was badly injured with the Welsh Guards at Bluff Cove in the Falklands, has passed his driving test at the first attempt.

Phonebox change

By Simon Weston, aged 24

A revolution that will in the next 10 years replace red telephone boxes with more damage-proof, economical and roomier coffee-coloured kiosks, was launched by British Telecom yesterday with the removal of a red box in Gateshead.

Captain fined

The master of the QE2, Captain Lawrence Portet, was fined £200 by Southampton magistrates for failing to report a case of meningitis aboard the liner last May.

Balloon used to save heart-defect baby



By Peter Davenport

Surgeons who carried out pioneering open-heart surgery on a baby aged two days were optimistic last night that it would save her life.

Kirsty MacDonald, born with a series of defects not known to have occurred together before, is the youngest patient to have undergone the operation, which involves inflating a tiny balloon inside the heart.

The two-hour operation was carried out at the Killbeck Hospital, Leeds, by a team of 10 led by Mr Duncan Walker, a paediatric cardiac surgeon. A second operation was carried out 12 hours later to correct other faults in the baby's heart.

Last night she was in the hospital's intensive care unit. Officials said that if she survived for the next week her chances of making a full recovery were good. Without the operation she would almost certainly have died.

Kirsty was born on New Year's Eve in a hospital in Sheffield but rapidly developed

severe problems. She was transferred to Killbeck on January 2 when the operation, disclosed only yesterday, took place.

Mr Walker said yesterday that the most severe problem was the complete blockage of a valve in the pulmonary artery carrying blood from the heart to the lungs. It was complicated by partial blocking of the aorta, the main artery of the heart.

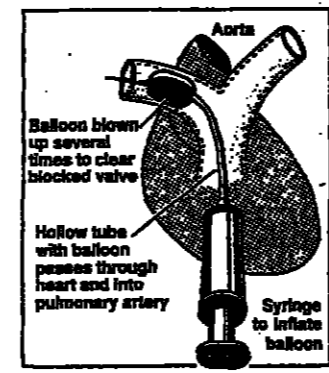
A tiny balloon was forced into the blocked valve between the heart and lungs and repeatedly inflated with a syringe to widen the gap. "In this way we made a way through from the heart to the lungs without having to put her on a heart-lung machine. It is the first time that this procedure has been attempted on a child so young", Mr Walker said.

The second operation involved transplanting a section of artery from one of Kirsty's arms to replace the defective area of the aorta.

Kirsty's parents, Mr Nell Macdonald, an accountant, and his wife Julie, who also have a son aged three are staying at the hospital to be close to their daughter.

Mr David Fox, the deputy hospital administrator, said yesterday that Kirsty's condition was very poorly but stable. "She has been given a 50-50 chance of surviving and if the operation is a success she should not need further surgery", he said.

Picture: Yorkshire Post



Three die as blizzards bring road chaos

Blizzards that swept much of northern and central England, Mid-Wales and Scotland yesterday left a trail of accidents and deaths in the worst weather of the winter so far.

The snow blocked many roads and made many others dangerous for motorists.

On Merseyside, a man aged 67 died after his car skidded on the snow and slid into railings at the Walton Hospital, Liverpool.

Two other elderly people died in road accidents amid blizzards in the city: a woman aged 72 was hit by a car and a man aged 68 collapsed at the wheel of his vehicle, which ran into a wall.

The London Weather Centre said yesterday that most of the snow would disappear by tomorrow. However, many roads remained blocked, speed limits as low as 20 mph were enforced on some motorways and the Automobile Association warned against "irresponsible" fast driving and unnecessary journeys.

The worst-affected areas stretched from the Midlands across the Midlands into Lincolnshire, which, like many areas, received up to six inches of snow. The 8½ inches which fell in the Derby area was the worst in a 12-hour period for 16 years.

The AA described conditions in Birmingham as "akin to the Arctic" as snow fell continuously for 18 hours. Thousands of cars were abandoned in the Midlands.

A string of accidents were reported in Staffordshire, where motorists were advised not to venture out unless absolutely necessary. At one time, 70 per cent of roads in the north of the county were blocked.

Schools were closed in parts of Powys, in mid-Wales, and Shropshire.

The London Weather Centre said last night that Scotland and Northern Ireland would have rain today with mist, fog and ice in many areas of England and Wales.

Forecast, back page

Tottenham riot man denies jewellery raid

Patrick Jarrett, whose mother's death sparked off the Tottenham riot, took part in a raid on a jeweller's shop, it was alleged at Wood Green Crown Court yesterday.

Miss Joanna Korner, for the prosecution, said that Mr Jarrett, aged 26, was one of four men who smashed the front window of Regent Jeweller's in High Road, Wood Green on May 2, 1984 and stole items worth £12,500.

Mr Jarrett, who is unemployed, of Thorpe Road, South Tottenham, denied taking part in the burglary. He has also pleaded not guilty to an alternative charge of handling a gold bracelet.

Miss Korner alleged that Mr Jarrett later admitted to the police that he pawned a £325 gold bracelet.

The trial continues today.

SELF-EMPLOYED? NO PENSION WITH YOUR JOB? KEEP THIS PAGE. WHAT'S THE BEST TIME TO START YOUR OWN PENSION PLAN?

Are you busy building up a business... or working in a job with no company pension?

If so, you'll know it's tough finding time for other long term plans—let alone thinking about a pension.

But just a few seconds of your time now could make all the difference when you retire. As a business person you'll know that time costs money—but have you ever thought just how much?

The Illustrations show why it makes good sense to plan your pension NOW. At 36 years old, Mr S. could start to build up a hefty pension fund for his retirement, but it could still be £60,824 less than if he'd started at 34—an astonishing difference! As you can see, the longer you delay, the smaller your rewards at retirement.

NOW?

Mr S. aged 34. Retiring 65.
Premium £50 gross per month (only £35 after tax relief at 20%).
Projected Pension Fund £280,596
To provide a Full Pension: £45,158 p.a.
or Lump Sum £91,356
plus Reduced Pension: £27,068 p.a.

IN TWO YEARS?

Mr S. aged 36. Retiring 65.
Premium £50 gross per month (only £35 after tax relief at 20%).
Projected Pension Fund £219,772
To provide a Full Pension: £35,366 p.a.
or Lump Sum £71,547
plus Reduced Pension: £21,200 p.a.

THE TAX-MAN'S CONTRIBUTION

Personal Pensions are outstanding investments because of the considerable tax concessions you get. You receive maximum relief on your contributions—at the highest rate you pay on your earnings.

In addition, your contributions go into a special Sun Alliance Fund which is free of most UK taxes, which means your investment can grow much faster.

Naturally, your pension cheque is subject to income tax, but if you decide you want a lump sum on retirement it is paid entirely tax-free. (About one-third of your benefits can be taken in this way). Furthermore, should you die before retirement all your contributions would be refunded free of income tax and capital gains tax.

So you can see that if you do not have a pension it's a sad waste of a golden opportunity. With the Sun Alliance Personal Pension Plan you could be enjoying the fruits of your work long after it is over. Without your pension plan, the income tax you pay when you're working is lost and gone forever.

PAY WHAT YOU CAN AFFORD

Your income may vary. Hopefully, it will keep on going up, and you will want to increase your contributions.

Send now for this FREE, no-obligation illustration

If you would like to see a Personal Illustration of the benefits you could receive if you joined the Sun Alliance Personal Pension Plan, just complete and post the coupon (no stamp needed) to—

Yes please, I would like to see what pension benefits you can illustrate for me.

I understand that no obligation and no cost is involved in my request.

Surname: _____

Forenames in full: _____

Address: _____

Postcode: _____

Date of Birth: ____/____/____

Age: _____

Occupation: _____

Name of Broker/Agent (if any): _____

The maximum amount you may invest in your pension each month is £10. The maximum investment is 17½% of your earnings.*

*I plan to invest £ _____ each month (i.e. £30, £50, £70, £90 or any other amount you wish to choose).

or I plan to invest £ _____ each year (minimum £50 p.a.)

I consent to return at age _____ (minimum age from 60 to 70)

Send to: Sun Alliance, LDM Dept., FREEPOST, Horsham, West Sussex, RH12 1ZA, before offer closes.

SUN ALLIANCE INSURANCE GROUP INCORPORATING PROVIDENT ASSURANCE

IS THIS YOU?

Mr K. runs a successful unique business. Aged 30—wants to retire at 60. Will put aside £50 a month. (Actual cost will only be £30 a month as she pays tax at the rate of 40%).

Full Pension: £30,368 p.a.
or Lump Sum plus Reduced Pension: £65,353

Mr G. Builder aged 48. Wanting to retire at 65, he can afford to save £150 gross a month, having paid off his mortgage. (After tax relief at 50% it will cost only £75 per month.)

Full Pension: £20,107 p.a.
or Lump Sum plus Reduced Pension: £40,677

*Your earnings are defined as gross earned income less certain deductions like business expenses and capital allowances. You do not have to deduct any personal allowances. If you were born before 1st January 1954 a higher limit (17.5% applies).

†The figures shown in the above examples are projected benefits assuming current bonus and annuity rates continue. Future bonuses depend on profits yet to be earned and so cannot be guaranteed. Annuity rates will depend mainly on interest rates prevailing when the pension is taken.

10% increase in house prices forecast

By Christopher Warman, Property Correspondent

House prices are likely to increase by more than 10 per cent in 1986, according to the survey by the Institute of Valuers and Auctioneers, whose latest *ISVA/Financial Weekly* survey is published today.

Reporting a rise in the average price of houses and flats in England and Wales during 1985 of 9.9 per cent, the survey shows an increase of 2.1 per cent in the final quarter of the year.

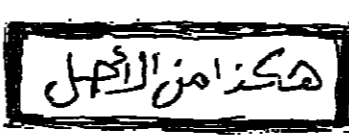
Mr Vincent Kenneally, ISVA president, said that while there were the usual regional variations, society members had seen marked improvement in the market compared with a year ago. Although mortgage rates remained high, preventing a house price explosion, many reported a high volume of transactions for this time of year.

"Unless there is a major change in economic fortunes, with real earnings continuing to move well ahead of inflation, we can see house price rises in 1986 exceeding 10 per cent overall", he said.

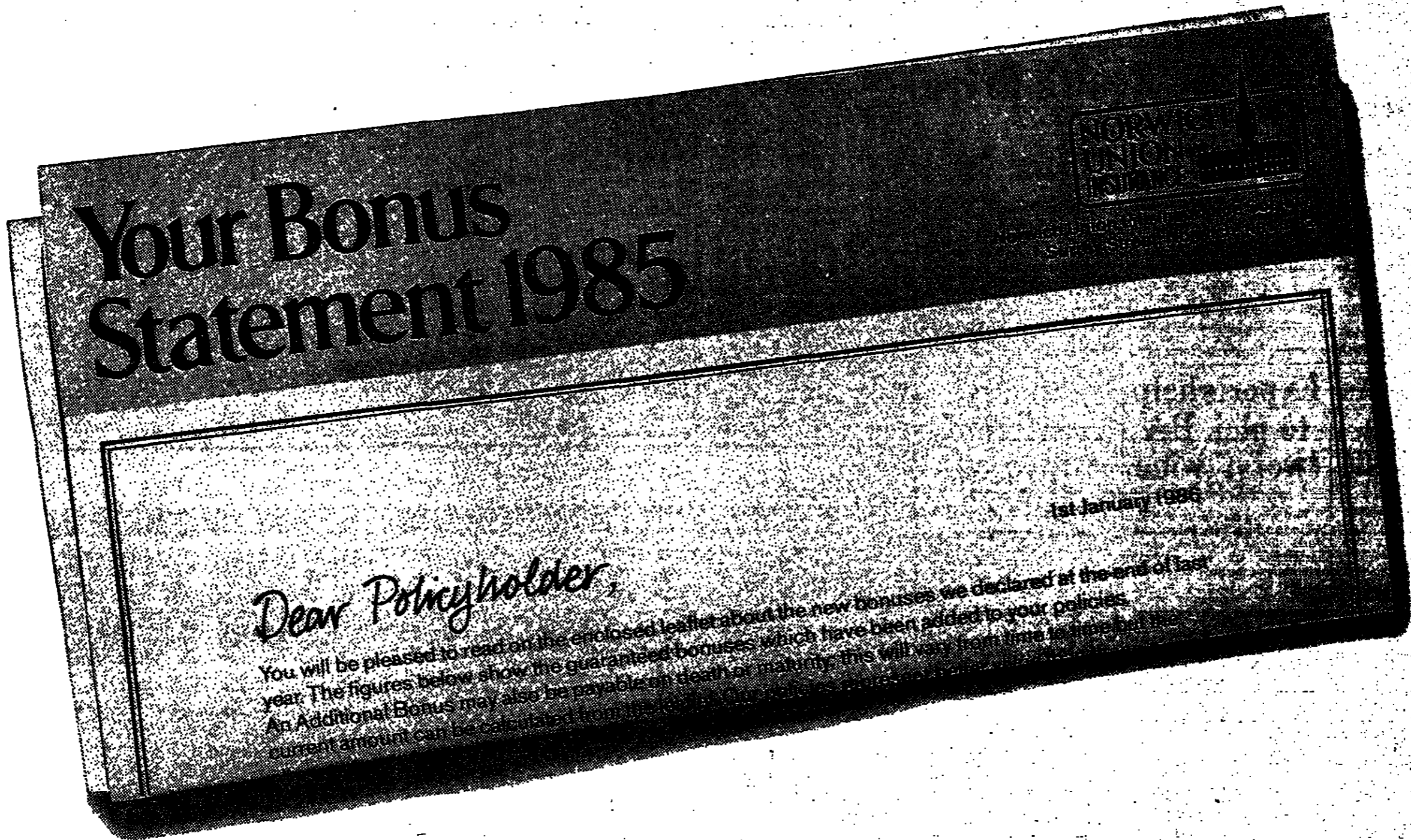
AVERAGE HOUSE PRICE BY REGIONS (£)

	South-east	West	Midlands	North-west	North-east
April 1979	21,348	16,293	15,149	16,601	16,013
Dec 1983	45,180	33,729	29,811	29,394	27,506
Dec 1984	50,455	38,088	27,965	31,404	29,619
Mar 1985	51,726	38,946	28,571	31,945	30,274
June 1985	52,924	37,721	29,021	32,432	30,896
Oct 1985	54,822	39,051	29,549	33,687	31,284
Dec 1985	56,254	39,939	30,814	35,563	32,161

Source: ISVA/Financial Weekly survey



Don't you wish you were a Norwich Union with-profits policyholder?



Just look at the figures. They show that on a 25-year Endowment Policy, maturing 1986, Norwich Union pays out way above the average. Yet another Special Bonus boosts the Norwich Union figure to a massive £43,594, an outstanding return on premiums of £30 per month.

Norwich Union returns are consistently among the very top because of the skilful way we invest policyholders' money. Because we are a Mutual Society—all the profits belong to you, the policyholder. And because of the way we make your money grow—through bonuses that become *permanent* additions to your policy.

HOW NORWICH UNION MAKES YOUR MONEY GROW

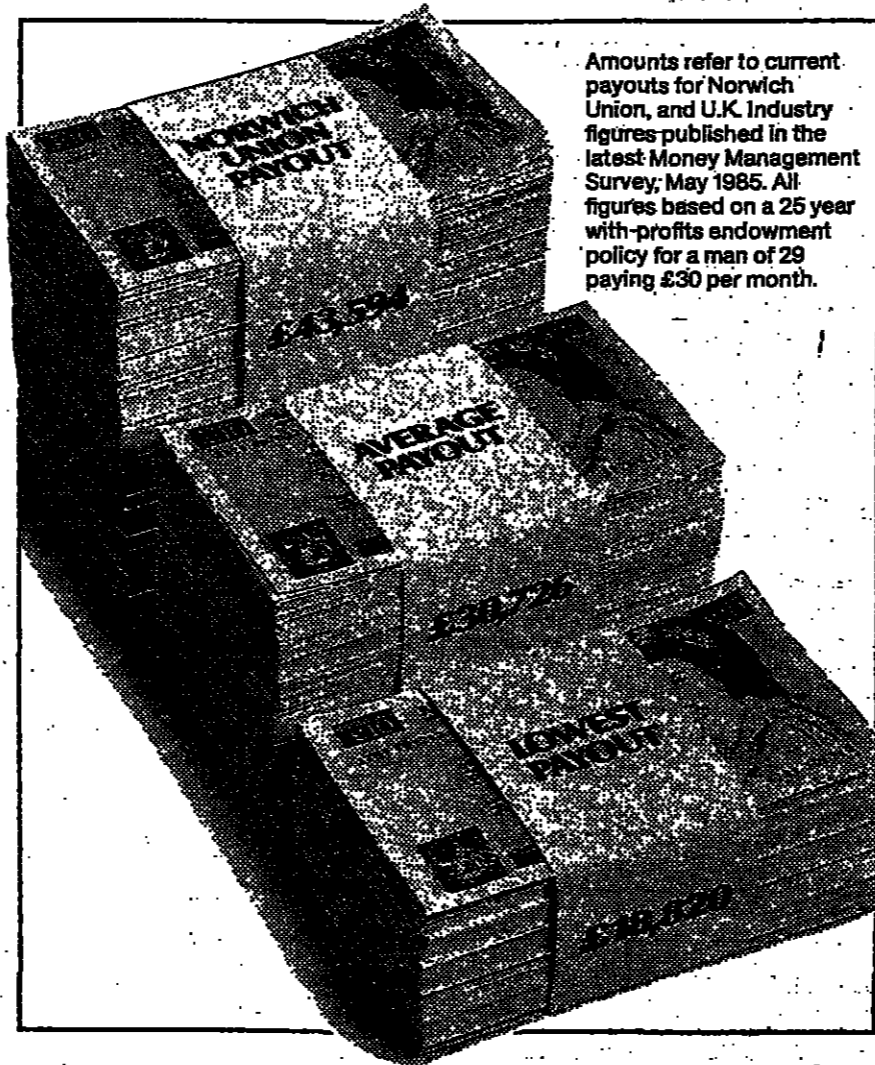
Norwich Union believe that the best way to distribute profits is through bonuses that become a *permanent* addition to the value of your policy. We pay generous Annual Bonuses, and because of our great financial strength, we are often able, like this year, to declare Special Bonuses as well. This sets us apart from many other companies who do not pay Special Bonuses. Remember, on a with-profits endowment policy, once Special and Annual bonuses are given they cannot be taken away.

When your policy matures, Norwich Union also pay an Additional (some companies call it 'Terminal') Bonus. Since this Bonus can vary, up or down, according to current investment conditions, Norwich Union place less emphasis on this than most other companies, preferring to give policyholders permanent guaranteed benefits rather than wait until the policy matures. Even if you have to cash in your policy in mid-term, this means you still enjoy a greater payout.

A Norwich Union Policy isn't just superb value for money. It means you benefit from real security, and peace of mind.

INVESTMENT WITH FLAIR AND CARE

Norwich Union are masters of investment, investing with flair and care in the most dynamic sectors of the economy: in property and ordinary shares, including oil. Our successful investment strategies not only enable us



to declare excellent Annual Bonuses, but, once more, a Special Bonus as well.

CHOOSE NORWICH UNION

You should *not* choose a Life Insurance Company because of the size of the benefits shown in its illustrations. The key to your decision is the track record of the companies being considered.

Some companies have never paid out as much as the benefits they currently illustrate, despite high inflation and exceptionally high interest rates over the last ten to fifteen years.

Only deal with a company which has a top class record of payouts: One like Norwich Union.

When you've found such a company, look for guarantees. They are not readily seen from illustrations, but remember, the smaller the proportion of a with-profits policy that is allocated to additional bonuses, the greater the guarantees.

With Norwich Union you will have the best combination—top payouts and realistic Additional Bonuses.

You get outstanding value for money—and the peace of mind that a secure investment brings.

CHECK WITH THE EXPERTS

Do seek independent financial advice, from an insurance broker, say. Your broker will be able to help you find the with-profits policy that most suits your needs—be it a way of repaying a mortgage, a pension plan, or profitable long-term savings.

We're sure your broker will agree that by any objective standards, Norwich Union's value for money is extremely hard to beat.

You're better off the Norwich Way.



SOCIAL TRENDS: CRIME, CLASS AND PENSIONS

One in three men guilty of serious crime by age of 28

By Peter Evans, Home Affairs Correspondent

The British are more criminal than was thought. Nearly one in every three men born in 1953 had one or more convictions for the most serious offences by the age of 28, according to government statistics published today in *Social Trends*.

A similar trend is becoming apparent among males born in 1958 and 1963.

"It is not surprising," Mr Deo Kanprakash, *Social Trends* editor, said. "But most had only one conviction."

Conviction rates for females are lower. Only 6 per cent born in 1953 had been similarly convicted by the age of 28.

The list of offences includes all indictable crimes as well as some summary offences such as aggravated assault, assault on a constable and cruelty to a child. But most summary motoring offences and others such as drunkenness and prostitution, are excluded.

The criminal background of the British is disclosed by the first comparative results from studies of the criminal careers of those born during four selected weeks of 1953, 1958 and 1963.

The number of offences cleared up by the police in England and Wales in 1984, at 1.3 million, was about 1 per cent higher than in 1983. But the clear-up rate of reported offences was 35 per cent, compared with 37 per cent in 1983 and 45 per cent in 1971. Scotland and Northern Ireland had comparatively lower clear-up rates in 1984, at 31 per cent.

Cars, vans and motorcycles were the most common targets of crime in 1983 one in five owners had vehicles stolen or vandalised, or property stolen from them.

The results of the British Crime Survey indicate that burglaries increased by 21 per cent between 1981 and 1983

but, if attempted burglaries are included, the rise is 11 per cent.

The possibility of rape was a serious worry to women. Thirty per cent in England and Wales said in 1984 that they were "very worried" about it.

The number of notifiable offences recorded by the police in England and Wales in which firearms were used quadrupled between 1972 and 1982, fell slightly in 1983 but rose again in 1984 to 8,376. Firearms were reported to have been used in more than 8 per cent of robberies recorded in 1984.

Over half of males found guilty of, or cautioned for, indictable offences in England and Wales in 1984 were aged under 21. The highest rate of offending, between 1961 and 1984 was by males aged 14 to 16.

Just over a quarter of crown court defendants pleaded not guilty to all counts in 1984; half

were acquitted. About 20 per cent of the United Kingdom prison population in 1984 were on remand, either untried or unconvicted.

The total prison population in England and Wales in 1993 is projected to be between 48,500 and 51,900, compared with 43,300 in 1984. Proportionately, the biggest increase - between 34 and 44 per cent - is projected to be in the remand population. Three-tenths of men in prison in England and Wales on June 30, 1984, had been convicted of burglary.

During 1984-85 nearly 126,000 victims of crime in the United Kingdom were offered help by volunteers in the National Association of Victim Support Schemes, nearly double the 1983 figure.

About one policeman in 180 in England and Wales at the end of 1984 was from an ethnic minority.

Britons better off, better educated - and a better class of person

By Robin Young

Britons now tend to see themselves as a better class of person. Two-fifths of the population consider themselves middle class, and almost a third place themselves in a higher social class than their parents.

Only nine per cent think they have slipped on the social scale from the position their parents held.

This air of general comfort and widespread self-satisfaction, tinged with disappointment and strained circumstance for an unfortunate few, is reflected through *Social Trends*, the Government's annual compendium of charts, tables and statistical interpretation, the sixteenth edition of which is published today.

In general terms, and by almost every indicator, we are better off than we were. A married man on average earnings today has to work only 2 hours 16 minutes to buy a bottle of whisky. In 1977 that would have required 4 hours 17 minutes of hard slog.

Protein-rich diet

Everybody's diet gives them substantially more protein and vitamin C than they need but, sadly, not enough energy.

For that reason, perhaps, 38 per cent of men and 32 per cent of women are overweight, with 6 and 8 per cent respectively obese.

In recent years people have been urged towards a healthier diet by cutting down on sugar, salt and animal fat, and eating more bread, fruit, cereals and vegetables. In fact, uncooked poultry is the only meat product of which we are buying more.

Consumption of butter has more than halved since 1961, and, on average, people are consuming more cheese, fresh fruit and fruit products, but less milk, eggs, fish, fresh (as opposed to processed) potatoes, bread, cakes and biscuits, and sugar.

The better-off eat less bread and fewer eggs than poorer households, but up to two and a half times as much fruit.

Working week

The average weekly working hours have been reduced to nearly 42 for men, and just over

HOW MUCH GOODS COST IN EFFORT

	1971-75	1981-85	both periods
1 large loaf (white sliced)	9	7	8
1 pint fresh milk	5	4	4
500g of butter (home produced)	20	17	18
1 pint of beer (medium priced)	5	5	5
1 bottle whisky	13	13	13
20 cigarettes	4	2	3
Weekly gas bill	1	1	1
Weekly electricity bill	1	1	1
1 gallon petrol (4 star)	33	33	33
Colour TV licence	19	13	16
Cinema admission	29	34	31

1984 was £2.7 billion, but the number of deaths was a fifth lower than in 1971, even though there are a third more vehicles.

Increase in over 85s

In fact, all round fewer people are dying. 645,000 in 1984 compared with 659,000 in 1983. The average expectation of life at birth is 69.3 years for males, and 76.2 for females.

Against that there is a bigger ageing population. The number of people 65 or over is nearly five times greater now than it was in 1901.

The number has grown by more than two million since 1961 and we face a dramatic increase in the number aged 85 or over - who are expected to make up more than a tenth of the elderly by 2001.

The old are not necessarily badly off. Half of the nation's pensioners have incomes higher than the poorest 10 per cent of workers' families, and as a group their real incomes have almost tripled since the 1950s.

Some may be lonely, almost half those aged 75 or over live alone, and they may be sick. More than half those over 65 living outside institutions describe themselves as suffering from long-standing illness.

Pensioners' income rises threefold

By Nicholas Timmins, Social Services Correspondent

Pensioners as a whole are much better off than they were 30 years ago, although many are still relatively poor, according to figures in *Social Trends*.

Pensioners' real incomes have almost tripled since the early 1950s, against an increase of only one-third for those below pension age. Income per head for pensioners had risen from about 40 per cent of that of non-pensioners.

Younger pensioners are significantly better off than those aged over 75, and only a few are very well off. One in 10 has an income above the average for a working family.

Half of all pensioners, who in 1982 had an average £88 a week disposable income for couples between £50 and £55 a week for single people, had incomes above the poorest 10 per cent of those in work.

In general, they were a quarter better off than those below pension age who were not in work, including the unemployed, the disabled and single parents.

The report also suggests that pensioners retiring now are those they enjoyed in work in the past. This is the result of higher state pensions, more occupational pensions and other social security benefits, and deducting items such as tax.

The figures suggest that for those who retired in 1982 their gross income would be about two-thirds of their salaries in 1976. Disposable income would be about 80 per cent of what they had to spend in 1976, in real terms.

Apart from improvements in pensions, pensioners have gained improved housing and disability benefits, but income from investments and savings has declined in importance.

In spite of the improvement of pensioners' position "there are still many pensioners who have low incomes compared with people now in work," the report says. Only a fifth of working families had incomes below the average for pensioners.

37 for women. In 1963 almost all full-time manual employees (97 per cent) had a basic holiday entitlement of only two weeks. Now almost as many (95 per cent) can claim a full four weeks or more, and almost a fifth have five weeks or more.

More and more people take their holidays abroad, 16 million in 1984. Two-thirds of the adult population have been overseas at one time or another. In 1971 it was little more than a third (36 per cent). In 1984, the average household still spent more on drinking out (£5.30 per week) than on holidays (£4.28).

Less than two-fifths of respondents gave an unqualified "yes" when asked whether they thought drinking could damage people's health. Heavier drinkers were by far the most likely to deny any connection, 7 per cent insisted that alcohol could not possibly damage health.

Fewer road deaths

The proportion of drivers killed on the roads with more than the prescribed limit of alcohol at 28 per cent, is still higher than it was in 1967 when breath-test legislation was introduced.

A sobering sidelight on the subject is that the average cost of a fatal road accident is estimated at £162,000. That includes lost output, police and emergency services, damage to property, and an allowance for pain, grief and suffering.

The estimated cost of all road accidents in Great Britain in

More drug addicts

Not that the rest of us are that healthy either. In any week 4.7 per cent of the workforce will take at least one day off sick. Nearly a third of our women-folk (30 per cent) have none of their own teeth, and only half have all their natural teeth, despite the fact that women are more conscientious than men about visiting the dentist.

The average number of prescriptions per person in 1984 was 7.1, up from 6.5 in 1976, and though there are fewer smokers, there are more drug addicts, and an increase in the notifications of sexually-transmitted disease.

The proportion of the population covered by private health schemes has doubled since 1978.

Better housing

Housing standards are generally much improved, but about 11 per cent of the housing stock is unfit for habitation, lacking basic amenities or in need of essential repairs.

The total of dwellings exceeds the number of households by more than a million, and fewer than 2 per cent of households lack a fixed bath and less than 1.5 per cent the exclusive use of a lavatory.

School spending

In 1984, 70 per cent of the population aged 25 to 29 held an educational qualification, compared with only 39 per cent aged 30 and over.

Expenditure per pupil has increased to £735 a year at primary schools and £1,025 at secondary schools.

But a third of unemployed males and two-fifths of unemployed females could not be allocated to an occupational group, mostly because they had never had a job.

Unemployment is increasingly a long-term problem. A quarter of unemployed claimants have been without a job for more than two years.

Benefit changes

The unemployed are also worse off. Changes in the benefit system and housing costs have helped to increase by nearly a third the proportion whose incomes were less than half what they would have earned if they had been in work.

The poverty trap still operates. For a married couple with four dependent children an increase in earnings from £60 to £135 would not materially affect their spending power because of increases in income tax and withdrawal of... means-tested benefits.

Social Trends 16, (Stationery Office, available from government bookshops and bookellers; £19.95). Tomorrow: Transport, housing, health



A well-wisher giving roses to the former Thai Prime Minister, General Kriangsak, as his trial opens in Bangkok.

Former Thai Premier goes on trial accused of coup plot

From Neil Kelly, Bangkok

The Thai Air Force commander-in-chief told a packed court here yesterday that the former Prime Minister General Kriangsak Chomanand, and four former senior officers were involved in the failed coup in September which left at least five people dead and 60 wounded.

Air Chief Marshal Praphan Dhupattani was the first witness at the trial of 40 military men accused of plotting to overthrow the Government.

Air Chief Marshal Praphan said that during the coup attempt on September 9 General Kriangsak had drafted a message to the present Prime Minister General Prem Tinsulanonda, then visiting Indonesia, telling him not to come back.

The defendants include General Kriangsak; General Serm Na Nakhon, a former

supreme commander; former deputy supreme commander Krassie Intarathat; suspended deputy supreme commander Arun Pronthep; former deputy Army chief Yes Thephasadin; and 35 junior officers and non-commissioned officers.

All have pleaded not guilty. If convicted, they face the death penalty or life imprisonment.

The man accused of being the chief organizer of the plot, former Colonel Manoon Roopkrachorn, was not in court. On the day of the attempted coup he was permitted to escape from Thailand in return, it was said, for sparing the life of Air Chief Marshal Praphan. He is now somewhere in Europe.

Air Chief Marshal Praphan told the court he was taken from his home at 3 am by armed Thai Force men to rebel headquarters, where he met General Serm and Colonel Manoon. They were issuing

orders, speaking on telephones and reading documents.

When General Kriangsak arrived, General Serm asked him to draft the message to General Prem in Jakarta.

Air Chief Marshal Praphan said he discovered that the rebel leaders were planning to close Bangkok international airport, but they cancelled that order when he pointed out it would damage the economy.

He also told them he would not allow the Air Force to be used against the Government. General Serm had said "Quite right" and General Kriangsak agreed.

When things began to go wrong for the rebels, Colonel Manoon came in demanding the use of aircraft against loyal troops, but the generals had said nothing.

The trial, which is expected to last more than a year, will continue tomorrow.

Kampala crackdown on reporting

Kampala (AFP) - Uganda's military authorities have enacted stringent curbs on the national press, and ordered all foreign correspondents based in Kampala to clear any articles on security matters with a new censorship board.

Members of the Press Security Committee said that all publications or special correspondents in Kampala would have to disclose their sources of information to the committee "whenever asked to do so".

The restrictions come after numerous reports in the local and international press that government soldiers had been involved in widespread looting and killing of civilians.

The new board said that journalists planning to visit militarized zones must first submit a written request to the committee.

Sikh youth on Punjab rampage

From Kuldip Nayar, Delhi

One person was killed and four lakh rupees (£30,000) looted by Sikh youth at Taran in Punjab yesterday as tension gripped the state after the arrest of 42 members of the All India Sikh Students' Federation in a bid to curb rising violence.

Mr S. B. Chavan, India's Home Minister, has again alleged that the Punjab Government is lenient with extremists. He was speaking in a television programme on Tuesday night.

Mr Surjit Singh Barnala, the Punjab Chief Minister, has reiterated that his Government is taking stringent measures against extremists who, he said, were being trained across the border. He has also announced a liberal rehabilitation scheme for those Sikh soldiers who deserted the Army after hearing about the military operation in the Golden Temple at Amritsar.

In three districts - Jalandhar, Kapurthala and Bhatinda - all educational institutions are to remain closed for the next three days. Kapurthala has banned motorized traffic between 6 pm and 6 am.

These measures have apparently been taken in view of a road blockade which the students' federation has announced for tomorrow. The Punjab Government has announced it will not allow any stoppage of traffic.

Press magnate challenges Paris Man in the French news

From Diana Geddes, Paris

The Government has announced a series of legal measures designed to block the take-over of one of the most important French provincial newspaper groups by M Robert Hersant, the right-wing press magnate who already possesses the biggest newspaper empire in France.

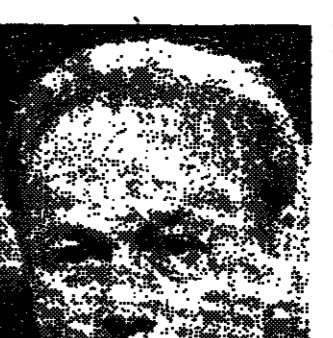
It seems unlikely, however that the Government will be able to touch M Hersant personally. He is a member of European Parliament and enjoys complete immunity from prosecution under French law.

It could ask the European Parliament to lift that immunity, but it is by no means certain that the centre-right majority in Strasbourg would agree.

The procedure would be unlikely to be completed before the French elections in March when the right is expected to return to power. The two main opposition parties have pledged to repeal legislation "restricting the liberty of the press", including the new anti-trust law voted by the Socialist Government in October, 1984.

Under that law, aimed specifically at M Hersant, no one person or group may own more than 10 per cent of national daily newspaper sales and the same proportion of provincial daily sales. M Hersant owns 38 per cent of the national daily press, including the leading national morning paper *Le Figaro*, and 19 per cent of the provincial daily press. However, the Constitutional Council ruled that the law could not be applied retroactively.

It was confidently assumed that the new law would at least prevent further expansion of the Hersant empire. But not at all: M Hersant showed his complete contempt for this law at the weekend when he announced he had taken over the eight titles of the Progrès de Lyon group, thereby increasing his share of the total provincial press sales



Hersant: immunity from French law

becoming an active member of the Socialist Youth during the Popular Front Government of Léon Blum.

During the war, he appeared to change political tack by becoming the founding member of an ultra-nationalist, anti-Jewish youth group in Nazi-occupied Paris - a step which has haunted him ever since, but which he has never sought to explain. In 1947 he was sentenced by a Liberation Court to 10 years of "national indignity" for his wartime activities, but was granted an amnesty five years later.

After trying unsuccessfully to stand for Parliament in 1945, before the passing of the sentence, M Hersant threw himself into the business of building up a press empire.

His tactics then and now were the same: he would buy up small titles in financial difficulties, introduce radical changes in management, technology and personnel, and turn them into successful enterprises.

That, he said, was what primarily interested him. However, he did not hesitate to use the columns of his papers to pursue his political career. First elected to Parliament in 1956 on a Social Democratic ticket, nor its successor, the RPR. After 22 years in Parliament, he was defeated by a Gaullist in 1978, but is standing again in the coming elections as a centre-right candidate.

The Hersant empire now includes 30 daily newspapers, and a further 30 periodicals; 30 local radio stations; a press agency, an advertising agency, a national network of print works (*Le Figaro* is the only national daily to be sold throughout the country on the day of publication); and he has announced plans to buy one of the three state-owned television stations as soon as the right comes to power and carries out its privatization plans.

Second chance for TV chief

Warsaw - Polish Prime Minister Bigniew Messner, has refused to accept the resignation of a television executive responsible for spoiling the new year address of General Jaruzelski.

The official press said that Mr Messner had decided to give the director-general, Mr Aleksander Perczynski, an official reprimand for his part in ruining the sound

of the new year address of General Jaruzelski.

The official press said that Mr Messner had decided to give the director-general, Mr Aleksander Perczynski, an official reprimand for his part in ruining the sound

China tries to boost grain harvest with restrictions on land use

From Mary Lee, Peking

Chinese peasants and rural authorities who turn land designated for grain to other uses will be penalized, an official said yesterday.

Mr Li Jinghua, spokesman of the Ministry of Agriculture, Animal Husbandry and Fisheries, said that grain acreage had fallen from 80 per cent of the total area of sown land in 1980 to 75.6 per cent in 1985 - an important factor behind the 7 per cent drop in total grain harvested last year.

"A lot of houses and factories have been built on crop land, so we are going to introduce some regulations to collect taxes in such cases and we will promulgate a land law," he said but did not disclose what the proposed land law would involve nor did he say whether the new tax regulations would be retroactive.

He also blamed the drought in southern China and floods in

the north for the estimated 27 million-ton drop in grain output to about 380 million tons last year. However, the abolition of quotas for grain production and relaxation of price controls for agricultural produce in 1985 also prompted farmers to grow cash crops or turn low-lying land into fishponds, he said.

Peasants also felt they could earn more money by undertaking sideline occupations or working for industry and their enthusiasm for growing food crops was further dampened, he said.

Mr Li emphasized, however, that state stocks were adequate and farmers had grain in store. The market prices for grains would remain steady as supply was guaranteed.

In addition to introducing penalties for illegal conversion of grain acreage to building land, Mr Li outlined various measures to enhance further farmers' enthusiasm for grain production. These include a

variety of subsidies and allowances for grain producers as well as reducing contract production, thereby freeing more grain for sale at higher prices in the markets.

During the 1986-90 plan, he said, grain acreage would be maintained at 110 million hectares.

Mr Li reflected the confusion said to be affecting reform of the rural sector when he was asked what the next step in the reform programme would involve.

Earlier Chinese press reports had quoted Mr Zhao Ziyang, the Prime Minister, as saying that 1986 would be spent making necessary preparations for the next step.

Mr Li said: "We have not thought out the next stage yet because the 1985 reforms (abolition of quotas and relaxation of price controls) have not been fully carried out and these might take up the whole of the 1986-90 period."

El Salvador off limits for the peace fleet

Managua (AP) - Immigration authorities stopped international peace marchers from going to El Salvador in small boats, a member of the march said yesterday.

Lynette Thorstensen, one of the marchers, said that the peace marchers were told that there was concern that the Salvadoran Government might consider it a provocation by the left-wing Government of Nicaragua if the boats were allowed to cross the Gulf of Fonseca.

Between 85 and 100 marchers left on Monday for Potosi a Nicaraguan port, and had planned to take small boats across the Gulf, shared by Nicaragua, Honduras and El Salvador, yesterday to the Salvadorean Port of La Unión.

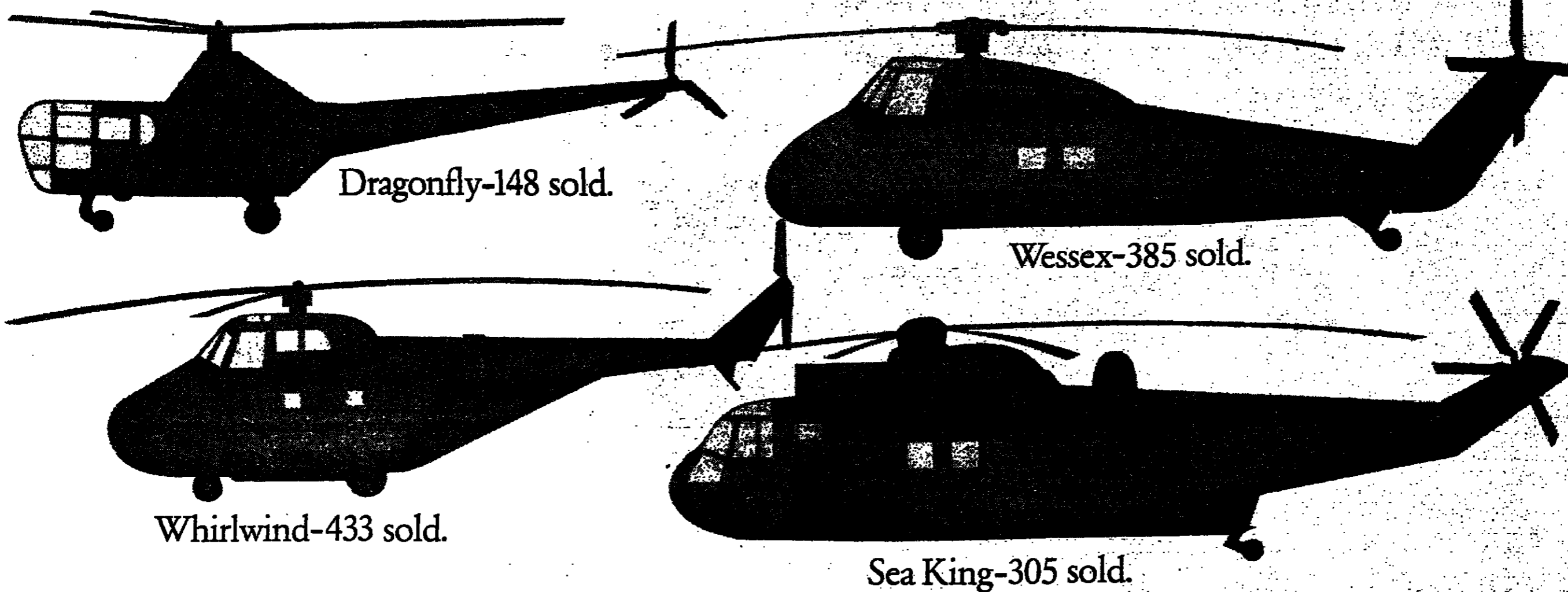
After rightwing protests against the marchers in Costa Rica in December, officials of El Salvador, Honduras and Guatemala said they would not allow them to enter

POPULATION CHANGES

Census enumerated	Population at end of period (thousands)	Average annual change (1960s)				
		Live births	Deaths	Net natural change	Net migration/other	Overall annual change
1910-11	28,237	1,091	624	467	-82	385
1911-12	32,022	875	609	266	-92	194
1921-31	44,027	824	555	269	-87	201
1931-41	46,038	785	598	188	+25	213
Mid-year estimates						
1951-51	50,220	839	583	246	+6	262
1951-56	52,507	988	532	356	+12	367
1956-61	54,643	937	644	293	-40	253
1971-76	55,907	807	670	137	-63	74
1976-81	56,208	705	566	139	-6	133
1981-86	56,879	722	669	53	-96	44
1986-91	56,335	722	660	62	-21	41
1986-94	56,377	718	662	56	-46	111
Projections						
1994-98	58,400	725	678	57	-27	30
1998-01	58,490	785	688	97	-27	71
1991-96	56,818	823	690	133	-27	106
1986-2001	57,348	798	696	102	-27	90
2001-06	57,748	745	697	48	-27	21
2006-11	57,953	728	697	31	-27	43
2011-16	58,150	748	678	69	-27	41
2016-21	58,257	777	686	91	-27	63

WHO DOES WHAT IN THE HOME

	Married people						Never-married people					
	Actual allocation in %			How should they be allocated?			How should they be allocated?			How should they be allocated?		
	Mainly man	Mainly woman	Shared equally	Mainly man	Mainly woman	Shared equally	Mainly man	Mainly woman	Shared equally	Mainly man	Mainly woman	Shared equally
Household tasks												
Washing and ironing	1	86	13	1	77	21	1	86	13	1	49	49
Preparation of evening meal	1	86	13	1	64	35	1	49	49	1	49	49
Household cleaning	3	79	18	1	51	48	1	42	58	1	31	68
Household shopping	6	74	20	12	21	64	13	16	71	13	16	71
Evening dishes	18	57	25	12	21	64	13	16	71	13	16	71
Organisation of household money and bills	32	38	30	23	15	68	19	16	63	19	16	63
Repairs of household equipment	83	5	12	78	2	17	74	2	24	74	2	24
Child-rearing												
Looks after the children when they are sick	1	63	35	1	49	47	1	43	50	1	43	50
Teaches the children discipline	10	72	17	12	5	80	15	4	80	15	4	80



We've been building helicopters with Sikorsky for 38 years.

We need this partnership, not just the money, to get us off the ground.

We've studied the European Consortium's new proposals very carefully.

But frankly, their offer is only marginally changed and, in financial terms, still very similar to that of Sikorsky and Fiat.

The fundamental reasons which led the Board strongly to recommend you to back Sikorsky and Fiat remain valid.

Our partnership with Sikorsky is tried and tested.

With Fiat, it will open up new opportunities for Westland which outweigh any the European Consortium can offer.

If we were to offer both alternatives to the vote, as some shareholders ask, there's a real danger that neither would get the mandatory 75% majority, and we could end up with neither.

The situation is far too urgent to risk this.

We need a quick and decisive solution.

The one which your Board arrived at after months of exhaustive analysis and tough negotiating:

Accept the proposals from Sikorsky and Fiat without delay. This is our firm recommendation.

If you have any difficulty in completing and/or returning your proxy card in time, we invite you to phone us between 10am and 8pm daily.

The number is 01-583 1398.

**To be valid, your proxy
must be received this week.**

FOR USE BY WESTLAND SHAREHOLDERS ONLY		
Please return the coupon to The Registrar, Westland plc, National Westminster Bank PLC, Registrar's Department, P.O. Box 82, 37 Broad Street, Bristol BS99 7YA.		
Form of Proxy for use at the Extraordinary General Meeting of Westland plc ("the Company") to be held on Tuesday, 14th January, 1986.		
I/We the undersigned being (a) member(s) of the Company, hereby appoint the Chairman of the		
Meeting or (see note 1)		
as my/our proxy to vote for me/us on my/our behalf at the Extraordinary General Meeting of the Company convened for 10.30 a.m. on 14th January, 1986 and at any adjournment thereof.		
I/We direct that my/our vote(s) be cast on the resolutions referred to in the Notice of Meeting as indicated by an X as shown opposite and on any other resolution in such manner as my/our proxy thinks fit.		
Date _____		
Signature(s) _____ <small>Please complete in BLOCK CAPITALS</small>		
Name(s) in full _____		
Address(es) _____		
RESOLUTIONS:	FOR	AGAINST
Number 1: Ordinary Resolution		
Number 2: Special Resolution		
Number 3: Special Resolution		
<small>1. If you wish to appoint any other person as your proxy, who need not be a Member of the Company, please advise the name of the Chairman of the Meeting on, and insert the name and address of your proxy. 2. Please indicate how you wish the proxy to vote in respect of the resolutions. If no indication is given, the proxy will have discretion as to whether and how to vote. 3. To be valid this proxy form when completed (with the power of attorney copy thereof) must be signed by the Company's Registrar, National Westminster Bank PLC, Registrar's Department, P.O. Box 82, 37 Broad Street, Bristol BS99 7YA, and later than 48 hours before the time fixed for the meeting or adjourned meeting. 4. In the case of a corporation, this proxy form must be executed under its common seal or signed on its behalf by a duly authorised officer. 5. In the case of joint holders, the vote of the senior holder that remains a vote will be accepted on the condition of the vote of the other joint holder and for the purpose seniority will be determined by the order in which the names stand in the register, but the names of all holders must be shown. 6. Any alteration to this proxy form should be initialed.</small>		
WESTLAND		

Black pupils in confusion over ruling to end school boycott

From Ray Kennedy, Johannesburg

Thousands of confused young blacks milled outside schools throughout South Africa yesterday, uncertain whether to return to classes of heed a call by militant organizations to keep up their boycott for a further three weeks.

In Jabulani, a district of Soweto, youngsters who tried to re-enter school premises were attacked by others trying to maintain the boycott.

The mass confusion has arisen over a resolution passed at a conference of 160 black organizations 11 days ago urging pupils and students to end their boycotts, which in some parts of the country have lasted nearly three years, but also calling on the Government to postpone the reopening date from yesterday until January 28.

The resolution, organized by the Soweto Parents Crisis Committee, said the postponement was needed to communicate with blacks throughout the country and to give the authorities time to organize temporary school premises to replace those damaged and destroyed during months of black township unrest.

The Government rejected the resolution, which was delivered to it only on Monday, nine days after the conference.

In Tembisa township near

springs, east of Johannesburg, troops patrolled in armoured personnel carriers and on horseback as hundreds of youngsters headed back to school.

Most pupils in Tembisa and other townships around Johannesburg left for home after a couple of hours. Many said they would resume classes only on January 28.

● **Mrs Mandela in court:** Mrs Winnie Mandela yesterday turned up unexpectedly at a hearing in the Rand Supreme Court in Johannesburg to contest her latest restriction order.

Her counsel is contesting the ban issued by Mr Louis Le Grange, Minister of Law and Order, forbidding her from staying in Soweto, where she has a home. Legal argument is expected to continue until Friday.

● **Congressmen see Botha:** Six United States congressmen, five Democrats and one Republican, who are on a fact-finding mission to South Africa, held discussions with President Botha at his holiday home in "the wilderness" in the Eastern Cape province.

A report by an independent radio station quoted the congressmen as saying that the talks had not been very fruitful.

Pretoria lifts race limits at white universities

From Our Correspondent, Johannesburg

South Africa's white universities have been given permission to enrol students of all race groups without having to obtain government permission.

The move particularly affects the four English-language and "open" universities of the Witwatersrand (Johannesburg), Cape Town, Natal and Rhodes (Grahamstown).

Racial restrictions on university enrolment were imposed in 1959 under the Extension on University Act. It provided that no black who was not registered at an established university at the time could be admitted without government consent.

In 1983 the Act was amended and the permit system scrapped, but the Minister of National Education was empowered to impose racial quotas and to limit the admission of blacks to certain fields of study.

The four English-language universities have now been informed by the Ministry of Education and Culture in the white House of Assembly that permits are no longer needed to admit blacks to any of their faculties or departments.

Dr Stuart Saunders, Rector and Vice-Chancellor of Cape Town University, said yesterday: "It is a wise decision and I congratulate the Government on it."

Professor Karl Tober, Vice-Chancellor of the University of the Witwatersrand, South Africa's biggest university, said it had never accepted an admission policy based on race in any form whatsoever.

In 1984 a total of 198,675 students was enrolled at four English-language and five Afrikaans universities and at one dual-medium university. Out of 42,297 students at English-language universities, 5.2 per cent were African, 6.4 per cent Indian and 4.1 per cent Coloured.

The five Afrikaans universities had a 0.6 per cent African, Indian, Coloured and Chinese enrolment out of a total of 52,478.

A spokesman for the Rand Afrikaans University in Johannesburg said it had "always been an open university" and even if the 1983 quota system was scrapped it would make no practical difference.



Mrs Winnie Mandela giving the black-power salute outside the Supreme Court in Johannesburg, where she is challenging her latest banning order.

Ex-general jailed on subversion charges

From Our Correspondent, Jakarta

Proclaiming his innocence and claiming that his imprisonment and five-month trial were engineered by Indonesian intelligence authorities, retired General H R Dharsono has been jailed for 10 years on subversion charges.

As the judges read the sentence in Jakarta's central district court, Dharsono, aged 60, leapt to his feet and shouted: "I appeal."

The crowd, pushing aside benches, surged to the front of the courtroom yelling "long live Dharsono", with the chant rising to a roar, and some yelling "Down with the judges".

Shouting to make himself heard above the uproar, Dharsono, a former Secretary-General of the Association of South East Asian Nations (Asean), one-time attaché at the Indonesian Embassy in London, former ambassador to Thailand and Cambodia, and Chief of Staff of the powerful Siliwangi division which helped bring President Suharto to power, said: "I am innocent."

"The judge is not following his conscience," he said as police tried to control the crowd. "If I was guilty of the crimes I have been accused of, I should be sentenced to more than 10 years - to 50 years or life. I should be stripped of my uniform. Ten years proves only that the judges are following someone else's will, not their own."

The prosecution, which had demanded 15 years, and has also appealed against the sentence, said that Dharsono tried to undermine the authority of the state on two primary charges.

The first was that he had helped draft, and together with 22 others, signed and disseminated a White Paper calling for an independent inquiry into the deaths of at least 30 people killed when troops opened fire on Muslim rioters in Jakarta's Port district in September, 1984. The second was that he addressed a meeting of youths in a private house and "might have" inflamed them to take violent action against the state.

Dharsono has maintained his innocence throughout the trial, saying that he was trying to direct discontent, after the riots, through constitutional channels.

The judges said although the Government found the White Paper acceptable and "within bounds", Dharsono had made it "operational" and violence had resulted.

Mr Mulya Lubis, for the defence, said after the session that it was "a trial of opportunity, not of legal principles."

Mr Slamet Brossnata, former mining Minister in the Suharto Government, who signed the White Paper, told *The Times*, after the trial: "they have told the people there is nothing wrong with the White Paper."

Report told of nuclear plant risks

New York (NYT) - The Nuclear Regulatory Commission said last September that compliance with safety regulations was "marginal" at a Sequoyah Fuels Corporation plant in Oklahoma and expressed concern over the potential for precisely the type of accident that occurred there last Saturday, killing one worker and sending dozens to the hospital.

In a safety evaluation report, the agency also reviewed 15 safety violations since 1978 and added that, while none were severe, "the total number of violations is excessive and the presence of repeated problems indicates a lack of management oversight" at the plant, a subsidiary of the Kerr-McGee Corporation.

A Kerr-McGee spokesman disputed those conclusions on Tuesday. "Obviously, we disagree," said Mr Richard Perceles, director of Corporate communications.

New thinking, gravity is not the only force at work; there is also presumably something called hypercharge, which acts on objects of different compositions in ways to cause them to accelerate at slightly different rates.

Dr Ephraim Fischbach, the leader of the team of scientists who made the study, said: "When you see something as fundamental as a new force, it's likely to change many things. We will have to rethink many views of particle physics and cosmology."

Dr Fischbach, a professor of physics at Purdue University in Indiana, is a visiting professor this year at the Institute of Nuclear Theory at the University of Washington in Seattle. The other authors of the report are Daniel Sudarsky, Aaron Szafer and Carrick Talmadge of Purdue, and S. H. Aronson of the Rookhavan National Laboratory at Upton, NY.

Dr Robert Dicke, a Princeton University physicist and authority on Einstein's theories, said: "One has to be somewhat careful when you're dealing with something that's potentially revolutionary. But if this is right, it's extremely important. I can't pick any holes in the analysis."

The prospect of another fundamental force comes as most theoretical physicists are striving for a single mathematical framework that describes all

'Fifth force' theory

Galileo and Einstein findings challenged by new research

From John Noble Winford, New York Times, New York

A new analysis of early 20th-century experiments has produced results challenging both the findings of Galileo that all falling bodies accelerate at the same rate, and a fundamental element of Einstein's general Theory of Relativity. This has led physicists to suspect that there may be a fifth, previously unidentified force at work in the universe.

Scientists said in the new study, published this week in *Physical Review Letters*, could have a profound influence on thinking in physics and cosmology if the results are substantiated by further experiments. Those who had examined the report said it appeared to be based on sound research.

Even though the new findings seemed to undermine a basic assumption made by Einstein, the principle of equivalence that stemmed from Galileo's work, scientists said the hypothesized new force, called the hypercharge, was so weak and local that, if it did exist, it would not fundamentally alter Einstein's principles as the basic tool of modern cosmology. The other known forces are electromagnetism, gravity, and the strong and weak forces governing nuclear structure.

The new analysis suggests that, contrary to Galileo's assertion, a feather would fall faster than a coin if dropped from the same height in a vacuum. This is because, in the

Fundamentalist upsurge in Egypt

Sinai killer hailed as a martyr

From Alice Brinton, Cairo

A day after a former Egyptian police officer, Sergeant Suleiman Khater, was found hanged in a Cairo prison hospital, students at Zagazig University in the Nile delta brought out black flags and shouted death threats against President Mubarak.

Sergeant Khater, who was sentenced last month to life imprisonment with hard labour for murdering seven Israeli tourists, including four children, at his border post in Sinai in October, was doing correspondence courses at Zagazig, about 50 miles south of Cairo.

Police sealed off the campus but did not intervene when students chanted "Mubarak will pay for it" and "We will kill him (Mubarak) like we killed the other one", reference to

President Sadat who was gunned down by Muslim extremists in 1981.

Sergeant Khater was hailed as a hero and martyr by several members of Egypt's opposition parties. In Cairo, Mr Khalid Mohieddine, leader of the left-wing National Progressive Unionist Party, called for an investigation.

The official version is that Sergeant Khater was found hanging from the bars of his hospital room window on Tuesday, with bedding wrapped round his neck.

Medical reports stated that he died of suffocation and ruled that it was suicide. He was being treated for bilharzia, a parasitic disease, but his lawyer, Mr Emad El-Sobky, says he was unaware that his client suffered

from any physical ailment.

Newspapers in several Arab countries hailed Sergeant Khater as a martyr and hero of Sinai, accusing the Egyptian Government of assassinating him. Some reports said the Mossad, Israel's secret service, was responsible. Later the official Cairo radio dismissed these claims as a "torrent of lies", adding that Sergeant Khater was an ordinary Egyptian who had committed an ordinary crime, was punished for it but decided to take his own life.

Sergeant Khater will be buried in his home village of Akvad, near Zagazig. The village has been sealed off since Tuesday night and there have been reports of anti-government demonstrations there.

Warning over protests

Haiti priests foster defiance

By Alan Tomlinson

On New Year's Day, President-for-life Jean-Claude Duvalier drove from the palace into the teeming streets of Port-au-Prince tossing money to the poor from the window of his limousine.

The night before, he had fired his closest advisers and promised a new dawn of economic growth.

He first made that pledge 15 years ago, yet Haiti remains as his father, Papa Doc Duvalier, left it to him - the poorest nation in the Western hemisphere with an annual average income of only \$200.

For a growing number of its 5.5 million people, Baby Doc's new year gesture was a sure sign that the more things change in the Duvalier Government, the more they remain the same.

The dynasty has ruled Haiti like a personal fiefdom since 1957. Papa Doc used a sinister blend of voodoo and violence to keep the population in awe of him. His son's pledge of liberalization "remains only a word", said Mr Gerard Gourges, president of the Haitian League for Human Rights.

Political parties were legalized last year, but they must first recognize Mr Duvalier's lifetime presidency before they can take part in elections due in 1987.

As the economic situation grew worse, with a diesel fuel shortage making life even less viable in the countryside, anti-government demonstrations erupted six weeks ago. "The



Jean-Claude Duvalier: Liberalization pledge.

people have awakened", said Mr Constant de Pognon, leader of the small National Democratic Rallying Party.

The new mood of defiance is largely due to the work of radical priests espoused to a theology of liberation. In spite of widespread belief in voodoo, 85 per cent of Haitians are practising Roman Catholics.

More than 2,000 church communities have sprung up, teaching members a new political awareness of their situation.

The expulsion of three priests in October and a temporary ban on church radio broadcasts during the first demonstrations have not silenced an outspoken bishops' conference which this week endorsed a boycott of schools as part of the latest protest. Demonstrators chanting "down with the President" have also been shouting "long

Ozal sees benefits in Tehran trip

From Rasit Gurdilek, Ankara

The official visit to Tehran of Mr Turgut Ozal, the Turkish Prime Minister, achieved less spectacular results than might have been expected from the agreements reached at earlier meetings with Iranian leaders, but they were substantive enough to please him.

Returning this week from the three-day visit, Mr Ozal confirmed the announcement of his Minister of State, Mr Tinaz Titiz, who had been in Tehran a few days earlier, that the \$2.6 billion (£1.8 billion) trade volume between the two countries would be \$5 billion, "or slightly more", this year.

While there were no concrete deals to show off between the Turkish businessmen, who accompanied him, and their Iranian colleagues, Mr Ozal promised closer cooperation in industry and contracting services.

A more tangible result appeared to be oil imports secured at "more favourable terms". Mr Ozal said six million tonnes would be imported from Iran this year, but he declined to elaborate on the terms. Journalists in his entourage said Iran had agreed to make "improvements" on former prices in return for additional Turkish imports for re-export.

The snags Turkey had encountered in exporting steel to Iran were reportedly eliminated.

Port-au-Prince (AFP) - The Haitian Government yesterday temporarily closed schools and universities and warned that it would "rigorously" check what it considered illegal acts, after two days of anti-Government protests that reportedly left one dead.

A communiqué from the Ministry of the Interior and National Defence said that the Army and civilian militia would "rigorously" repress any illegal action to "protect lives and goods". It said that "subversive elements working for underground movements" were trying to further their "anarchic aims", but did not elaborate.

Students on Tuesday staged strikes in several provincial cities in what informed sources said was an apparent escalation of anti-government unrest.

One person was killed and three wounded on Monday when thousands of slum dwellers started demonstrations against the Government.

live the Army" in the apparent hope of encouraging a military coup.

So far the Army has remained loyal to the president, twice opening fire on demonstrators in the historic northern seaport of Gonaives, where independence from France was proclaimed in 1804.

The town was once a Duvalier stronghold. Papa Doc used to say: "To lose it is to lose power."

Marcos supporter's aide shot dead

From Paul Routledge, Manila

The presidential election in the Philippines claimed its first victim yesterday - the chauffeur-bodyguard of a prominent business supporter of President Marcos.

It was a political assassination - and a case of mistaken identity - police said after Mr Rodolfo Arcete, aged 32, died from gunshot wounds in the stomach.

He was killed because he was carrying the briefcase of his employer, Mr Marcelo Farinas, aged 39, secretary of a group campaigning for the return of

President Marcos in the election on February 7.

The unidentified gunman struck in broad daylight on Recto Street in Manila, and fled after opening fire on Mr Farinas' driver as he got into the car. Mr Farinas, jolted by the noise of gunfire, fell down the stairs of a nearby building while leaving a political meeting.

He is secretary of a group calling itself United Ilocano, named after the "deep north" home province of the President, and established to convince metropolitan doubters that Mr

Marcos's traditional supporters are still behind him.

Mr Farinas insisted that the attack could only have been politically motivated. "It was very sad because we are campaigning in a very clean way," he said.

The killing is being counted as the first of the election, but it will certainly not be the last. Although police declined to speculate, it had all the hallmarks of the work of the hit-and-run assassination squads of the communist New People's Army.

"Its closely observed portrayal of what goes on in the corridors of power has given me hours of pure joy."

MARGARET THATCHER SPEAKING ABOUT 'YES MINISTER' IN THE DAILY TELEGRAPH.

Yes, Prime Minister

There are even more hours of pure joy in store for the Prime Minister and, indeed, all of us. The new series, now entitled 'Yes, Prime Minister', begins tonight at 9.00pm on BBC2.

The BBC

Reagan warns Americans who stay in Libya

From Michael Binyon, Washington

President Reagan has threatened unprecedented penalties for those Americans in Libya who ignored his immediate order to leave. "Those who violate these orders should know they will be subject to appropriate penalties on their return to the United States," he said.

That could include up to 10 years imprisonment and a fine of \$50,000, the White House confirmed yesterday. Mr Larry Speakes, the President's spokesman, admitted the penalties were stiff, but said the Administration was "certainly prepared to prosecute" if necessary.

The Americans, now numbering between 1,000 and 1,500, including dependents, would be charged under the International Emergency Economic Powers Act, the law invoked by President Reagan in signing his Executive Order against Libya. This Act allows him to declare that Libya's policies constituted "an unusual and extraordinary threat" to United States national security and foreign policy, and he declared a "national emergency" to deal with it.

Mr Reagan has already twice used the Act to take measures against other countries - in imposing trade sanctions against Nicaragua, and in ordering limited sanctions against South Africa. President Carter also used it when he ordered sanctions against Iran and froze Iranian assets in the United States after the American hostages were seized in Tehran.

But in these previous cases penalties against Americans remaining in those countries have not been invoked.

The Administration has repeatedly urged United States citizens to leave Libya, and the total has fallen sharply from more than 8,000 in 1979. A number of those still remaining are married to Libyans. Many have lucrative jobs and play an important technical or advisory role in the Libyan oil industry and economy, and have no jobs to return to in the United States.

One problem in trying to enforce the order to leave is that Colonel Gaddafi has been allowing Americans in without requiring or stamping their passports. It is the use of an American passport to a country for which it is declared invalid that is the technical offence under which Americans could be prosecuted. Such declarations have been used in the past to ban travel to North Vietnam, North Korea and Cuba.

Justice Department sources, however, yesterday said that any Americans refusing to leave or travelling to Libya without a passport would be charged with attempting to circumvent the President's executive order. Only journalists visiting Libya will be exempt.

Muted reaction to call for boycott

By Our Foreign Staff

Italy is seeking an urgent meeting of European Community foreign ministers to take a common stand on President Reagan's call for sanctions against Libya and on his allegations of Libyan complicity in the attacks at Rome and Vienna airports.

Signor Giulio Andreotti, the Foreign Minister, said in a letter to the current Dutch chairman that the Twelve should ascertain "the responsibility and connivance that certain countries might have with terrorism."

He said Italy would be guided by EEC policy rather than take action on its own sanctions. Libya is one of its main trading partners in the Arab world.

The tensions will be discussed with President Mubarak of Egypt when the Prime Minister, Signor Bettino Craxi, visits Cairo on Tuesday.

● **BONN:** West Germany said it understood President Reagan's punitive measures, but ruled out any economic sanctions of its own.

"Experience shows that sanctions, regardless of who imposes them, have never had the desired result and have often produced the opposite effect," said a spokesman.

● **MADRID:** Spain also indicated its opposition to sanctions, even though it has not been among the countries approached by Washington.

"We do not think this is a good way of proceeding," a Foreign Ministry spokesman said.

Spain is deeply worried that any move against Libya will only benefit Arab fundamentalist elements in North Africa.

● **CANBERRA:** The Australian Foreign Minister, Mr Bill Hayden, said Australia probably would join the US sanctions because of its own vulnerability to guerrilla attacks.

He said a decision would be made by Cabinet later this month and said he would not rule out the possibility of Libyan street attacks here.

Washington pressure on Britain

By Nicholas Ashford Diplomatic Correspondent

Mr Charles Price, the US Ambassador in London, called on Sir Geoffrey Howe, the Foreign Secretary, yesterday to deliver a message from President Reagan urging Americans allies to impose economic sanctions against Libya.

Britain introduced a number of restrictions after the shooting of a policeman outside the Libyan People's Bureau in April, 1984, but this time Sir Geoffrey refused to join a sanctions campaign.

The ambassador's visit, made at his own request, followed Tuesday night's announcement by President Reagan of wide-ranging economic sanctions against Libya. The president also ordered 1,500 American workers to leave Libya immediately or face criminal charges.

Sir Geoffrey explained the British does not believe economic sanctions are an effective way of achieving political objectives.

British officials pointed out that Mrs Thatcher's Government had taken a stand in opposing economic sanctions against South Africa on the ground that they would not work. The same applied to sanctions against Libya.

Britain, in fact, imposed the ultimate political sanction against Libya when it severed diplomatic relations after the shooting of WPC Yvonne Fletcher.

At the same time Britain banned the sale of all defence equipment to Libya, stopped medium-term and long-term credit cover through the Export Credits Guarantee Department, and tightened restrictions on the migration of Libyans into Britain.

It also warned Britons working in Libya that Britain could no longer be responsible for their protection and urged them to leave.

Since then the number of Britons in Libya has declined from about 9,000 to about 5,000.



Passengers checking in luggage at Frankfurt airport watched by an armed policeman.

Britain third in export stakes

Italy leads in Tripoli's market

By Michael Prest

Libya is one of Britain's smaller trading partners, despite its oil wealth. For several other countries, notably Italy with whom Libya has longstanding connections; it is a sizeable market, but sanctions against Libya are unlikely to deprive any country of crucial export opportunities.

In 1984, the last year for which complete figures are available, British exports to Libya totalled £246.5 million, making the Arab country only the 31st biggest British market. Imports from Libya during the same year came to just over £155 million, which ranked Libya 28 in the list of suppliers to Britain.

For most of the past decade the United Kingdom has suffered a trade deficit with Libya, the exceptional years being 1975, 1976 and 1982. The reasons for this pattern are the lopsided structure of trade with Libya - whose exports are almost wholly oil - and the preference Libya has shown to Mediterranean suppliers.

So in 1984 Italy topped the list of both exporters to, and importers from, Libya; - the respective figures being \$1.83 billion (£1.2 billion) and \$2.53 billion. France, Spain, Yugoslavia and Turkey were all in the top dozen of Libya's trade partners.

The United Kingdom, nevertheless, was the third biggest exporter to Libya. Unlike the leaders, Italy and Germany, and other suppliers such as France and Japan, British companies have not won big construction contracts.

But they have instead won half the consultancy contracts for the big civil engineering projects. In some cases, the companies are British offshoots of American companies, for example the London office of Brown & Root is consultant to the Great Man-Made River Project, which will lift water from underground.

About half of British exports to Libya are machinery and transport equipment.

Gadaffi power hinges on oil wealth

By David Young Energy Correspondent

Libya pumps a million barrels a day from its oilfields and could produce more than double that if demand was to rise. It is therefore heavily dependent on oil revenue to finance its programme of industrial and social development.

Like most members of the Organization of Petroleum Exporting Countries (Opec), it has lost market share to non-member oil producers such as Britain and Norway and, unlike some, it has stuck closely to its agreed Opec output quotas.

However, the quality of its oil, which suits the demands of European refiners, and Libya's closeness in sea voyage terms to refineries in Italy, Spain and France, and pipelines to Germany have allowed it to maintain sales levels.

Libya also has large natural gas reserves which are being piped to Italy under a long-term contract and has recently made significant discoveries off its coast, close to the sea border with Tunisia waters. By contrast Tunisia, which shares its other border with Algeria, also rich in oil and gas, has yet to find an oilfield of any size.

Britain takes oil worth about £250 million each year from Libya as part of normal oil trading. The exact amount in volume and in value varies as the dollar-sterling exchange rate moves and the specific gravity of the oil involved fluctuates.

Libya's daily oil exports to Britain are about the equivalent of a small North Sea field, such as the BP-Buckley field, at 36,000 barrels a day.

Much of the oil involved arrives via Spain, where there are no refineries capable of handling the heavy end of the Libyan cargoes. Britain produces some specialized lubricating oils from Libyan oil. The remainder of Libyan crude landed in Britain either passes through the routine refinery cycles or is traded-on by London-based oil traders to European customers.

Imports of Libyan crude to Britain have remained fairly static

LIBYA'S BALANCE OF TRADE

(millions of dollars)

	1984	1983	1982	1981	1980	1979	1978	1977
Imports	6,869	7,568	8,433	8,382	8,766	5,311	4,601	
Exports	10,519	11,727	13,171	15,575	21,919	16,085	9,907	

Source: Arab-British Chamber of Commerce

BRITISH TRADE WITH LIBYA

(millions of pounds)

	1984	1983	1982	1981	1980	1979	1978	1977	1976	1975
Exports to Libya	246.5	275.2	280.1	330.4	288.4	253.2	214.3	173.9	184.7	107.3
Imports from Libya	155.3	224	342.5	74.8	46.2	62.5	98	141.7	186.5	128

Source: Arab-British Chamber of Commerce

Flick to compensate slave labour victims

From Frank Johnson, Bonn

At the end of 1985, the family of the West German industrial giant, yesterday suddenly reversed its policy of decades and agreed to pay compensation to the survivors and dependents of the slave labourers whom it used during the Second World War.

Technically, the money - DM5 million (£1.4 million) - will be paid by Feldmühle, the company given the Nobel prize by the Deutsche Bank group which temporarily acquired it recently. But there is little doubt that it is a belated act of reparation by Flick in response to renewed pressure for justice to be shown to the group's old victims.

An explanation less connected with humanitarianism is that a new controversy about the lack of compensation threatened to damage the forthcoming flotation of shares in the group, especially among American investors.

A statement from Feldmühle said the money was being given on "humanitarian grounds". There are thought to be only about 1,000 survivors, living in a variety of countries. The money will go to an international Jewish organization, the Conference on Jewish Material Claims against Germany.

Herr Heinz Galinski, the chairman of the West Berlin Jewish community organization, who had long campaigned for Flick to pay compensation, said that the sum was not enough.

So long as it was solely owned by the Flick family, the firm always refused to pay. It had post-war West German law on its side, but not, in the view of many Germans, post-war West German morality.

He told a newspaper that the demands for compensation had neither a legal nor moral basis, and that they fostered the impression "that the Jews quickly speak out when money jingles somewhere in German tills".

He said the Germans had "probably" not become insensitive to Jewish sufferings in the war "but the Jews should not embarrass us with these demands".

This caused the mass circulation *Bild* to take the unusual step, for it of attacking a right-wing politician - *Bild's* recently-deceased founder, Axel Springer, having been dedicated to reconciliation between Germans and Jews. "With his abuse of Jews, this young politician Flick does not realise what he has started," it said. It called on Herr Strauss to give Herr Flick "a lesson in history and morality".

Israeli MPs jostled at mosque

From Ian Murray Jerusalem

As the muezzin called from the minarets round the golden Dome of the Rock at noon yesterday five right-wing Knesset members had to be rescued from its great courtyard by Israeli Army and police as hundreds of angry Arabs jostled, punched and spat at them.

The trouble was sparked off by an unauthorized but very deliberate visit to the Temple Mount by members of the Knesset's interior committee to check on allegations that a shrine had been put up to Palestinians killed in the Sabra and Chatila refugee camps near Beirut during the Israeli invasion of Lebanon.

The five committee members had also been escorted by a watchdog Jewish group, called the Faithful of Temple Mount, that PLO flags and literature were being displayed inside the great religious site.

Members of the committee, led by Mr Dov Shilansky, and accompanied by cameramen, met inside the walls of the sanctuary to inspect the underground caves in the south-east corner, known as Solomon's Stables.

As they posed for photographs, which are not allowed in this holy place, a crowd of Arabs gathered round and began jostling and pushing them. According to Mr Shilansky, the muezzin then began calling out through their loudspeakers high in the minarets. He speaks no Arabic but says he was given an immediate translation and that the call was not to bring the faithful to prayer but to call up support to attack his group.

The Israeli politicians stormed back in fury to complain to the Knesset about their treatment, while the Arab crowds spilled into the streets round Temple Mount.

An inquiry into the incident has been ordered by the Police Minister, Mr Haim Bar Lev, who promised that those responsible would be punished.

Mr Shilansky, still not satisfied, now says he intends going back to Temple Mount next Tuesday, with or without the Knesset's blessing, to find out if there are "illegal buildings".

The whole site there is run by the Waqf, an Islamic religious trust which Israel allows to look after day-to-day management, even though the Knesset has passed a law annexing the old city into the state of Israel.

Reagan's man in Cairo quits

Washington (Reuters) - Mr Nicholas Veliotis, aged 57, is to resign in April after 27 months as US Ambassador to Egypt to take a post outside government, the State Department said.

One of America's most experienced diplomats, he has a reputation for bluntness and was widely quoted as demanding that Egypt "prosecute these sons of bitches" after the hijackers of the Achille Lauro cruise liner killed an elderly American tourist.

Spy retrial plea

Oslo (AFP) - Lawyer for Arne Treholt, the Norwegian jailed for 20 years for spying, are to challenge photographic evidence presented to show that he received cash from the KGB and to seek a retrial. The Supreme Court is hearing witnesses in preparation for an appeal.

Yugoslav cure

Sao Tome (AFP) - Senhor Pinto da Costa, aged 48, President of the Central African island state of Sao Tome and Principe, has been flown to Yugoslavia for treatment for a fractured skull after a bathing accident.

Kim joins up

Seoul (AP) - Mr Kim Young Sam, one of South Korea's leading dissidents, says he will join the main opposition New Korea Democratic Party, after almost six years as a political exile.

Delicate task

Wellington (AP) - The new US Ambassador to New Zealand, Mr Paul Cleveland, aged 54, arrived, with restoring port access for US warships high on his agenda.

Chilli thieves

Delhi (Reuters) - Robbers threw chilli powder into the eyes of passengers on an overnight train in central Madhya Pradesh state to steal their cash and jewellery.

Politician's plea

Brussels (Reuters) - Mr Paul Vandenberghe, aged 67, a former Belgian Christian Democrat Prime Minister nicknamed "the old crocodile", pleaded not guilty to tax fraud.

Tea taster

Colombo (Reuters) - Sri Lanka's Tea Board has set up a special unit to test export samples after reports that Tamil guerrillas have poisoned tea shipments.

Author to wed

Rome (AFP) - Alberto Moravia, the Italian author is to marry again at 78, his 31-year-old Spanish fiancée, Carmen Llera, press spokesman for Milan publishers, said.

Fighter lost

Rome (AFP) - A FAIS jet from the US aircraft carrier Coral Sea is believed lost at sea off Nice on a training mission.

Bare-faced

Neumunster, West Germany (AFP) - A young thief "disarmed" an elderly woman by accosting her wearing nothing but basketball shoes. His shocked victim immediately handed over her bag containing £18.

US fury as EEC jibs at sanctions

From Richard Owen Brussels

American anger at Europe's reluctance to join in President Reagan's sanctions against Libya boiled over yesterday as a leading congressman accused the EEC of appeasing terrorists and warned that the US could retaliate by taking protectionist action in trade with Europe.

At a meeting in Dublin between a congressional delegation and Euro-MPs, Mr Tom Lantos (Democrat, California) said that if Europe refused to agree on a joint programme of sanctions it could not expect "American goodwill in resolving current US-European trade frictions".

Mr Hans van den Broek, the Dutch Foreign Minister, gave the first official EEC response to the Reagan sanctions by telling Mr Lantos that Europe would "consider any measures necessary" to combat terrorism. The Netherlands has just taken over the presidency of the EEC Council of Ministers.

Speaking on behalf of the council, Mr van den Broek said sanctions were not the only response to terrorism, and to link the issue with unrelated matters such as trade between America and Europe was unacceptable.

Italy and Greece have called for an emergency meeting of the EEC Foreign Policy Committee. A group of Community Middle East experts met yesterday in Brussels to advise the Dutch presidency on this.

Mr Lantos, who sits on the House of Representatives Foreign Affairs Committee, stressed that Mr Reagan had strong bipartisan support: "You have to understand that emotion in Congress is such that if we see our European colleagues not acting in concert with us we will remember what you have failed to do".

He deplored the "European tendency toward appeasement of terrorists attacks", and said the very least the Europeans could do was to avoid filling the gap left by American withdrawal from trade with Libya.

Text of President Reagan's Libyan speech

Washington (Reuters) - Here is the full text of President Reagan's statement imposing US sanctions on Libya:

On December 27, terrorists attacked Rome and Vienna international airports - the latest in a series of atrocities which have shocked the conscience of the world. It is clear that the responsibility for these latest attacks lies squarely with the terrorist known as Abu Nidal and his organization. The number of his victims increased by 19; among them five Americans including Natasha Simpson, an 11-year-old girl. Many others from around the world were wounded.

We shall make every effort to bring Abu Nidal and other terrorists to justice. But these murderers could not carry out their crimes without the sanctuary and support provided by regimes such as Colonel Gaddafi's in Libya.

Gaddafi's long-standing involvement in terrorism is well-documented - and there is irrefutable evidence of his role in these attacks. The Rome and Vienna murders are only the latest in a series of brutal terrorist acts committed with Gaddafi's backing. Gaddafi and other Libyan officials have publicly admitted that the Libyan Government has abetted and supported the notorious Abu Nidal terrorist group which was directly responsible for the Rome and Vienna attacks.

Gaddafi called them "heroic actions". I call them criminal outrages by an outlaw regime. By providing material support to terrorist groups which attack US citizens, Libya has engaged in armed aggression against the US under established principles of international law, just as if it had used its own armed forces. We have urged repeatedly that the world community act decisively and in concert to extract from Gaddafi a high price for his support and encouragement of terrorism. The United States has already taken a series of steps to curtail most direct trade between our two countries, while encouraging our friends to do likewise.

Terrorists, and those who harbour them, must be denied sympathy, safe haven, and support.

In light of this latest evidence of Libya's growing role in international terrorism, it is clear that steps taken so far have not been sufficient. Tougher, more comprehensive measures are required by the international community.

Accordingly, I signed today an executive order stating that the policies and actions of the Government of Libya constitute a threat to the national security and foreign policy of the United States. Congress has been notified of this decision.

Under the authority vested in me by the constitution and laws of the United States, I have taken measures to end virtually all direct economic activities between the United States or US nationals and Libya. These measures, some of which take effect immediately, and others no later than February 1, impose a total ban on direct import and export trade with Libya, except for humanitarian purposes. They prohibit commercial contracts and other transactions with Libya including travel-related activities other than those needed for journalistic or to carry out this order.


I call on all Americans in Libya to leave immediately. Those who violate these orders should know that they will be subject to appropriate penalties upon their return to the US. Let the Government of Libya understand that it is fully responsible for the welfare of those Americans still in Libya, and that Libya will be held accountable for any attempt to harm them or restrict their freedom to depart.

Our differences are not with the people of Libya, but with Colonel Gaddafi and his regime. We have taken these steps after much reflection, and in full awareness of the economic consequences which the United States stands to incur as a result. Civilized nations cannot continue to tolerate, in the name of material gain and self-interest, the murder of innocents.

Gaddafi deserves to be treated as a pariah in the world community. We call on our friends in Western Europe and elsewhere to join with us in isolating him. Americans will not understand other nations moving into Libya to take commercial advantage of our departure. We will consult with all our free allies to pursue the goal of broader co-operation.

Italy's Prime Minister Craxi, in whose country one of the recent attacks occurred properly emphasized the necessity, not only of coping with terrorists, but identifying "those states that guarantee terrorists protection and the possibility to arm and organize themselves to carry out their bloody missions." Gaddafi's Libya is such a nation, and we call upon other nations to join us in denying it the normal economic and diplomatic privileges of the civilized world.

If these steps do not end Gaddafi's terrorism, I promise you that further steps will be taken.



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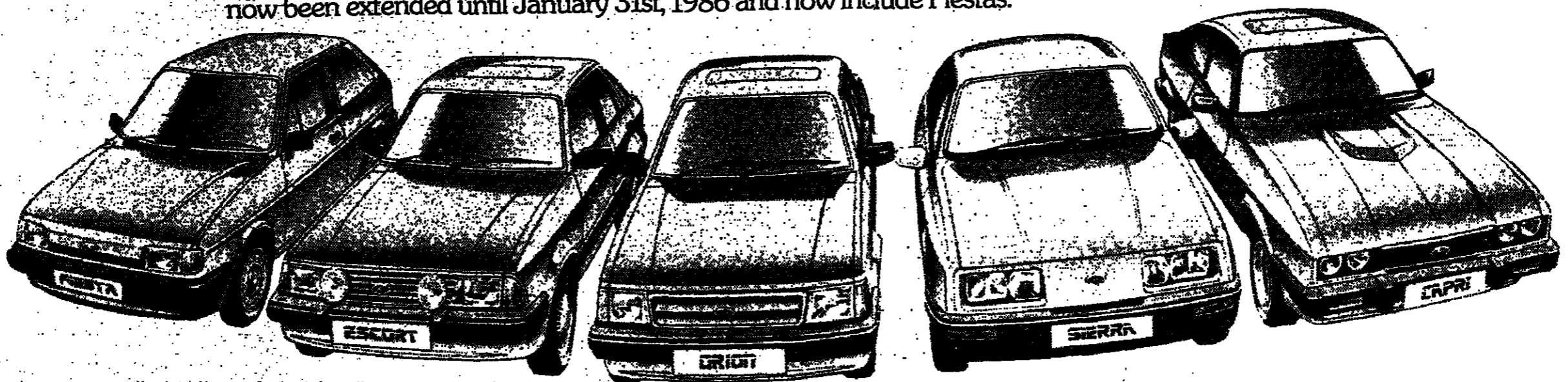
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Cash Price**	4661.31	4661.31	6157.32	6157.32	7328.44	7328.44	8390.35	8390.35	7203.97	7203.97
Initial Payment (minimum 20%)	932.26	932.26	1231.46	1231.46	1465.69	1465.69	1678.07	1678.07	1440.79	1440.79
Amount of Credit	3729.05	3729.05	4925.86	4925.86	5862.75	5862.75	6712.28	6712.28	5763.18	5763.18
36 Monthly Instalments of	118.81	137.77	156.94	181.98	186.79	216.60	213.86	247.98	183.62	212.92
Charge for Credit	548.11	1230.67	723.98	1625.42	861.69	1934.85	986.68	2215.00	847.14	1901.94
Total Credit Price	5209.42	5891.98	6881.30	7782.74	8190.13	9263.29	9377.03	10605.35	8051.11	9105.91
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THE ARTS



"Bella, bella, bella": Sara Scuderi in *Tosca's Kiss*, Marc and Karen in *The Marriage*, Peter Bowles in *Lytton's Diary*



They must have known the bad weather was coming, for last night's television provided several good reasons for staying at home: review by Nicholas Shakespeare

The real life of opera (and soap opera)

After completing *Falstaff*, Verdi built a mansion in Milan to be his own memorial and to help those musicians "who were not as lucky as I". Supervising its construction he told the architect Boito "this is my finest achievement". Opened in 1902, a year after his death, Casa Verdi is now a rambling retirement home for the composers, singers and prima donnas who made up the cast of *Tosca's Kiss* (BBC2).

Presented by *Arena* - with whom it shared last year's Grand Prix at Florence - Daniel Schmid's slow but magical film showed how Verdi's spirit lingers on in the piano recitals, singing and reminiscences of the inmates. "I love Verdi as if he were one of the family," said the once-famous diva Sara Scuderi who suddenly thought she caught his

portrait smiling. "He has taken away our troubles." In paying their homage to him there were many marvellous moments, the singing by the assembled residents of "Va pensiero" from *Nabucco* ("Are your legs aching?"), the oriental improvisation of a long, white-haired composer and the ransacking of a costume box by a singer who had retired at 57 because "I want to retire in beauty".

Music was the secret spring for all these people. "You'll find me singing two hours after my death," said one. The most moving sequence was of Sara Scuderi walking into an empty room. On a table, on a portable record-player, turned an old record of her singing *Tosca*. "Que bella," she said, sitting down. Listening to her younger self and then, when she could, joining in, she was trans-

formed from a giggling old woman with a stick into a beautiful personification of the music. "Bella, bella, bella," she whispered. "How silly of me. I almost feel like crying."

What made the film so impressive was the way Schmid presented these people without make-up, without costumes and at their own pace. The result was fifteen minutes too long, but a strong pulse had been felt, sometimes very faintly. "Entire Rome trembles at his feet," sang Scuderi in the corridor, indicating a man obligingly slumped on the floor of the phone-box.

"A real-life soap opera" is how Desmond Wilcox trumpets his series of six documentaries. *The Marriage* (BBC1) follows a young Cardiff couple - chosen from 3,000 volunteers - through their courtship and

wedding and into their first year of marriage.

Marc Adams Jones is a pleasant, honest, games-playing teacher who "likes rugby, beer and women" roughly in that order. He has entered into marriage instinctively without much thought and without many shining examples. His best man is divorced. So is his father. Karen, a golden-haired nurse of 20, who becomes noticeably tougher once she has netted her man, seems to have thought things through more thoroughly.

Not so much a fly on the wall as a bug in the bed, Wilcox adopts the tone of a self-confessed Peeping Tom. At times this was offensive. Flicking through Marc's photos, "redolent with beer, drunken sex", Wilcox almost steams up with envy. "Karen must be disgusted with this,"

he says in the voice of one who might like to share Marc's secret - and some telephone numbers. "You were quite a rascal."

Certainly Karen will be shocked to see what Marc got up to on his stag night. While she was happily playing with friends at a funfair, Marc was blotto. Kissing girls who say "he won't be Marc when he's married", vandalizing shrubbery and finishing it all with a good vomit. Already the rocks can be seen ahead.

The Marriage was watchable in its tasteless way, but there was something off-putting about the undisclosed reasons why a couple should allow into their lives, something disturbing, too, in the way they not so much played up to the camera, as depended on it.

Marital troubles were at the racing heart of *Lytton's Diary* (ITV), which began a new series with a suicide linked via a camp florist and Whitehall to a computerized call-girl agency. Peter Bowles as the suave Lytton was a little off the peg, both in his dress and his lines ("He could have won a gold at boring for Britain"). He is not a diarist in the Tom Driberg mould, nor like Adam in *Vile Bodies* who is content to fill his page with pure invention (such as the rage for bottle-green bowlers or a series on "Notable Invalids"). Lytton, who has been compared elsewhere as a cross between Nigel Dempster, St Augustine and Russell of the Crimea, has much greater aims: to write a novel and to see fair play. Despite gossipy and knowing references to real people he himself fails to breathe very deeply.

Concerts

Eloquent beauties

PLG Young Artists Purcell Room

Another three talented teams made their bows at the best of the Park Lane Group on Tuesday. The mezzo-soprano Jenny Miller has already begun to make a career in other directions - at Glyndebourne, but she proved an able exponent of twentieth-century American music with a confident technique and a nicely serious manner.

Babbalanza's *Vision and Prayer*, based on the dark thoughts of Dylan Thomas, is one of those works that bring out the unfortunate expressionist aspect of his Schoenbergian inharmoniance, but Miss Miller did not exaggerate the macabre in it. Instead she showed how beautiful, even gracious, much of the vocal writing can sound; she also brought out well the gradual movement from heightened speech into song. The tape, meanwhile, sounded quite awful.

Miss Miller had better support from her pianist, Nancy Cooper, in a short group of Ives songs, which benefited from being a little understated. The charm of "Ann Street" was refreshed, and that classic of childish over-excitement "The Child and the Bird" was all the better for being the hopes and fears a little muted. A new unaccompanied piece by Michael Berkeley, "Père du don des roses", did not emphasize the best parts of Miss Miller's voice, but she sang it with enough musicality to put Michael Wright on his mettle in continuing the meditation in Berkeley's companion "Fighting".

The larger part of Mr Wright's programme, in which he was sympathetically accompanied by Vanessa Latache, displayed his under-motivated style and his suave, pure tone, remarkably free from the squeaks and squeals that normally beset clarinetists. Apart from Britwistle's *Venezia*, which these players aptly made into a nocturnal pastoral, their choice was from middle-of-the-road repertory: Martin's Sonata, three pieces by McCabe and a new interlocked set of Bagatelles by Fricker. But there was no danger of greyness with a clarinetist of such quiet, natural musical instincts and technical control.

John Lenehan, already quite well known as a solo pianist, justified a place in the concert because of his partnership with his wife Kathryn in relatively new. The performance of Debussy's *Six Epigraphes antiques* was disappointing: it was an effective idea to give the monodies a halo of resonance, but other opportunities for etherealness were missed, notably in slightly wooden rhythms and an excess of mezzo-forte.

In *The Rite of Spring*, however, their implacable momentum and physical energy were exactly right. Any doubt performance of the ballet has to persuade one that this is the authentic version, and the Lenehans' did banishing of choral sonorities to the back of the mind and achieving the marriage of clarity and noise that only the piano can give.

Paul Griffiths

● Gus Mostart has been appointed artistic director of the Netherlands Opera Touring Company, with effect from August 1, 1986. He has therefore resigned from his Glyndebourne posts as director of Touring Opera and deputy to the artistic director.

● Michael Hampe, general manager of Cologne Opera, has been appointed a member of the board of directors of the Salzburg Festival.

Theatre

Tragedy enhanced by Kingsley's power

Othello Barbican

The stark settings fix our attention on the players from the start. Venice is black as pitch, Cyprus hardly brighter. A brazier burns, a golden lion stares, but nothing else furnishes this floor of black rectangles outlined with lights.

The Venetian dark is split open by the brilliant white of the Moor's robes, though it is open to question the aptness of this contrast between Othello and the city. Both are civilized, their self-command may in both be a veneer; but to ally them in grandeur gives a richer subtlety to the tragedy.

All Ben Kingsley's opening scenes show his self-command. Stately and slow-moving, or, when still, pre-echoing the monumental alabaster, his words to the Venetians are gently mocking jests. His précis of the adventures that enchanted Desdemona is itself an enchantment, upon senators and us alike. Nothing could be further than this speech, in substance and delivery, from the "rough unvarnished tale" he calls it. That is all part of the dry humour. Kingsley's voice is magnetic to listen to, with its cooing sweetness and calculated jumps in pitch. This Othello is acting for us. He is acting for himself.

Before Iago's tempting begins the play is interesting - though attention wanders during some peripheral stuff. There is little of this, however, in what is one of Shakespeare's longer plays - which Terry Hands's production cuts by no more than a hundred lines. And after the jealousy is at work the tragedy is engaging.

The two principals stand virtuously unmoving, and nothing distracts us from the rapid, fascinating witchery of David Suchet's Iago and the ever-deepening opening of Othello's soul. Kingsley does not alter his stance, and at first hardly his expression, but a cloud has almost palpably come across him. As scene follows scene the veneer of order is stripped before our eyes.



Reveling in chaos: Ben Kingsley, Niamh Cusack

Clutching at rhetoric to get some bearing on reality, Kingsley shows the mind overturning, overturned, and reveling in chaos.

Suchet roots his Iago in his own sexual suspicions, emphasizing the few but significant references to this cause. Dapper and foul-tongued, he is that most alarming evildoer, the jesting destroyer. At the death-bed his dull words are already spoken from some barren waste of hell.

Yet more painful than when

Kingsley shows us the stabs of jealousy are the later stabs of briefly recovered love. Then Mr Hands brings horror on once more with a scene of electrifying abuse at Desdemona that is a grisly parody of husbandly concern.

Niamh-Cusack is touching, of course, as the young Desdemona but by the end also convinces us that she is angelic. Janet Dale's Emilia returns us to the world of human responses and in the brief role of the Clown Arnold Yarrows

urbane tasseled Cypriot gives a lift to the sort of part one must usually endure with effort.

Kingsley's performance has been undervalued in some quarters as not showing something deemed necessary for the role. If this were so at Stratford there is no evidence of it in London. He is a man over-trend, not a superman, and the tragedy gains therefrom.

Jeremy Kingston

Pulp Drill Hall

Tasha Fairbanks's "lesbian thriller" played to full houses here last November, and the Siren theatre group looks set to repeat its success over the coming fortnight. Given the coterie appeal of the piece (another way of identifying a sycophantic audience) it may well be that the same public is returning night after night. Or maybe they are simply giving themselves extra chances of working out the plot.

Pulp is a mess, a limping mongrel bred from two half-decent ideas which bite each other's throats out. The first idea is that of translating the tired old conventions of film noir parody into a lesbian milieu, with a trilly-wearing newspaper hack (Jude Winter) attempting to interview a Hollywood star (the sultry Jane Boston) who, ruined by the McCarthy purge and reduced to torch-singing for her supper in a crummy New York night spot, strikes up an affair with a small-town movie fan (Miss Fairbanks herself).

The company is completed by the arrival of a trench-coated, teetotal private eye (the amusing Hilary Ramsden) who

would not recognize a clue if she found one in her muesli. Through some anachronistic-freak, Miss Ramsden finds herself in London in 1985, where a couple of MI5 agents (at least, I think that is what Miss Winter and Miss Boston are supposed to be) are approaching the end of their paranoid, compromised affair.

What I admire about militant homosexuals is their unabashed sexism. What I abhor in them is their insularity. The themes of this piece - sexual procreancy, the mirage of glamour, personal loyalty, the nature of determinism - are treated both solemnly and frivolously; never seriously. There remains, amazingly enough, something timid about daring to speak this love's name.

As to Noelle Janaczwski's production, with its dreadful American accents, its talent-show-standards, its deliberate cinematic clichés of slow burns and frozen two-shots, one can only conclude that preaching to the converted will always promote laziness in the pulpit. For the sisterhood, still waiting for their own Joe Orton to materialize, this is an important cultural happening, and there are free crèches on Friday and Saturday evenings.

Martin Cropper

The Architecture of Adolf Loos

ICA

It is a bit of a nuisance that architectural exhibitions are bound to seem more didactic than any other kind, but unavoidable, since so much has of necessity to be filtered through other people's sensibilities and directed by other people's ideas. In revelation, billing, wholesale transportation of the buildings themselves, it is lucky for the Arts Council's touring show dedicated to *The Architecture of Adolf Loos*, which is having its London presentation at the ICA until January 19, that like so many early twentieth-century figures, Loos was talented in many different directions, and designed furniture, lamps, table-glass and many other things which can be shown, as well as the major buildings which cannot, except by proxy. However, it is in the build-

Rock

David Thomas

ICA

David Thomas was the vocal, and inspirational force behind Pere Ubu, the band from Cleveland, Ohio, whose recordings in the late 1970s together with those of such groups as Red Crayola and the Gang of Four represented the high-water mark of intellectual rock 'n' roll. Numerous personnel changes marked a succession of divergently bizarre albums and, by the time Pere Ubu quit in 1982, the hard thinking had long since overtaken the hard rocking.

Thomas, who now spends much of his time resident in Britain, embarked on a solo career and his fifth album, *Monter Walks the Winter Line*, is to be released next month. But it is in performance that his witty, eccentric half-

Galleries

ings that Loos's central importance lies. Here photographs and models have to stand in. But the presentation is lively, and the photographs as expressive as can be expected - though some in colour would have been useful, given Loos's pervading interest in the precise shades of stone and wood in which his buildings were finished. The show resolves itself into detailed presentations on some half-dozen major buildings, with skimpier information on a handful more. Wisely, the organizers have concentrated on works actually built, with the solitary but fascinating exception of Loos's design for the Chicago Tribune Tower competition of 1922, which he envisaged as a giant single Doric column perforated with innumerable regularly disposed windows. Not, Loos kept insisting, as impractical as it might seem, for all its visionary qualities. All the same, the Trib ended up with Raymond Hood in a Neo-Gothic mood.

The rest of the buildings are

mostly private houses, in Vienna or Prague, and the development of Loos's style, from the well-stuffed Scheu House of 1912 to the stripped and workmanlike Werkbund houses of 1931, is clearly and vividly demonstrated. Perhaps the oddest of the houses is in fact in Paris - something of an oddity in itself - and was built for that decidedly odd bird the Dada poet Tristan Tzara. It looks as though it might be more at home in the Glasgow of Mackintosh about 20 years before its building date of 1925, and yet is unmistakably Loosian, demonstrating again, if any demonstration were needed, the extraordinary cosmopolitanism of the post-Jugendstil but still pre-Modern style. Of the earlier buildings, the Karnauer Bar in Vienna looks particularly tempting. But there at least, to appreciate Loos's grasp of scale and his brilliance with surface textures, one would have to make the pilgrimage oneself.

John Russell Taylor

spoken declamations are pulled more firmly into focus, and appearing here as part of another ICA "theme season", *Six for Eighty-Six*, Thomas affected the role of teacher, scrawling the methodology and themes of his programme on a blackboard.

"My manager told me my shows were disorganised so I organized this one good", he announced, mischievously, moving his tubby frame away from the board now bearing the legend "My Theory of Spontaneous Simuludne". His hilarious exposition of this theory, which states that everything is like something ("I can express this algebraically, A = B") led down paths of comic surreal thought that threw oblique rays of illumination on the many absurdities of "rational" perceptions.

The musical substance was thin indeed. Accompanied only by the alternately doubtful and

jauzy piano-acordion of Alan Dunn, Thomas's foghorn voice bellowed and warbled in the traditionally useless style of the avant-garde performer, even rendering a version of the Beach Boys' "Sloop John B" into a form entirely unsuitable for the audience singalong which he facetiously attempted to orchestrate. A pattern of hazardously obscure ventures defused by moments of slapstick irony emerged: "I'm a tortured young artist, pity me, let me drag you down into my sink of depression", he sang with strangulated passion following a disquisition on commingling with bones on a beach.

The elements collected in his outstanding encore piece, a defence of dinosaurs, whom Thomas feels have been misrepresented in the media throughout history. "I stand for the dinosaur", he said, before lumbering off to sympathetic calls.

David Sinclair

Dance

All too rare a visitor

The Nutcracker Festival Hall

Only the presence of Elaine McDonald in the leading role drew me back to yet another *Nutcracker* on Tuesday. One of the best English dancers of her generation, she has been seen far too little in London since she emigrated to Glasgow, because of Arts Council red tape, which makes it extremely difficult for the Scottish Ballet to perform in England (was there ever such a stupid restriction on subsidy from national funds?).

This is not the role one would ideally choose for her, since her exceptional dramatic gifts go for very little apart from letting her pretend in Act I to be a child without the embarrassing implausibility that afflicted Raymond Smith as her admirer, Karl, or even more so Kevin Richmond as his friend Hans. But it was worth sitting through that for the moment when the battle with the rats was over, the music (under Graham Bond's loving direction) turned to sweetness and beauty, and McDonald and Smith were able

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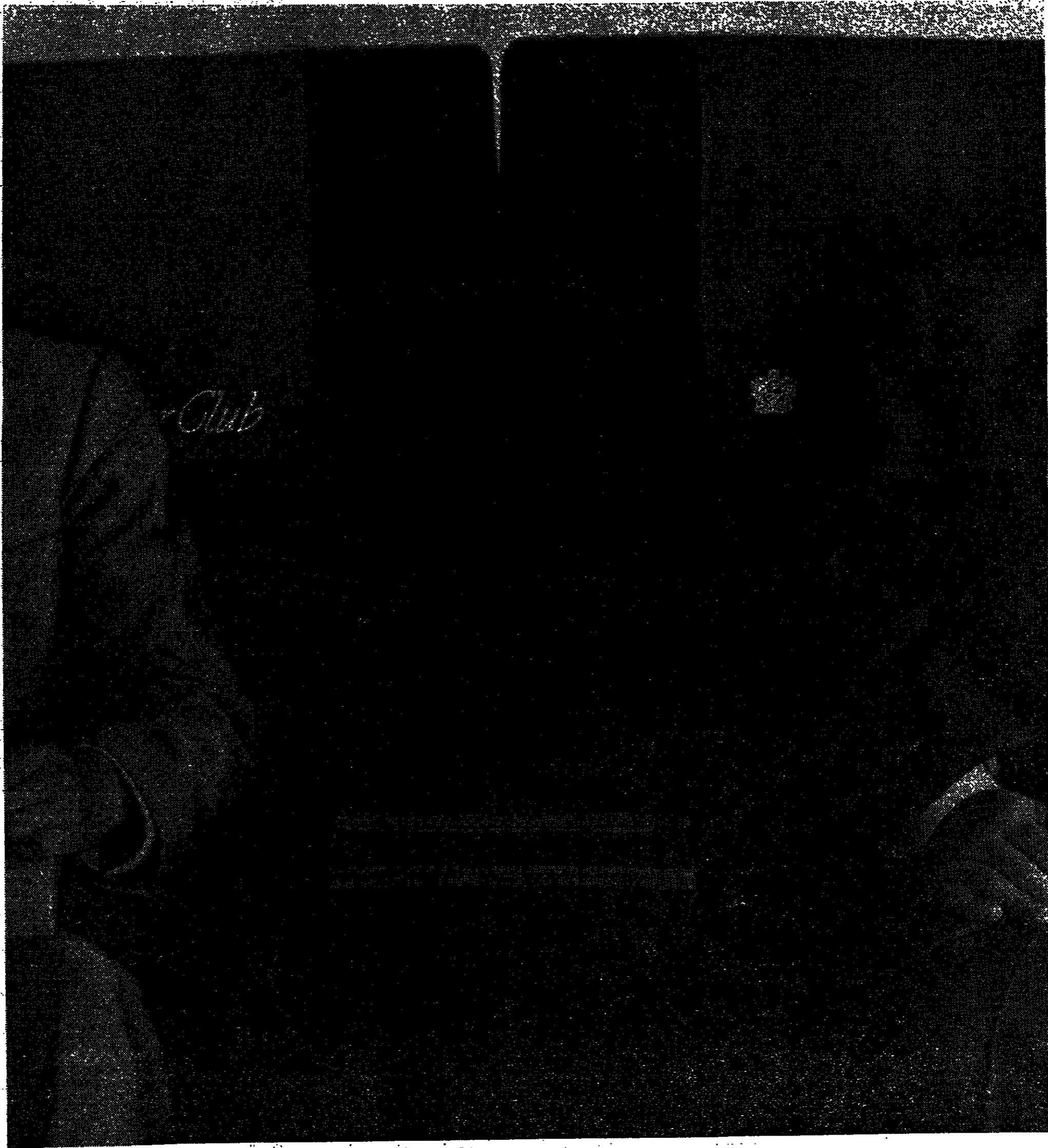
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High-flyer in the Westland cockpit

The Times Profile: Sir John Cuckney

The spectre of Colonel Gaddafi's agents controlling the British helicopter firm of Westland made a brief appearance on the public stage just before Christmas. It was conjured like some pantomime genie and disappeared back into its bottle as quickly as it had appeared.

The whole business was a deliberate scare tactic by his opponents, Sir John Cuckney acknowledges with engaging frankness. There is no security risk, Fiat has been supplying Nato for the past ten years despite the Libyan connection.

The Westland chairman is a suave and subtle man. Asked whether the defence secretary, Michael Heseltine, had been let down by his Cabinet colleagues, he sits and thinks carefully before he speaks, but when he does it is with surprising directness.

"The battle's been fought on two levels - a high political level and corporate level. I've concentrated on the corporate problem and try hard to keep out of the political battle.

"I'm not an interventionist. I think that the more market forces can determine the course a company takes, the better, though one must recognize that there are exceptions. I think in the first instance Westland should have been considered to be an exception. It is a company of strategic importance. It has got some unique expertise that I think ought to be preserved.

"I wouldn't have sought government assistance if I didn't think the Government wasn't justified in trying to help. But a view has been taken by the Government that it was to be treated as a private sector problem entirely. Having been told that the company is on its own there's no point in winging about it, one has to get on and deal with it."

But then the goal posts were moved again, at least by one part of the Government. A very high profile interventionist role was adopted which is certainly confusing for the company and its employees and is really a rather sad development. It's particularly sad that the battle goes on and Westland is now in its ninth month of uncertainty about its future. That's bad for morale, bad for the employees, bad for its commercial operations. So I hope it can be solved quickly", he adds, with a diplomatic smile.

Sir John Cuckney is everything a captain of industry ought to be: urbane and cultivated, elegantly dressed, courteous and charming and yet exuding a sense of firmness and confidence in his own views which inspires confidence in others. So, too, does his track record of success in the City, business and in the public sector. His friends talk of his high sense of business morals and his sharp analytical brain. Even former opponents talk of his "straightforwardness" and "utter integrity".

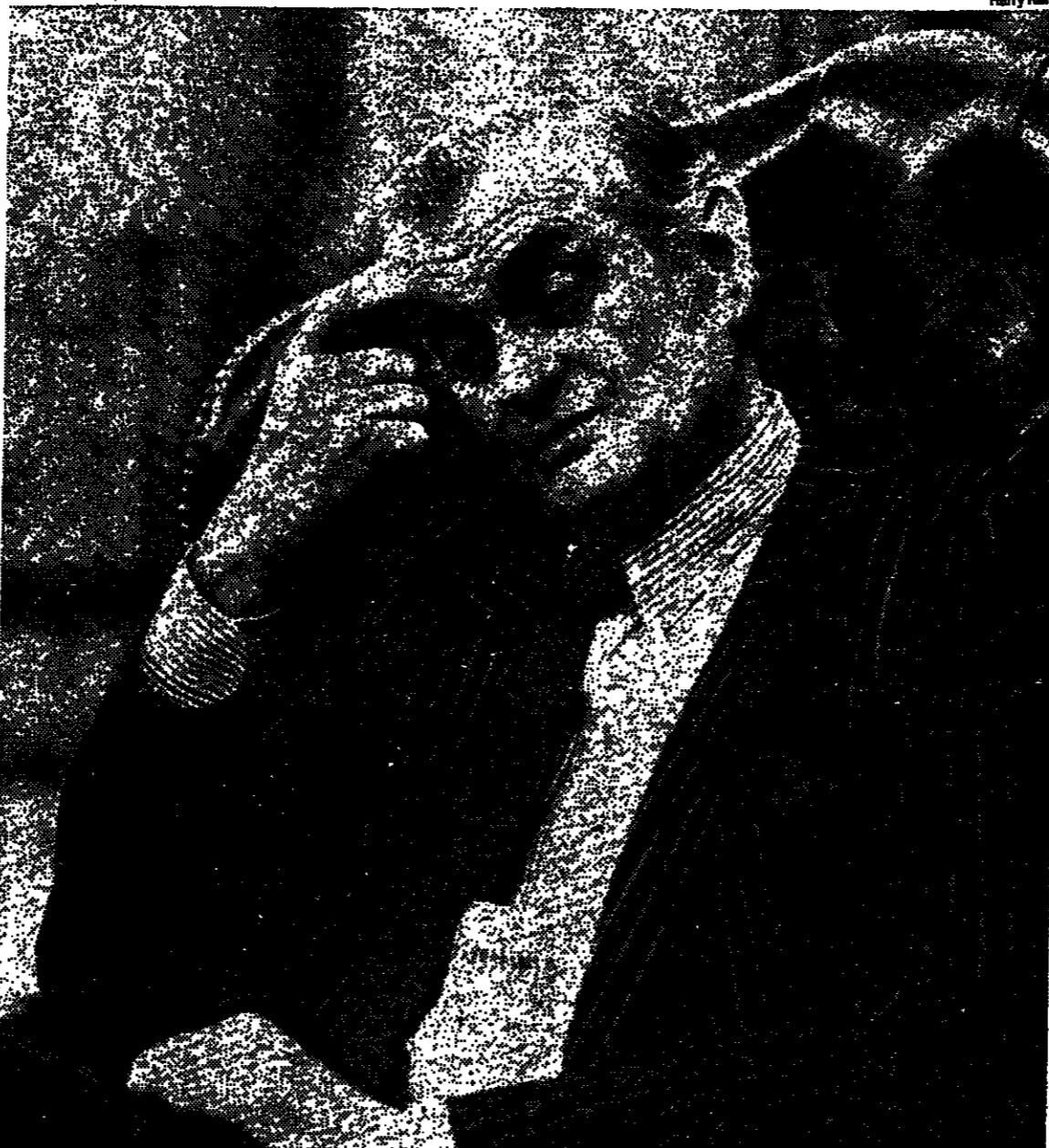
Sir Kenneth Durham, chairman of Unilever, with whom he fought an intense and sometimes acrimonious battle during Unilever's bid to take over Brooke Bond of which Cuckney was chairman, says: "He is a man with a tremendous sense of duty. He knows the game from A to Z. He did very well for his shareholders in that situation. He is one of the best, if not the best non-executive chairman in the country."

Sir John has not hesitated to put that reputation to the test, with demanding frequency. Until 1937 he was attached to the War Office where he specialized in intelligence matters.

After a decade in the City, with the issuing house Standard Industrial and a merchant bankers Lazards, of which he became a director, he began work on an impressive series of revivals of ailing institutions in both the public and private sectors. His performances earned him the tag "the company doctor who has never lost a patient".

His first lame duck was the Mersey Docks and Harbour Board to which Edward Heath appointed him as chairman in 1970. It had a £90 million capital debt and was facing insolvency. There were operational, management and structural problems. Many of the board's bondholders lost money in Cuckney's restructuring, which turned it from a public trust authority into a statutory company with a new capital base. But Cuckney left the Liverpool docks with an assured future.

His next job was to supervise the establishment of the Property Services Agency, incorporating all the Government's property buying, building and maintenance functions in one body. From there he moved to what he regards as the trickiest of



Suave, subtle and engaging: Sir John Cuckney in the boardroom at Westland

all his patients, the Crown Agents, which in the secondary banking crisis of the mid-70s had become involved in fringe dealings embroiling it in a massive international financial scandal.

It took him four years to sort that out and, indeed, he retained until only last year the chairmanship of International Military Services, which was hived off from the Crown Agents as a company owned wholly by the Ministry of Defence. It brings together government and private enterprise products in the field of arms exports and services.

He left full-time public service in 1979 after half term as chairman of the Port of London Authority following the Labour government's rejection of his plans to close the Royal Docks. Instead, what was regarded as a pre-election ploy it gave increased subsidy to the authority.

When the collapse of the 150-year-old John Brown engineering company became imminent, the Bank of England and institutional shareholders like National Westminster demanded that the old chairman, Sir John Mayhew-Sanders,

should be replaced by Cuckney. Unlike his predecessor who, as the company's only executive director, had ruled John Brown with a rod of iron and was widely criticized for his poor relations with investment analysts, banks and institutions, Sir John has always enjoyed excellent relationships with the City where he is known for his meticulous efforts to keep investors well informed.

He is a firm believer that the process is mutually beneficial and feels that greater links between the City and the business world are necessary. "My main involvement

BIOGRAPHY

Born July 12, 1925. Educated at Shrewsbury and St Andrew's (MA in History and Economics). War service: Royal Northumberland Fusiliers. 1959 Became director, Standard Industrial Group. 1964 Director, Lazards Merchant Bank. 1970 Bought Anglo-Eastern Bank. Appointed chairman, Mersey Docks and Harbour Board. 1972 Chief executive, Property Services Agency.

- 1974 Chairman of Crown Agents
- 1976 Chairman, Building Economic Development Committee
- 1977 Chairman, Port of London Authority
- 1978 Knighted; became chairman of Thomas Cook and director of Midland Bank, Brooks Bond and John Brown
- 1981 Chairman, Brooks Bond, Chairman, International Maritime Bureau
- 1983 Chairman, John Brown
- 1985 Chairman, Westland

in the City is as chairman of Royal Insurance. But I operate from one base, Thomas Cook. It's thought sometimes that it must be very confusing but in fact to have the experience of how another company deals with a problem is very valuable, because nearly always the problems are the same. I believe if you have an involvement in the City it's important also to have some commercial or industrial involvement as well. It helps preserve a balance.

Considering his general philosophy on rescue operations, Sir John sees parallels between the situations at John Brown and at Westland. "It's very important to be clear-minded as to where your responsibilities lie. The first priority is to ensure that one is dealing with the shareholders and the employees' interests and try to keep away from external and extraneous matters which are often around when a company has encountered difficulties."

It is important, he says, to deal with the situation as it is now and concentrate on the future. "There can be a great deal of wasted effort looking into the past. If one is having to be analytical about the return on assets and on capital employed, you might find it is in the interest of the shareholders to be right out of the business which the directors consider to be the core of the company. This happened at John Brown. We got out of a traditional business where there were great names in British engineering involved.

"There is always a tendency in a defence manufacturing company for it to be full of armchair strategists who think they know what is best for British policy. I think it's wrong to get drawn into those considerations." In the case of Westland, might that mean selling its technologies group?

"You'd be selling the jewel in the crown, currently the most profitable part of the business, which is not a sensible option. What you often have to consider is selling off part which is no longer profitable

even if the company believes that to be the core. You could argue that (in Westland) the part of the business we would look at first for selling is the helicopter manufacturing side. However, in this particular case the decline in its fortunes is fairly easily understood and there are remedial measures one can take.

"In Westland the basic problem is that its industrial base is too small and its financial muscle too weak to bid in the type of business it is in. It has a great name but it is basically a West Country engineering company with a comparatively small market capitalization in a high technology area. The international helicopter markets are immensely tough and you need very strong marketing organization. That's why, whatever the final outcome, the company has always said it must seek strong links with a major international organization to make up for its weaknesses."

Cuckney's friends say that whatever that outcome he has already proved his worth at Westland. "When he took over it was a disaster area. Today the share price is up and he has two rival consortiums fighting over what nine months ago nobody wanted", said Paddy Ashdown, the Liberal MP in whose constituency the factory lies. "The workforce have great confidence in him. They think he's precisely what Westland needs at the moment."

Others who have known him well over the years feel that he may have over-reached himself.

Sir John is cagey about whether he can survive as chairman of Westland. "The problem is that I never intended to become chairman and I have a number of other involvements at the moment which more than fully occupy me. I hope that I'm not neglecting them at the moment but it does result in rather long days."

"Whether I remain as chairman is something to decide when the present crisis is over. It must depend very much on what the outcome is. But I certainly wouldn't want to leave Westland until it has achieved some stability and is safely reconstructed."

Paul Valley

Putting juries on trial

A report published tomorrow recommends the abolition of trial by jury for complex fraud. It is the latest challenge to the heart of our legal system.

The jury - the mainstay of our legal system - is once more under threat. This time the attack is on several fronts: the Government is poised to abolish trial by jury for complex fraud trials on the basis of a report (published tomorrow) from a committee under Lord Roskill, a law lord; at the same time it wants to end the right to jury trial for some minor offences such as common assault, so they would be triable only by magistrates; and thirdly, in the wake of recent controversies over jury "nobbling" and jury "vetting" comes another fraud trial on the basis of a report (published tomorrow) from a committee under Lord Roskill, a law lord; at the same time it wants to end the right to jury trial for some minor offences such as common assault, so they would be triable only by magistrates; and thirdly, in the wake of recent controversies over jury "nobbling" and jury "vetting" comes another

This latest dispute came to a head in November when Mr Toby Jessel, Conservative MP for Twickenham, regaled MPs with an account drawn up by a defence solicitor, Mr David Bray, of the discussion between defence barristers in the recent Cyprus secrets trial.

One lawyer wanted a young working class jury; another an anti-establishment jury, but thought it might be better to go for a "young middle-aged, middle class jury". Another said that if the jury was not too well-educated and of too low intelligence they might take more notice of the judge and therefore they ought to go for people who were young, not unsmart and no women. Another said if the jury was young they might be unpatriotic. They decided to pool their challenges - each defendant has the right to three peremptory challenges or challenges without reason - and agreed a joint policy.

Lawyers among the MPs immediately sprang to their colleagues' defence. Barristers from all parties tabled a Commons motion backing the right to challenge and the Solicitor General, Sir Patrick Mayhew QC, said that as long as the right existed, counsel had

a duty to use it as they conscientiously thought best.

Mr Jessel is not satisfied. The whole practice of removing "middle-aged men wearing suits and ties" with - as far as possible - "younger and anachronistic-looking jurors" makes a mockery of the idea of a fair trial where jurors are meant to be selected at random, he says. The defence's right to challenge exists to remove bias; it now does the opposite, he says; it introduces bias - bias towards an acquittal.

How widespread is the practice? David Wolchover, a barrister with 15 years' experience of defending, denies that the target is the pin-striped suit. "That's a myth. What you do get is someone challenged on the basis of his looks; he might look prejudiced, or an automatic police supporter."

Most commonly, the challenge is used to get young blacks on the jury, he says. This is not through lack of faith in an all-white jury; but because blacks generally, although not always, are more sympathetic to the plight of young blacks.

David Wolchover maintains that the system carries its own checks against abuse. "My view, and I think that of most defence counsel, is that on the whole you don't start challenging automatically; it looks suspicious to the other jurors."

The origin of the challenge was to enable the accused to secure an impartial jury. The Crown may ask a juror to "stand by" for the Crown and in addition both the Crown and the defence have a right to challenge for cause, or for a stated reason. Before 1977, defendants had seven challenges but that was cut to three because of complaints of abuse.

Judges may be left to detect grounds for impartiality

Anyone on the electoral register aged 18 to 65 is liable for jury service, but there are a number of exemptions, such as lawyers, MPs, clergymen, police and prison officers, and military personnel.

Some critics have questioned the ability of juries, since the property-owning qualification was dropped in 1973. But there is no evidence that jurors are less capable or responsible than they used to be, nor that they acquit perversely. The latest Home Office research shows the opposite: jurors acquit almost twice as often as magistrates, but almost always because of defects in the prosecution case.

Criticism, however, is far from one-way. Defence barristers and civil libertarians are strongly critical of the process of vetting jurors. A panel of 60 jurors was vetted for the trial last year of Clive Ponting, the civil servant prosecuted for leaking details about the sinking of the Beagrand in the Falklands War. Vetting involves the checking of backgrounds of potential jurors by Special Branch officers, according to guidelines drawn up by the Attorney-General. Criminal records are checked and jurors vetted for "political beliefs" reflecting extreme, sectarian views or any disloyalty to the state.

The practice of vetting, undertaken with the authority of the Attorney-General for certain trials such as spy, terrorist or criminal gang trials, only came to light during the 1970s. The existence of the guidelines was discovered in 1978 during the Colonel "E" secrets trial of that year in which a former NCO and two journalists were prosecuted.

The whole jury system therefore is set to change. The government seems likely to introduce the idea of a fraud trial tribunal, one judge sitting with two lay assessors, to replace juries in fraud trials; a proposal backed by senior judges but opposed by the legal professional bodies.

On the peremptory challenge, there have been proposals for reform ranging from gawping jurors from head to foot so that only their faces can be seen, to curbing the number of challenges allowed. There is some backing for the right to question jurors, with the judges' permission, or-for questions aimed at detecting grounds for impartiality to be put by the judge himself.

The Government will be monitoring the whole practice of the defence challenge when the new Crown prosecution service gets under way later this year. But Toby Jessel wants action much sooner and is pressing for the forthcoming criminal justice White Paper to tackle the matter.

The Government has not ruled this out and is expected in that paper to canvass the idea of cutting the peremptory challenge from three to one. This and other measures to end the right to jury trial will be widely seen as a serious erosion of a basic right of the legal system and as such will be fiercely resisted. To get parliamentary support the critics will have to produce hard evidence to counter the view that, despite its warts, the present jury system cannot be bettered.

Frances Gibb



Central Criminal Court were stopped when jurors had been approached, and 280 court days lost at a cost of millions of pounds.

Care that crosses frontiers

The celebrated French medical charity group now has a British counterpart in the world's war-torn areas



Helping hands: Dr John Foran treats a Kurdish patient. They found one Kurdish doctor serving in a hospital of 30 beds on the front line between the Iranian and Iraqi armies, with artillery on the peaks overlooking it. Kurdish groups occupied some of the other peaks and some shells landed in and around the hospital.

Nicholas Parkhouse stayed at the hospital to operate on a number of people, and Barbara and I visited various villages to see several hundred patients and assess their medical needs", said Dr Foran, "I visited one village at night because it was virtually surrounded by Iranian forces, but the Kurdish guerrillas went ahead of us to make sure we were safe. We left before daybreak.

"Initially it's terrifying, because you feel that every shell is meant for you. But after a time, I suppose like a soldier, you become accustomed to the dangerous bang and the bang that's not so dangerous."

IMR is now busy organizing another mission to Eritrea. And in Kurdistan Dr Foran hopes eventually to finance the building of another hospital to complement one under construction by Médecins du Monde.

He said there was still a great need for organizations such as his. "There are many populations in situations of great danger with absolutely no medical facilities and whom the UN will not help. In Eritrea you'd see a line of children you knew would be blind, permanently, by the time you got back to Khartoum. You also knew that if you bought eye ointments cheaply in London, you'd save the sight of two of them for ten pence."

Hazhir Teimourian

PERIGORD at TRUFFLES.

Between 9th-19th January 1986, Roland Mazere, patron and chef of the Hotel du Centre-rais at Les Eyzies de Layac in Perigord, will be preparing his specialities at Truffles.

Perigord is the home of the truffle, and Monsieur Mazere's cuisine, famous throughout France, has been awarded 2 Michelin stars as well as 2 toques from Gault-Millau.

This will be Chef Mazere's first visit to England and a unique opportunity for Londoners to discover the true magic of truffles.

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Lunchtime Menu du Jour.

Evening Menu de Degustation.

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It all began for Dr John Foran and his wife, Barbara Stapleton, when they arrived in Thailand, in August 1982, to care for the sick and wounded refugees of the Cambodian war. They had joined the French medical charity, Médecins Sans Frontières (MSF), and had volunteered to work, without pay, for six months in a border camp.

They were immediately impressed by the MSF's ability to translate ideals into action.

"The structure wasn't hierarchical", Dr Foran told me in his surgery in Bangkok, west London. "People were allowed to take on the responsibility they wanted. There was good esprit de corps, idealism and little bureaucracy at the top levels. It was democratic and financially well organized.

Altogether, it could reach populations that other agencies, for various (political) reasons, couldn't reach."

The Forans were so inspired by what they saw in Cambodia, and by what they heard of MSF's work in other war-torn countries such as Eritrea and Afghanistan, that they vowed to establish the English-speaking world's answer to the French trail blazers. MSF had, by then, become a large organization and had given birth to two offshoots, Médecins du Monde and Aide Médicale Internationale.

Thus, in 1983, was born the International Medical Relief, (IMR) with Dr and Mrs Foran as its directors. They were soon joined by an American epidemiologist they met in Eritrea, Professor Sam Tossie of the University of Columbia.

Professor Tossie, who is in his thirties, is now in Eritrea for a third time, and has founded an American branch of the organization. Others are doing similar work in Canada and Ireland, swelling IMR's numbers to five doctors and 30 nurses.

When I met Dr Foran, he had just returned from Kurdistan, in the western mountains of Iran, where the Kurds have seen a six-year war against the regime of the ayatollahs. He hopes to return there next month.

He went there with the organization's administrator, Barbara Stapleton, and Nicholas Parkhouse, a surgeon at the Middlesbrough Hospital, to help at a number of villages along the borders with Iraq and Turkey.

CONCISE CROSSWORD (No 844)

ACROSS
 8 Literary works (6,7)
 9 Day before (3)
 10 Eggplant (5)
 11 Whole (5)
 12 Fast stream (7)
 16 Applicant (7)
 19 Enthusiastic interest (5)
 22 Final (4,5)
 24 Field (3)
 25 Sequential (13)

DOWN
 1 Away (6)
 2 Customer (6)
 3 Swinging weight (8)
 4 Apple (6)
 5 Cowardly walk (4)
 6 Sea trip (6)
 7 Climb (6)
 12 Wise bird (3)
 14 Dietary fibre (8)
 15 And not (3)
 16 Unbleached cotton (6)
 17 Riddulous (6)
 20 Release (6)
 21 Annually (6)
 23 Unpleasantly damp (4)

SOLUTION TO No 843
ACROSS: 1 Hot dog 4 Quench 7 Surf 8 Overlord 9 Assemble 13 Set 16 Above reproach 17 Bid 19 Tasteful 24 Advocate 25 Stub 26 Escort
DOWN: 1 Hose 2 Threshold 3 Groom 4 Quail 5 Echo 6 Curse 10 Exact 11 Bless 12 Ernie 13 Samba 14 Echo 15 Barg 18 Indes 20 Award 21 Tweed 22 Vote 23 Able

BOOKS

Lonely poet of the arctic convoys

War, India, cricket... and poetry. The subjects that preoccupy Alan Ross in this book of memoirs strike me as an odd mix. War, India and poetry I could understand. Cricket, India and war - no problem. It's the cricket-and-poetry that strikes in my craw. But I freely admit that the only kind of cricket I know is compulsory cricket, and I despise everything to do with it. When Mr Ross tells us that his book is an attempt to show how "a single-minded devotion to sport developed into a passion for poetry" something in me resists. A single-minded devotion to sport doesn't develop into anything, it has nowhere to go. It's like a single-minded devotion to collecting train numbers. It represents a stunting of the personality.

And in fact Mr Ross does not, in this volume, write particularly evocatively about cricket. He writes for the enthusiast, allowing the recitation of names to do the work of description. Wisden-fanciers will know what he's on about. The rest of us won't. This drawback is not, incidentally, inevitable. I've never been in the saddle and I have no interest in chasing foxes. But *Memoirs of a Fox-Hunting Man* has me enthralled. The story Mr Ross is telling - first there was cricket, then there was poetry and the war - is not dissimilar to Sassoon's. And it is clear that Mr Ross feels a great sympathy for Sassoon. Like him, he is not at odds with the society in which he moves. He is, though, rather strikingly alone in it.

Perhaps this is why, in his accounts of naval life, he often mentions that people are writing letters home. For him at this stage, there appears to have been no one to write to. He feels at one stage that, since he has no family ties, people think that if anyone should get hit it ought to be him. His love poems of this period were, he tells us, addressed to an imaginary woman. His actual sexual encounters appear to have been casual.

James Fenton reviews the memoirs of our man who caught the feel of war, cricket, and life

BLINDFOLD GAMES
By Alan Ross
Collins Harvill, £12.95

Although there is much charm in his account of childhood in India, and although his description of Haileybury and Oxford slips down easily enough, it is really the war and post-war section of this book that commands all the interest and attention. Throughout the memoir, poems are interspersed with prose accounts of the experiences that gave rise to them. These poems were not all written in the heat of the moment. A notebook was begun, was lost, was recovered several years later. Poems were reconstructed or concocted from different periods - the long poem about an arctic convoy, "JWS1B", is peopled with characters from a different ship, because at the time of that convoy Ross scarcely knew anybody on board *Onslow*. Here is one of Mr Ross's shorter war poems, "Captain's Fur Collar":

*Stained and wet as shot rabbit
And his eye clinging to a thread
Like spit, a bulseye that might
Be swallowed whole, taking sight
with it.*
Hiding his forehead
He picked his way from the bridge
With the indifference of a waiter.
We found him hours later,
Bolt upright on the edge
Of his bunk two decks below.
Eye dangling like a monocle, face
like snow.

Horribly memorable on one reading, like Jarrell's "Bull-Turret Gunner", it is perhaps the grotesqueness of the monocle image that stays with you. On subsequent examination however the horror deepens. To think of the injured eye as a bulseye, in the sense of a boiled sweet, is disgusting. To present the incident so 'laconically' is hard on the reader. And properly so.

And then there is that line *With the indifference of a waiter*, which springs something of a surprise and which seems to contain the meaning of the poem: this is what heroism is like. It is a kind of indifference. For the poets of the Second World War differ from those of the First in having no particular axe to grind. It is not a question of saying either you swallow the whole bogus death-or-glory business or you listen to the way it actually is. They say: you want to know how it is? Very well then, I'll tell you. The purpose of the war does not have to be trumpeted, nor is it questioned.

Here is Mr Ross in the role as genre painter, or war artist:

*The bulkhead sweating, and under
naked bulbs
Men writing letters, playing ludo.
The light
Catches arms off at the wrist, only
the dice
Lives. Hammocks swing, nuzzling in
light
Like foals into flanks of mares. Bare
shoulders
Glisten with oil, tattoo-marks rip-
pling their scales on
Mermaids or girls' thighs as dice are
shaken, cards played.
We reach for sleep like gas, randy for
oblivion.*

(From "Messdeck")

It is with the Second World War poets that one gets a strong sense of what life was like not at the moment of action but the rest of the time - a tedious, in the long boring interludes.



away from the front. And this is all very much part of the story.

Of course, for those on the arctic convoys there was no such thing as an interlude. The boredom, extreme discomfort, and intense danger came in the same triple-decker sandwich. The poem "JWS1B" is the most ambitious in the book, and while I do not think it the best handled it is unanswerably there as an achievement. And it benefits, in this book, from keeping company with the prose

The decent machine in Labour's ghost

CLEMENT ATTLEE

A Political Biography
By Trevor Burridge
Cape, £20

"An empty taxi drove up to Downing Street and Mr Attlee got out. More than any other of the familiar gibes - "a sheep in sheep's clothing", "a modest man with much to be modest about", "a grub fed on royal jelly" - this ghost story in one line contains the central paradox of Attlee's historical personality. Repeatedly dismissed as a nonentity, Attlee was nevertheless Prime Minister for six years, deputy Prime Minister for five, and leader of the Labour Party for 20 - all during the most turbulent and decisive period of national and international politics. Was he then a fortuitous passenger at the centre of events, Churchill's loyal stooge, and no more than the referee between Bevin, Morrison, Cripps, and Bevan? Or was he all the time a sort of political Svengali, subtly manipulating all these assertive egoists without their or the public knowledge? We are still as baffled as his contemporaries to know who was in that taxi.

Surprisingly, however, Trevor Burridge's is only the second full life of Attlee to have appeared in more than 30 years. One would have thought possible; but he was weak on the history. Burridge is a great deal more scholarly and informative on the development of Attlee's ideas and his role in specified episodes, but he is much less successful in bringing him to life. The trouble with his book is that it is so relentlessly positive and, to that end, strangely selective. From the moment that he attributes Attlee's election as leader in 1935 to his "solid and reassuring personality" there is scarcely a hint of the exasperation that his lack of personality induced in many who had to work closely with him. Impressively though Burridge documents his views, Attlee striding the pages of history to such general admiration simply does not ring true; it is only half the story. It actually ignores the central problem the biographer has to explain.

For example, the 1947 "plot" against Attlee's leadership is brushed aside in a single paragraph, with no recognition of the very serious collapse of his authority that summer that led even Bevin to wonder about his adequacy for the job. Attlee's share of the responsibility for the 1951 Budget crisis is similarly glossed over. Burridge is blind to Attlee's weaknesses. What then were his strengths? Of course he was lucky. But it is too easy to say that it was simply his survival of the Labour debacle in 1931 that propelled him into the leadership in 1935. He earned his luck by putting down his roots in Steyne, with no thought of political reward, before 1914. But his real strength lay in the fact that, as a type, he was such an odd fish in the Labour

movement. There were plenty of middle-class socialists, but he was not an intellectual, not a pacifist, and neither extremist nor woolly. Was there another public school man in the party, before the rise of the Gaiskell generation of careerists, who was none of these things? Cripps? Dalton? Laski? Noel-Baker? Pethick-Lawrence? All were nutty in their different ways. Attlee put a good mind and professional competence at the service of outstandingly simple beliefs. His socialism was learned not at Oxford but in the slums of Steyne, and founded not in Marxist theory or social revolt, but in the conscientious application of all those public school ideals.

In addition, he turned out to be a superb administrator. This made him the perfect foil to Churchill during the war, but also fitted him admirably for the job of carrying through Labour's programme, in economic conditions of exceptional difficulty, after 1945. As Burridge says, he simply got on with the job. That was fine, so long as the agenda was clearly laid down. But Attlee's weakness began to show up when that agenda was nearing completion. What to do next? Attlee was ill-equipped to fill the ideological void after 1948, and retreated utterly into himself. His failure of leadership in the later years of his Government and still more in Opposition between 1951 and 1955 was total. He cannot be blamed, except for hanging on so long. He was 67 in 1950 and his job was done. His moment had



Superman or Supermouse? passed. But the inability of an increasingly divided, introverted and illiberal Labour Party in the following 30 years to recapture the moral authority of Attlee's era suggests that its moment passed at the same time, which raises again the question of Attlee's peculiar contribution. Between the windy posturing of MacDonald and the shifty evasiveness of Wilson, Labour's creative period almost precisely coincides with the period of Attlee's leadership. Like Churchill and the lion's roar, did he provide the missing ingredient or did he just have the luck to express it? Could that mild, unimpressive, frequently invisible little man really have had such influence? Despite Trevor Burridge, the mystery remains.

Brief lives of the new women in the West and in the East

Here are two extremely accomplished collections of short stories to brighten the dismal horizons of the New Year. Both reflect the origins, education, and current life-style of the authors, as if the short story provided a fertile field for autobiography, or feeling if not of fact.

Alice Adams, "was born in Virginia, educated at Radcliffe, and lives in San Francisco"; and her stories echo her own experiences in other women's lives, and probe beneath the veneers imposed by Southern roots, Eastern college, and California freedom. Life is mostly easy for these women, at least on the surface. They have enough money to travel, lovers and/or husbands, houses to live in. But as it is the nature of life that nothing stands still, so present comfort turns out to be built on earlier pain, dulled but not forgotten, and an apparently ideal marriage can become a vision, even in contemporary America, where every option seems open.

Her story in this collection, and the most substantial, provides the title.

FICTION
Isabel Raphael

RETURN TRIPS.
By Alice Adams
Heinemann, £9.95

BIRTHDAY DEATHDAYS AND OTHER STORIES
By Padma Perera
The Women's Press, £8.95

Return Trips: In it Emma, a successful academic, in her mid-40s and married, peels away the layers of her past. As she examines achievements and relationships, her fears and hopes for the future emerge. She is revealed as sensitive and complex; competent, too, and independent as only a modern woman has been able to be, yet searching still for a stable human involvement as the basis of true content: the archetypal Adams woman. Alice Adams is greatly preoccupied with such critical relationships, whose importance often transcends the loss of the beloved object, be it person or place. To make a return trip, she seems to be saying, you must leave where you are, and there is no guarantee that things will be the same when you come back, or that you yourself will be unaffected by the journey. But with a solid experience of love in your life on which to base a sense of identity, you will not lose your way.

This is a book about women, and I think largely for women, taking their emotions and situations with deep seriousness, and little humour. It is perhaps unfair to read (and review) the whole collection at once; this is a book to dip into, to savour each scenario separately and relish the lucid, economic writing which, sampled at any length, starts to loom. The genuine impact of Alice Adams's individual style and vision diminishes in the long term, like viewing a whole gallery of Andy Warhols. But overall this is distinguished, beautiful writing, cool and graceful, beautifully tailored: in a word, chic. Very New Yorker.

Padma Perera was born in Madras and educated in India, and there is nothing she does

not know about the warmth, the security, and the frustrations of living in an extended family. Her heroines have a particular problem to face, especially those who, like her, have escaped tantalizingly into the man's world of further education in America, and its concomitant freedoms. Will they develop the intellectual schizophrenia that afflicts westernized Easterner, and find it difficult to fit in to their appointed niches as daughters of the family when they return? Will they, in short, adapt to arranged marriages and the traditionally circumscribed role of wife and mother? One, to her surprise, comes to acknowledge how different the rhythms are of the two cultures, and willingly embraces the older one: another, having entered, dutifully, even hopelessly, into such an arrangement, finds in despair "to think too much" - her outraged husband's ultimate condemnation.

"You think too much," says his young stepmother to Eknash. He is wasting sympathy on her, although she is married to a man three times her age. "It was in my karma." This fatalistic attitude is not entirely negative. There is love and peace in this sprawling household, and a good deal of noise is a deliberate act of will, it can bring joy, though I detect a certain sentimentality here. Clearly Padma Perera does not spend her whole life this way, and distance can lend enchantment. But the agony is real when long-held certainties are undermined, when a woman can cry, "I feel I belong to neither world, tell me what to do"; when the narrow vision of the prejudiced and uneducated can still lives, when stupidity becomes a refuge and laughter - "the only sanity" - cannot be summoned up.

These are very solid stories, written in dense, rounded prose. Padma Perera enjoys manipulating language, creating an almost tangible atmosphere out of vivid descriptions and sharp little bursts of dialogue. Her true values shine out as those of the illegal, turbulent world of her birth, rather than the sanitized West, and genuine affection illuminates this admirable collection.

The author for five years edited the journal of the Labour Research Department, a Communist front organization membership of which in the good old days, which Mr Kinosh presumably would like back, was officially held to be incompatible with that of the Labour Party. Much of his book is spent trying to prove that businessmen and industrialists get honours from Mrs Thatcher and other Conservative Prime Ministers solely because they or their companies make large donations to the Conservative Party. It does not occur to him, or perhaps it does, that the honours might be for their worth to the nation, and that their companies would have subscribed to the Conservatives in any case, not being anxious to see their life work wrecked by nationalization.

In the appendix *The Honours (Prevention of Abuses) Act, 1925*, is obligingly reproduced. The suggestion that there is something corrupt about honours though Tories supporting Conservative businessmen, though other parties also get honours, is obvious.

Trade union leaders are made peers and knights by Labour Prime Ministers. Without the financial contributions of the unions it controls the Labour Party would not exist. Yet union leaders are frequently honoured by Conservative Prime Ministers, as businessmen are by Labour Prime Ministers. In a rough kind of way there is an attempt to recognize merit.

The small baubles of life

Woodrow Wyatt
THE QUEEN HAS BEEN PLEASED
The British Honours System at Work
By John Walker
Secker & Warburg, £9.95

Lord Wilson's eccentric last honours list is dealt with at length. Whatever path he was treading, it was not one of pure socialism; but it was not corrupt and in part it was humorous. If you have the power to dish out honours why not give some to a few friends however odd, and blow the raised eyebrows? There is an amusing account of Maundy Gregory's activities. This jolly fellow worked on the vanity of the rich, coupled with the need of Lloyd George to increase his fortune and that of his party, by being a title broker. Baronetcies could be had for £25,000, £10,000 was required for a Knight Bachelor. (I am glad to say I became one free). Peerages were rather more: £50,000 and upwards if the recipient was vain and rich enough. The figures must be multiplied by at least 20 to allow for inflation.

Vegetable movements
Christopher Parsons
SEEDS OF CHANGE
By Henry Hobhouse
Sidgwick & Jackson, £15.00

The other two vegetables are quinine and the potato - the first can be described as beneficial, the second perhaps. As a potted history of the slave trade, the Opium Wars and the Irish problem the book is presented in an original way, with instructions on how to make a pot of tea and grow potatoes in a lazybed thrown in for good measure - one cannot fail to learn something, even if that learning's use may not be obvious.

Ideal new society in wild Wales

Jan Morris
MADOCKS AND THE WONDER OF WALES
By Elizabeth Beazley
P & Q, £5.95

Elizabeth Beazley's *Madocks and the Wonder of Wales* is one of those small classics of life among the gentry that proliferated in Anglo-Ireland, but have been rarer among the Anglo-Welsh. First published in 1967, now re-issued in a handsome paperback, it tells how W.A. Madocks, an enlightened 18th-century member of Parliament, conceived the idea of damming the estuary of the Glaslyn, in north-west Wales, and creating an ideal new society in the land thereby reclaimed. It was a wild scheme. He was a splendid character. You may see his legacy to this day in the handsome small towns of Porthmadog and Tremadog. And Ms Beazley's book has been universally recognized as doing him proud.

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WALL STREET

Table of stock prices for various companies including IBM, AT&T, and others, with columns for company name, price, and change.

Dow breaks new ground

New York (Reuters) - Wall Street share prices opened higher in active early trading yesterday. The Dow Jones industrial average, which soared 18.12 points to a new high of 1,565.71 on Tuesday, was up 2.18 points to 1,567.88, shortly after the market opened.

Advancing issues led declining issues 594 to 280 among the 1,308 issues crossing the tape. For the first time, secondary issues decisively joined blue chip stocks in a broad sweep that put the market in sight of yet another century mark on the Dow Jones industrial average.

COMMODITIES

Business was active in several markets yesterday, reflecting a healthy combination of speculative and fundamental factors. Financial futures has a busy day as the score about base rates built up during the day. Options also attracted attention.

Table of commodity prices including LONDON COMMODITY EXCHANGE, LONDON METAL EXCHANGE, and LONDON MEAT FUTURES.

FOREIGN EXCHANGES

Sterling received a boost from the higher British interest rates yesterday. A rise of 1 per cent in the big four's base rates, to 12 1/2 per cent, was received by dealers in sterling.

Table of foreign exchange rates including STERLING SPOT AND FORWARD RATES and OTHER STERLING RATES.

MONEY MARKETS AND GOLD

Period rates settled a little off the top yesterday as the banks went to 1 1/2% base rates on getting the signal from the Bank of England.

Table of money market rates including EURO-CURRENCY DEPOSITS % and GOLD prices.

INVESTMENT TRUSTS

Table of investment trust performance metrics including High/Low, Price, and Change.

Table of investment trust prices and changes.

LONDON FINANCIAL FUTURES

Table of London financial futures prices and changes.

EURO-CURRENCY DEPOSITS %

Table of Euro-currency deposit rates for various currencies and terms.

FINANCIAL TRUSTS

Table of financial trust prices and changes.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information on various unit trusts, including names, managers, and performance data.

Handwritten signature or mark at the bottom center of the page.

STOCK MARKET REPORT

Stores in trouble again as shares take a sharp knock

By Derek Pain and Pam Spooner

The stock market was shrouded in gloom yesterday. The basic rate increases, although not unexpected, and the dwindling hopes of Budget tax cuts, pushed prices sharply lower with, once again, the stores sector forced to absorb heavy punishment.

At the close the FT 30 share index was down 11.5 points at 1,123.8 points. It had started the day with a modest gain, on the back of Wall Street, but then lost ground and was at one time down almost 15 points, putting it 36 points below the peak trading level, briefly hit on Friday.

The FT-SE share index fell 11.0 points to 1,404.2 points. Datastream calculated that £2,000 million was wiped off share values.

Government stocks fell by as much as 4%. The Government broker, after cutting prices, sold the remainder of the Convertible 9½ per cent 2,004 and Exchange 10½ per cent 1,977.

Storehouse, the British Home Stores-Habitat Mothercare vehicle, could not have chosen a worse day for its market debut.

The shares started at 300p and fell to around 280p with at

Telemetrics, designers and manufacturers of electronic products, gained 8p to 107p yesterday. The company is due to meet analysts next Thursday. The shares have been as high as 400p last year, but fell from grace after a gloomy statement from the annual meeting in November.

Least one broker selling heavily. Rumours abounded of investors suffering heavy losses because of the failure of the rumoured BHS counter bidder to appear. One suggestion was at least one syndicate had run into deep financial trouble and was seeking a rescuer.

There was evidence of forced selling with some of the recent take over favourites the main casualties.

Storehouse finished the day at 288p. Other stores to run into trouble included Woodworth Holdings, W. El Smith, Boots and the Barton Group.

The market was, however, still capable of producing the odd takeover rumour. Before prices fell back there were strong stories that Allied Lyons, the food and drink group,

planned to move into the Hanson Trust, Imperial Group, United Biscuits triangle with an offer for United Biscuits.

UB was at one time 6p higher at 249p but finished at 239p. Imps lost 3p to 246p and Hanson Trust, victor in its protracted struggle for SCM, eased 1p to 199p. Allied was at one-time 3p higher at 280p but finished with a 5p deficit at 270p.

The Monopolies Commission is probing a £1,800,000 offer for Allied from Elders, the Australian conglomerate.

Pilkington Brothers, the glass group, eased 7p to 323p as a large line of stock came on offer. Grand Metropolitan was another where chunky lines were around.

Westland, the helicopter group, shed 5p to 78p as the Euro-American wrangle continued.

Vaux Breweries was strong on Ladbroke Group takeover hopes, gaining 11p to 376p. Other breweries were flat.

Celtic Haven fell 3½p to 89p as Klegatech, International, which had been expected to get closer to the Welsh engineer, sold shares. Blue Arrow, which is moving into public relations which the acquisition of Trevor Bass and Associates for 260,000 shares, fell 4p to 213p.

The profits setback clipped 2p off Bespak at 108p but Hollis rose 3p to 31p on its 24 per cent profits gain. Reliant Motor Group came in for a speculative run gaining 6p to 41p. TDS Credits rose 20p to 143p in a thin market.

Traded option highlights

Lombard stood out yet again on the traded options lists, chalk-up of a total of 3,054 contracts traded. Volume for the market as a whole was significantly higher than in the past two or three weeks, reaching 18,775 contracts.

Stock Exchange options have proved popular as investors covered their bets on which way the market indices will go.

Some 2,441 SEI contracts were traded. BP produced the only other four-figure volume, with 1,168, while BAT's saw 713, BAe 709 and Imperial 746 contracts traded. There were few significant price changes on options.

Distillers Co., as the market still tormented itself over the Monopolies Commission reference decision, was 7p stronger at 495p. Argyll Group, the bidder, was unchanged at 138p and Guinness, sitting on the sidelines and dithering whether to intervene, fell 5p to 303p.

Burnmah Oil continued to attract takeover speculation. There have been at least two put-throughs, totalling nearly 1 million shares, this week. Mr Gerald Ronson's Heron Inter-

national remains the market favourite to bid.

Trafalgar House shares continue to fall following the bad news for its Scott Lithgow shipyard subsidiary. Scott has lost out on the recent round of orders from the Ministry of Defence. Trafalgar shares fell another 3p to 334p yesterday, making a fall of roughly 17p over the past three days.

Bowater Industries was also on the wane, falling 13p to 290p. The market is lining hope that Hanson trust will follow through with a bid for the paper and packaging group now that it looks set to win SCM, the American company, and is embroiled in a takeover of Imperial Group.

Hanson shares dipped 1p to 199p, while Imperial eased 3p to 246p. Other companies in which Hanson is reckoned to have share stakes were also weak, though largely because of the poor market tone. Balbeck International dipped 3p to 176p and Coats Patons slipped 4p to 153p.

British Aerospace came in for profit-taking after the formal announcement of new orders for civil aircraft from the US. The share price slipped 10p to 471p.

Pilkington Brothers, where market men have been hoping at least for recovery and at best for a bid, took a knock in early trade. The shares lost 12p to 318p, but later rallied to 323p.

BAT Industries rose 5p against the trend to 318p. There was sizeable buying - around 800,000 shares - in New York on Tuesday night, and it looked as though United States investors were following through in London yesterday.

Lombard, the overseas trader led by Mr Tony Rowland, stayed at the centre of City speculation. The share price rose another 10p to 225p, making a two-day gain of 19p.

Apart from optimism about the results, due at the end of this month, City men are intrigued at the idea that a consortium bid attack is being prepared. American investors like the look of Lombard's cheap assets, it appears.

Jaguar shares held out against the market weakness, rising 1p to 352p. The carmaker is much-loved here and in Sun Alliance received a boost from Scrimgeour Vickers, the broker, yesterday. The shares jumped 40p to 578p in half-an-hour before settling back at 555p as Mr Stephen Dias, analyst, forecast resumption of profit and dividend growth for 1986. He puts a net asset value of 820p on the shares.

America because of its steadily growing car sales in the United States. The share price looks determined to return to the 360p level despite the vagaries of the foreign exchange and stock markets.

City analysts were perplexed at the downward movement for shares in S W Beristford, the food, property and commodities group. Beristford should be benefiting from booming coffee prices. Because of drought in Brazil, world prices for coffee have soared, and Beristford is a leading trader in the beans.

United Scientific Holdings held firm, the shares gaining 2p to 185p by the end of the day. The company, which is best known for its defence industry work, has been tipped as a "buy" by leading brokers.

APPOINTMENTS

Three join board of Courage

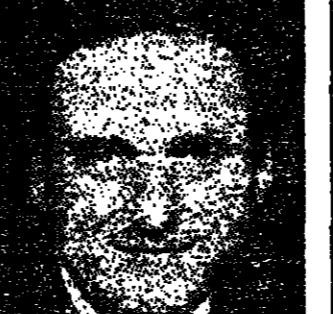
Courage: Mr R McLaren will become managing director of Courage Simonds. Mr R J Spence joins the Courage board as managing director of Saccone and Speed. M N E Holmes joins the board.

Pearl Assurance: Mr Charles Tidbury has been made a non-executive director.

International Commodities Clearing House: Mr Richard I Stockman becomes vice-president and manager.

Evans of Leeds: Mrs P E Horsburgh and Mr J Thistlethwaite join the board of F R Evans (Administration), Mr P A Turner and Mr P I Holley join the board of F R Evans (Leeds) and Mr T L Parrish joins the board of Redvers Investments.

More appointments on page 21



Charles Tidbury

Christian Salvessen: Mr Brian H Fidler has joined the board as group finance director.

Pannell Kerr Forster: Mr Neil Payne becomes a partner of the Public office.

Fitch & Company Design Consultants: Mr David Rivett has been made development director.

Niarchos (London): Mr Walter H Hephner, Mr Geoffrey R Hawkins and Mr Christopher J Braund have become directors.

Vibroplant: Mr Neil Partridge has been made a director.

Next: Mr Robert Cooper becomes group finance director.

Thomas Warrington & Sons: Mr David Brown has been made a non-executive director.

Gateway Foodmarkets: Mr Malcolm Hephworth becomes operations director and Mr John Teal becomes special projects director.

Westland

Through the cloud enshrouding the Westland affair, the company's share price, like a

TEMPUS

Hanson triumph draws mixed views from City

The stock market reacted yesterday to Hanson Trust's victory over SCM by marking Hanson shares down by 2p.

While some dealers say the acquisition falls in the classic Hanson mould, which is City speak for "very attractive", others are concerned. In particular there is a widespread belief that the purchase of SCM will stretch Hanson's finances. These fears look misguided.

At the end of last year Hanson had about £1,132 million in cash, almost twice as much as its debt, which stood at £639 million including convertible loans, apart from the purchase of SCM shares, little apparently has changed since then.

Until a fair value is ascribed to SCM, it is hazardous to forecast a gearing ratio for the combined group, but even if it were to reach 40 per cent, Hanson still would have plenty of scope for expansion.

Hanson's gearing ratio has fluctuated sharply over the years, depending on its acquisition programme. Historically, gearing of more than 100 per cent has not prevented it from making progress.

It will not be long before SCM is generating cash. Profits already are recovering and might even top \$125 million (\$87 million) this year. Overhead savings of \$20 million a year have been identified.

This suggests that Hanson's shares are good value. The implications for Imperial Group are less clear. Yesterday Hanson said its bid for SCM did not affect its ability to offer a cash alternative to Imperial Shareholders who have a paper offer before them worth 240p a share.

But this should not be interpreted as a promise that cash would be forthcoming either at the existing offer's level or at a more generous price.

It is just possible that, once the advantages of the SCM purchase are better understood in the market, Hanson's share price will rise sufficiently to let the current bid for Imperial succeed. At the moment Imperial's shares are 5p above the offer price.

disappointment and blames part of the slow down on problems with home computers and on the effect of adverse publicity about fatty foods on sales of sausages. But the underlying reasons are more fundamental than this.

The irony is that Asda was head of the food retailing league 10 years ago, being the pioneer of superstores. But since then it has done little to keep up the momentum.

While Sainsbury, Tesco and the rest have introduced own-label products, opened huge numbers of stores and brightened their image, Asda seems to have sat back. To be fair, it has not changed its accounting practices as have some of its competitors, so that interest on its new stores is still charged against profits.

MFI continues to make progress and its profits rose by 12.4 per cent in the first half, even though it encountered problems with kitchen units. MFI's management is also having success at Allied Carpet Stores (formerly part of Associated Dairies)

The MFI side clearly has plenty of ideas for expansion in addition to an active store opening programme, which is continuing despite the cash outflow in the group. It is at present experimenting with lighting kitchens in Philadelphia and even considering launching coordinated soft furnishings. For the moment shareholders must content themselves with promises about the benefits of joint property search teams and the like. At 138p the shares are expected rather more than this.

The company has entered on a three year programme of change which will involve sizeable capital spending. This year it will amount to £150 million and it looks as if this could rise in 1986-7.

Already there has been a switch from interest received to interest paid out and it looks as if the trend will continue.

As if to allay disappointment the board has increased the interim dividend by 8 per cent. Thanks to a £3 million fall in the tax charge cover is unaffected. Assuming there is a similar increase at the final stage the yield is 3 per cent.

Meanwhile the shares are trading on a generous multiple of 16 times earnings.

WESTLAND plc SHAREHOLDERS

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THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page...

Table with 3 columns: No., Company, and Year paid or last. Lists various companies under categories like INDUSTRIALS A-D, ELECTRICALS, BUILDING AND ROADS, etc.

Weekly Dividend table with columns for MON, TUE, WED, THU, FRI, SAT, and Weekly Total.

BRITISH FUNDS

Table listing various British funds with columns for 1985 High/Low Stock, Price, and % Chg.

FIVE TO FIFTEEN YEARS

Table listing funds with a 5 to 15 year track record, including columns for High/Low Stock, Price, and % Chg.

OVER FIFTEEN YEARS

Table listing funds with a 15+ year track record, including columns for High/Low Stock, Price, and % Chg.

UNDATED

Table listing undated funds with columns for High/Low Stock, Price, and % Chg.

INDEX-LINKED

Table listing index-linked funds with columns for High/Low Stock, Price, and % Chg.

PROSPECTIVE REAL REDEMPTION YIELD

Table showing prospective real redemption yield on projected inflation rate (RPI) of (a) 5% and (b) 10%.

BREWERIES

Table listing brewery companies with columns for High/Low Stock, Price, and % Chg.

Table listing companies under 'INDUSTRIALS A-D' category.

BUILDING AND ROADS

Table listing companies in the building and roads sector.

CHEMICALS, PLASTICS

Table listing companies in the chemicals and plastics sector.

CINEMAS AND TV

Table listing companies in the cinema and television sector.

DRAPERY AND STORES

Table listing companies in the drapery and stores sector.

ELECTRICALS

Table listing companies in the electrical sector.

Table listing companies under 'INDUSTRIALS E-K' category.

FINANCE AND LAND

Table listing companies in the finance and land sector.

FOODS

Table listing companies in the food sector.

HOTELS AND CATERERS

Table listing companies in the hotels and catering sector.

INDUSTRIALS A-D

Table listing companies in the industrial sector (A-D).

INDUSTRIALS E-K

Table listing companies in the industrial sector (E-K).

STOCK EXCHANGE PRICES Stores tumble

ACCOUNT DAYS: Dealings Began, Dec 23. Dealings End, Jan 10. Contango Day, Jan 13. Settlement Day, Jan 20.

\$ Forward bargains are permitted on two previous days.

Table listing companies under 'INDUSTRIALS E-K' category.

E-K

Table listing companies in the E-K industrial sector.

INSURANCE

Table listing insurance companies.

LEISURE

Table listing leisure companies.

L-R

Table listing companies in the L-R sector.

Table listing companies in the OVERSEAS TRADERS sector.

PAPER, PRINTING, ADVERTISING

Table listing companies in the paper, printing, and advertising sector.

PROPERTY

Table listing companies in the property sector.

MINING

Table listing companies in the mining sector.

SHIPPING

Table listing companies in the shipping sector.

SHOES AND LEATHER

Table listing companies in the shoes and leather sector.

MOTORS AND AIRCRAFT

Table listing companies in the motors and aircraft sector.

NEWSPAPERS AND PUBLISHERS

Table listing companies in the newspapers and publishers sector.

THE TIMES Portfolio DAILY DIVIDEND £2.000

Claims required for -10 points Claimants should ring 6254-5377

OVERSEAS TRADERS

Table listing overseas traders.

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NEWSPAPERS AND PUBLISHERS

Table listing newspapers and publishers companies.

TOBACCOS

Table listing tobacco companies.

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Water... ing... impro... plenti... Base... ating... Gates... exciting... and...

COMMERCIAL PROPERTY

Greater London letting market improves but completions fall

By Judith Hinstley
The letting market in Greater London is looking brighter, according to Jones Lang Wootton. It reports an 88 per cent rise in take-up in the year to September.

The suburban office market, unlike its counterparts in the City, West End and Holborn, has been in the doldrums for some time with little rental growth and a struggle to find tenants for a quantity of space, particularly in ageing buildings.

Base Lending Rates

Table with 2 columns: Bank Name, Rate. Includes ABN Bank, Adam & Company, BCCI, Citibank Savings, etc.



St James's offices sold to pension fund for £1m

The Pilkington Brothers Pension Scheme has bought the freehold of 3 Duke of York Street in St James's, London, by informal tender for more than £1 million.

Plan for 17-acre retail park in North-east

The retail sector shows no sign of weakening, at least as far as development is concerned. An emerging type of development is the retail park.

Bryant deal could set new office rent level

Campbell Gordon, the Reading estate agent, is optimistic about the office market there. This may stem from the rumour that Bryant Properties' 21,500 sq ft office building, QR60 in Queens Road, has been let to Barclays Bank at £14 a sq ft through Jones Lang Wootton and Gibson Eley.

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Plan for 17-acre retail park in North-east

The retail sector shows no sign of weakening, at least as far as development is concerned. An emerging type of development is the retail park.

Lion left licking wounds after meeting whale

From John Nicholls, Auckland
There are now only four boats left at sea, still to finish the second leg of the Whitbread Round the World race at Auckland. Three more of the 15 entries finished overnight or during the day yesterday, led by the long-awaited French boat L'Esprit D'Equipe (Lionel Penn), which finally crossed the line a few seconds before midnight.

Boat Show diary

Downey's challenge
By Adrian Morgan
The International Catamaran Challenge Trophy (Little America's Cup), won by Britain first in 1962, may come back to these shores in the form of a revolutionary hydrofoil catamaran skippered by John Downey, a British Airways Concorde pilot.

SQUASH RACKETS

Tough at the top for young champion
By Colin McQuillan
Most old champions learn by long experience the basic truth of the game about the toughness of life at the top. In the deeply competitive environment of professional squash the lesson is hammered home almost before maturity.

Arrival of Ghostbusters lifts spirits in video industry

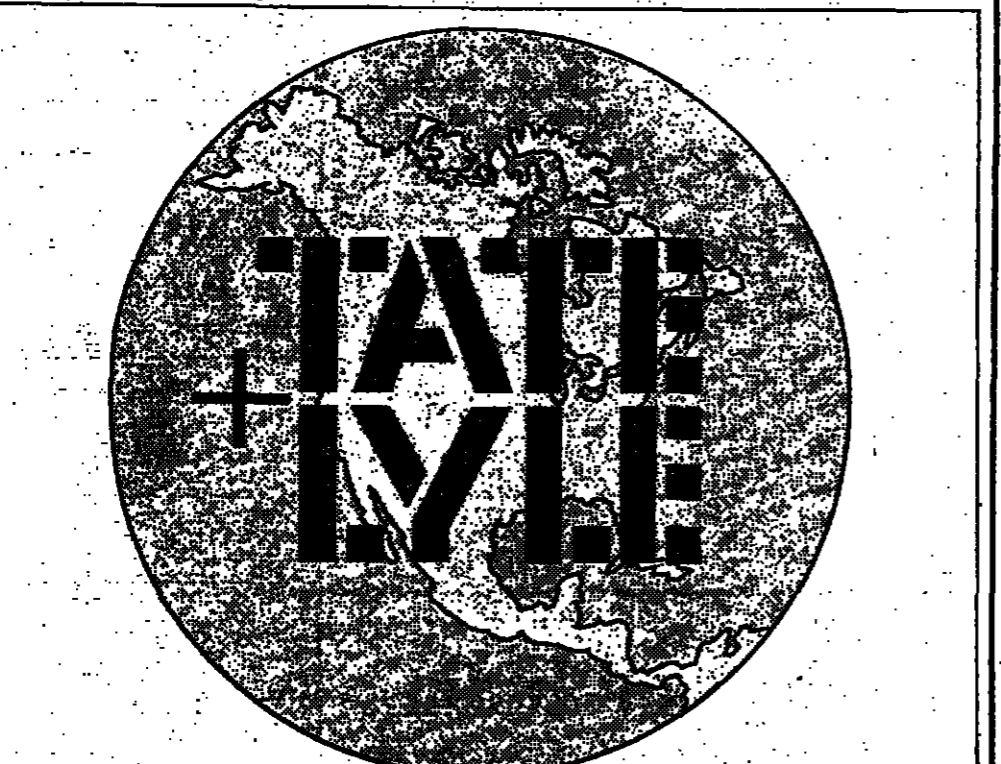
By Teresa Poole
Gremlins and Ghostbusters have come to the rescue of the declining prerecorded video market. After a disappointing start to 1985, first indications are that the final quarter of last year was the best ever for the industry.

COMPANY NEWS

- FENNINE RESOURCES: The company's subsidiary, Talbot Stores, has agreed to license its Talbot trademark to Beldoch Industries of New York. Beldoch intends to manufacture and market a wide range of sportswear and accessories under the Talbot label in the United States.
TILBURY GROUP: The group has formed a new company, Tilbury Construction (City), to carry out building work - particularly refurbishment - in central London and the City.

APPOINTMENTS

Federal Reserve Bank of New York: Mr Richard L. Gelb has been elected a director.
AMEC: Mr Rudi Kijes has become a director of AMEC and managing director of AMEC International Construction.



Exciting year for growth - and more to come

Extracts from the Statement by the Chairman, Sir Robert Haslam

I am pleased, in my last Statement as Chairman, to report record profits once again. Continuing an unbroken seven year upward trend, Group profits before tax were £76.7m compared with £65.4m in 1984. This maintained growth allows the Board to recommend a final dividend of 14.5p per share, to make a total for the year of 22.0p, 16% higher than last year.

Financial Highlights table with columns for 1985 and 1984. Rows include Turnover, Profit before tax, Profit after tax, etc.

The EEC Sugar Regime
Negotiations for the new sugar regime for the period 1986/1991 are in the final stages. The Council of Ministers has decided that UK beet quotas will remain unchanged for two years, after which they will be reviewed in the light of any changes in demand which may have occurred.

New Chairman
I was very pleased when Mr N. M. Shaw, our Group Managing Director, accepted the Board's invitation to succeed me as Chairman. As he will also retain his existing responsibilities, the Company will be continuing to make the best possible use of his skillful and dynamic leadership.

Reeling in the words

By Conrad Voss Bark
The trouble with fishing analogies is that they either quote too much from indifferent authors or too little from better ones, and in either case leave the reader with the feeling of having had half portions instead of a full meal.

FISHING

with one or two exceptions, to start about the mid-nineteenth century and improve from then on. With poetry one is very conscious of the change in fashion from the seventeenth to the twentieth century, the precision of observation of Elizabeth Bishop and Seamus Heaney compare with the vague romanticism of Wordsworth.
The best of Hughes, however, is, in my opinion, what on earth is one to make of Dylan Thomas's 'Deep that dream bashed bait with raining lips'.

FOOTBALL: ELEVEN FA CUP TIES REARRANGED FOR MONDAY EVENING

Sport that needs exposure is kept in the cold by weather

By Clive White

Any programme planner who casts his eyes upon next Monday's football fixtures would have little sympathy for a sport which we are told is desperate for wider exposure and better advertising.

In fairness to the FA, though, the pile-up has been caused by the weather; one tie, Birmingham City v Altrincham, has been postponed three times.

Yesterday evening United's FA Cup tie with Rochdale was still scheduled to go ahead tonight as the thaw continued in many areas of the country.

played a senior game since being forced to retire through injury two years ago, must have been cheered to hear that though Moran, United's central defender, was back in training he was not back in the squad.

Higgins, the former Everton captain, must have feared that his chance of coming in from the cold had been thwarted by the weather when the game was postponed on Saturday.

Gillingham have rearranged their third division game with Newport County for Tuesday, February 11.

Clubs upset at final decision

Chelsea and Manchester City have been told that they cannot play the Full Members' Cup final at Wembley on Saturday March 1.

New Chelsea and Manchester City who have agreed to underwrite the Wembley final for up to £150,000 must find a suitable weekend date, with Wednesday March 13, the original date, the favourite.

"I am amazed and shattered at the decision," says Bob Swales, the Manchester City chairman, "I am disappointed that Oxford brought the protest as it is an away game for them. This was an occasion which would draw the crowds to see it witnessed in a great shame."

"We are confident that it will still be played at Wembley," says a spokesman for the City fans who have a lot more trouble travelling down. "The Chelsea secretary, Sheila Marson, said:

Oxford Union's managing director, David Dalton, presided his club's case, which was based on the Full Members' Cup rule 30 giving League and Milk Cup matches preference. "It was the only decision that they could have reached," he said. "We feel sorry about that our fans are able to travel to Matine Road on a Saturday whereas it would not be possible in midweek."

Bob Latchford, who has left Lincoln City to join Newport County, Latchford wanted a club nearer his Swansea home.

Horton's memory lane

The Hull City player-manager, Brian Horton, recalled himself at Plymouth Argyle on Tuesday night decided to take up the case of the banned Cardiff winger, Steve Ford, on the grounds that the Welsh Rugby Union's decision amounts to unfair discrimination against the player. David Howes, the League's public relations officer, said the League would launch a campaign attacking the RFU at the heart of their constitution - the by-law which forbids free movement between the two codes.

Council to take up case of Cardiff winger

The Rugby League Council, meeting in Leeds yesterday, unanimously decided to take up the case of the banned Cardiff winger, Steve Ford, on the grounds that the Welsh Rugby Union's decision amounts to unfair discrimination against the player. David Howes, the League's public relations officer, said the League would launch a campaign attacking the RFU at the heart of their constitution - the by-law which forbids free movement between the two codes.

The League will work through Parliament and the Central Council for Physical Recreation and (CCPR) take advice immediately from legal experts on the most effective method of attacking the one side ban on Ford, who had trials with Leeds. Howes said MPs and members of the legal profession had been in touch with League headquarters by telephone and letter, pleading support for the campaign, and there was a strong likelihood that sympathetic MPs would put down



Lineker: Everton and England have profited from his speed and sharpness

Big-money buy endears himself to one half of Merseyside

Gary Lineker times his runs better than his appointments. Calm and collected in the penalty area, he was slightly flustered when he arrived 90 minutes late for our meeting, thanks to a photo session not lost by the temporary disappearance of Mick Harford, their excellent centre forward, with a knee injury. They signed Mick Newell, Wigan Athletic's leading scorer, yesterday for £85,000 and he will make his debut against Chelsea at Stamford Bridge on Saturday.

Newell is a six-footer, like Harford, who has gone into hospital for an operation on a knee which has been troubling him. He will be out for a month. Newell is the third division's top scorer with 19 goals. He has made 72 League appearances for Wigan and scored in last season's 3-1 win over Brentford at Wembley in the Freight Rover final. The money will ease Wigan's financial problems.

David Fleet, the Luton manager, faced with the threat of losing one of his own players, will recommend to his directors that they refuse the bid for the services of Andy Dibbie, their reserve goalkeeper.

Another club unlikely to release a particular player is Liverpool. Jim Smith, the Queen's Park Rangers player, confirmed yesterday that he was not interested in the £50,000 bid from the Liverpool transfer list. But Smith's appreciation of the skillful former Luton player is likely to remain from a distance. Smith and his chairman, Jim Gregory, saw an outstanding performance from Walsh against Norwich City on Saturday.

"He was one of a number of players I want to see," Smith said. "It is up to the chairman whether we take him. Dalton's proposed his club's case, which was based on the Full Members' Cup rule 30 giving League and Milk Cup matches preference. "It was the only decision that they could have reached," he said. "We feel sorry about that our fans are able to travel to Matine Road on a Saturday whereas it would not be possible in midweek."

Bob Latchford, who has left Lincoln City to join Newport County, Latchford wanted a club nearer his Swansea home.

Blackpool reserves

Blackpool's directors have called an extraordinary general meeting of shareholders, to discuss the setting up of a property company to hold the assets of the club as an assurance against future cash difficulties.

If the board's action is approved, shareholders will exchange their present shares for shares in the new company, to be called Blackpool Football Club Properties Limited.

The assets of the club - that is the ground and Club Tangerine - would be transferred to the new company. Blackpool Football Club Limited would continue to run the club and would lease the ground from the property company at a peppercorn rent.

RUGBY LEAGUE: CAMPAIGN TO BE BASED ON GROUNDS OF UNFAIR DISCRIMINATION AGAINST FORD

A game migrants should not tackle lightly

Ray Moritt enjoyed his first experience of Rugby League on Sunday but afterwards he issued a powerful warning to the 30 or 40 South Africa Rugby Union players who are said to be thinking of joining the migration to England.

"The Springbok international wing smiled with pleasure and some relief after his spectacular but convincing debut in Wigan's 42-0 victory over Swinton. Then he became deadly serious as he said: "I would warn any South African who want to follow Rob Lew and me into Rugby League to think hard about it and to come and study the game in England before making a decision."

"Rugby League is a hard game as well as a skilled and fast one. The tackle is much harder in League; the tackles hit you so much harder and make sure you go down and sometimes two or three players hit you at the same time. International Rugby Union is hard but this is the hardest tackling I've ever experienced."

"Other players who want to come to this country should do what Rob and I did: come over here for a couple of weeks, look at the game, talk to people and decide whether this is really what they want to do. Otherwise they may get a bit of a shock."

Moritt made a great impression on the knowledgeable Wigan crowd of nearly 12,000 on Sunday. On the instructions of the Wigan coaching staff, he tried to spectacular stunts, kept to his position and when the ball came his way ran hard and straight.

Swinton, determined not to be the supporting cast in a high-scoring match, deprived him of touching down but time and again he made spirited dashes, drawing defenders to the wing and leaving big gaps inside to be exploited by Wigan's speedy backs.

RUGBY UNION Two pairs of brothers named as Scotland make changes

Scotland have six new caps in the side to play France at Murrayfield a week on Saturday. They are Gavin Hastings, his brother Scott, Mick Duncan, Jeremy Campbell-Lamerston, Finlay Calder and David Sole.

These sweeping changes come after last Saturday's trial when the Possibles beat the Probables by 41 points to 10 and which prompted Robin Charter, chairman of the selectors, to say that they "could not fail to take into account the trial results."

By playing the Hastings brothers, it will be the first time that brothers have made their debut in a Scottish team since G. T. Neilson and W. Neilson in 1891. In the squad are another pair of brothers, David Johnston, in the centre, and Stuart Johnston, a replacement scrum half.

From the evidence of the district championship in which the Anglo-Scots emerged as the strongest scrummaging unit, Milne at right-half is in the senior team at prop by Sole with Campbell-Lamerston in the second row. This should give Scotland a stable platform from which to work towards the title.

There must be considerable doubt about Milne's general fitness and lack of mobility, although this is more than compensated for by the rest of the pack.

The back row of Jeffrey, Beattie and Finlay Calder who replaces his twin brother Jim, are at their best going forward in support. None possesses that speed of the flank which is the scourge of the opposition back lines and they lack the weight of tackle which is so crucial in close situations.

Stuart Johnston, the junior side's scrum half, ran riot in the trial and one feels that Jerome Gallager may do likewise unless there is some attention paid to back-row defence. The other ingredient which may well be missed against France is the auxiliary jumper to support Beattie at the tail of the line-out.

With Roberts not considered due to injury, the back line, which contains plenty of pace, looks solid rather than creative. The lack of a playmaker at inside centre may mean that we will not see the best of either David Johnston or Scott.

Replacements: N A Howan (Strathgorty), M A Howan (Strathgorty), J G Wilson (Westerhouse), D S Whyte (Westerhouse), P W Balfour (Glasgow), G M Balfour (Glasgow).

Twickenham sells out twice over

The total does not include the deluge of cheques from individuals, whose applications are not even considered.

The demand exceeded the actual tickets available by October 10 last year with quite a lot to spare.

Richard Ankers, the RFU ticket officer, said that he had been automatically sending back applications from individuals and in fact one of his staff spends his whole day doing just that. He doesn't go out in the street and the RFU have refused to give tickets to a number of schools and clubs who have been found guilty of passing on part of their allocation for firms to use on a commercial basis.

SKING Finns new wave of jumpers

Helanki (Reuters) - Finland, where ski jumping this year is compulsory, is sure to mark the occasion with another glorious episode in its mastery of the sport.

A new crop of brilliant youngsters has begun to emerge to back up the tradition of Matti Nykanen, the world champion, who is now keen to recover his reputation after he was dropped from the Finnish squad after a poor performance.

Finland's ski jumping critics say Soora will take his place among the sport's elite. Soora can find consistency, a problem which faces all young jumpers, and cure a habit of spraying his skis during flight - a blemish which brings low marks from the style judges.

He will also need to stand up to a revived Nykanen who has been reinstated in the Finnish squad after patching things up with the Finnish Ski Federation.

Eminence in the sport in Finland, and elsewhere, is usually only reached by jumpers who start the sport at an early age and the number of good jumpers is low, inevitably, because most would-be practitioners are scared off by the dangers. Soora, who is studying to be an architect, began jumping when he was eight . . . and he has overcome any fear.

The Finnish national squad also contains several other promising youngsters including Ari-Pekka Niirila, aged 16, who is feeling his way into top-flight international competition. Much is hoped from him in the sport which has captured the enthusiasm of the Finns since it was first introduced as a competitive event in 1886 in Helsinki.

MOTOR SPORT Britain reopens its \$100m shop window

Celebration of Britain's success in international motor sports during the past year and the unveiling of several new cars for the coming season are the twin themes of the Racing Car Show which opens this morning at the Alexandra Palace, Fallowfield, North London.

The exhibition, which is organized by the British Racing and Sports Car Club, will run for four days and will be officially opened by Martin Brundle, leader of the Tyrrell Formula One team.

Among the exhibits will be the Marlboro McLaren grand prix car with which McLaren have won their second world championship in succession and the Rothmans Porsche in which Britain's Derek Bell became the 1985 sports car world champion.

March Engineering, who, along with Lola Cars, have dominated the 1000 cc class in the United States in recent years, are showing their 1986 Indianapolis challenger, the 86C, but after the show closes on Sunday this car, which carries a price tag of \$150,000, will be taken to the Cranfield Institute for a full scale crash test to prove its safety qualities.

Lola are unveiling their latest Sports 2000 car, the T86/90, for which orders for which orders for 30 examples have already been accepted from United States buyers. It is estimated that Britain's motor racing industry is contributing annually to the country's total of \$100 million in export earnings, for which this show is a shop window.

Back in the 1960s the Racing Car Show was the main event of the winter season for motor sporting enthusiasts but in later fell in favour with exhibitors because of the difficulties of making stands for up to 10 days during what is traditionally their busiest time with preparations for the new season.

The decision to restructure it into a more complete four-day show, therefore, has been widely welcomed.

For other there is the rare opportunity to study at close quarters the intricate details of the latest breed of computer-programmed Formula One cars - a bewildering blend of sophistication and ingenuity in vivid contrast to the relative simplicity of Graham Hill's world championship-winning BRM of 1962, which is also on display.

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23 PTS £715-80
22½ PTS £133-52
22 PTS £62-88
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21 PTS £3-42

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22 Pts £5.50
21½ Pts £3.10

4 DRAWS £24.20
4 HOMES £101.60
FIELD ON 3 v 2 v 1 by 1 goal margin
Expenses and Commission 31.12.85 - 31.07.86

£150,000 LUGGY 1 4 6 10 14 16 22 25
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PHONE 0259 9276 or 5727 - TV - BEST BET COUPONS

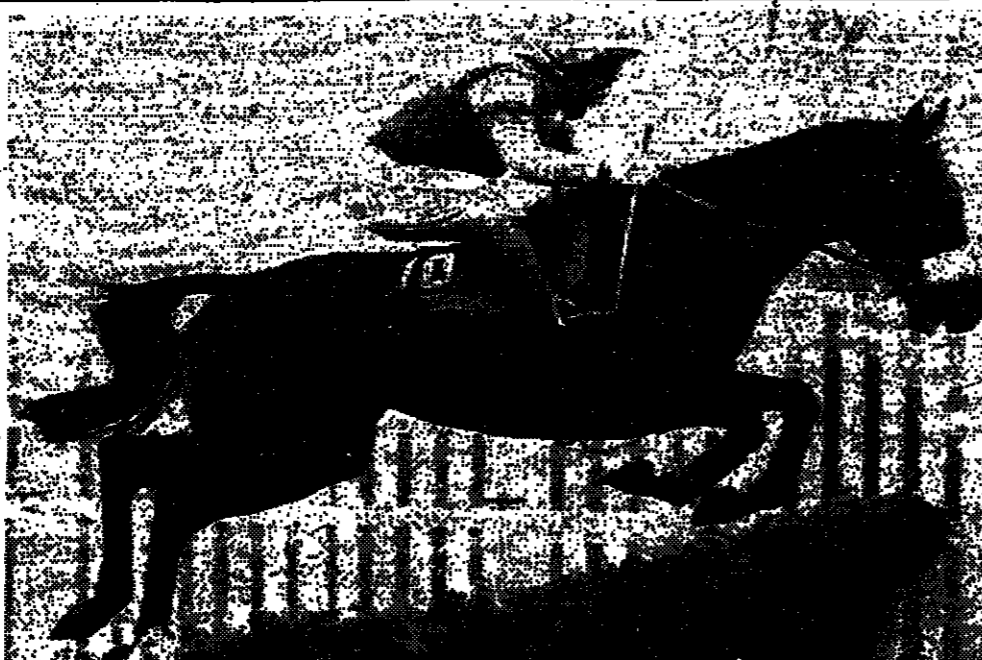
Other players who want to come to this country should do what Rob and I did: come over here for a couple of weeks, look at the game, talk to people and decide whether this is really what they want to do. Otherwise they may get a bit of a shock."

RACING: CORPORAL CLINGER ALLOWED A POUND FROM CHAMPION HURDLER IN SCHWEPPE'S

Kesslin on a lenient mark

By Dick Hinder

The Nick Vigor-trained Kesslin, with a tempo...



Tom Sharp among the favourites for the Schweppe's Gold Trophy

trainer will not place together his Schweppe's entry until...

Schweppe's Gold Trophy weights

Schweppe's Gold Trophy Handicap Hurdle (1000 yds) on New Year Day...

Rewarding chance for Combs Ditch

By Mandarin

Combs Ditch, the chaser who has a whiff of oxygen to relieve his breathing difficulties...

David Elsworth's ten-year-old, despite a sustained challenge on the run...

Tracy Spauls was a tour de force two seasons ago, landing five of his last six places...

WINCANTON

1.0 NOVICE HURDLE (Div E: 2966; 2m) (23 runners)
2.02-3414 DOUBLETON (M) (A Ford) Kesslin 5-11-13

2.30 LILLO LUMB CHALLENGE CUP (HANDICAP CHASE) (22,000; 3m 10) (16)

2.30-1062 KENSIA MA (M) (Honey) R Rose 11-11-4
2.30-1063 LATE MOUNT EXTRA (M) (D) (Honey) R Rose 11-11-4

Wincanton selections

1.0 Riva Rose. 1.30 L.30 Poolea. 2.0 Combs Ditch. 2.30 KING'S BISHOP (nap). 3.0 Grainger Hill. 3.30 Clearly Bust.

1.30 PATTMORE CONDITIONAL JOCKEYS SELLING HANDICAP HURDLE (E1,737; 2m) (28)

1.30-2454 JACK OF LANTERN (M) (K) (Cassidy) P Connolly 11-11-13
1.30-2455 SWIFTS COCKLE (M) (M) (P) (Fox) 14-11-12

3.00 BLACKMORE VALE HANDICAP CHASE (E1,812; 2m) (8)

3.00-1118 GRATEFUL HERO (M) (M) (O'Brien) G Goswami 7-11-17
3.00-1119 TUDOR TULIP (M) (M) (Honey) R Rose 11-11-4

Record prizes at Newbury

Prize money for the 14 day's Flat racing at Newbury this year will be a record £752,150...

2.00 JOHN BULL CHASE (E2,841; 2m 5) (5)

2.00-1120 FIDDLY DOLLARS MORE (M) (Shelton) Al Abu Khazim F Wither
2.00-1121 TRACTS SPECIAL (M) (A) (M) (Turner) J Worracott 7-11-2

3.30 NOVICE HURDLE (Div I: 2983; 2m) (23)

3.30-1122 HOLBORN PATROL (M) (P) (Blackburn) L Kennard 6-11-13
3.30-1123 ANKKA (M) (M) (Stanton) M Miller 8-11-13

PUNCHSTOWN

GOING: heavy
1.15 BULL HILL NOVICE HANDICAP HURDLE (E966; 2m) (8 runners)
1.30 FAIRYLAND HANDICAP CHASE (E1,104; 3m)

3.15 FAIRYLAND HANDICAP HURDLE (E1,725; 2m) (13)

3.15-1124 CATBOGE F O'Brien 7-11-4
3.15-1125 PAUCON A Moore 8-11-2

Hereford lost

Racing resumes today at Wincanton and Punchestown after two blank days...

Bonalma backed

Irish bookmaker Sam Graham reports steady support for last year's runner-up Bonalma...

Newnes appeal

A Jockey Club spokesman has confirmed that the banned jockey Billy Newnes is to appeal for a reduction in his three-year sentence...

Course specialists

WINCANTON
THAMES: 26 of 34 winners from 72 races...

ADVERTISING 27,000 neg. We are a large Advertising Agency in Mayfair and are looking for a young intelligent Secretary/Typist...

Secretary to Fashion Buyer Efficient and cheerful Secretary is required for the special offers Fashion Buyer for Cosmopolitan, Company and She Magazines...

PROMOTION OF NON-EXECUTIVE DIRECTORS Audio Typed Age 20-47, £7,000 per year

COLLEGE LEAVER OPPORTUNITY We need enthusiastic young people to join the young and lively agency...

YOUR FIRST BREAK International travel and advertising company with over 20 years experience...

PUBLISHERS We currently have several vacancies for secretaries in our London office...

SECRETARY/RECEPTIONIST We are seeking a young, energetic and efficient person to join our team...

ADVERTISING & P.R. We are looking for a bright, energetic and creative person to join our team...

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ADVERTISING & P.R. We are looking for a bright, energetic and creative person to join our team...

PERSONAL COLUMNS

Trade 01-837 2104 and 01-278 9232 Private 01-837 3333 or 3311

DEATHS
THOMAS - On January 3 1986 at the age of 87 years...

MEMORIAL SERVICES
ASTON A Memorial Service for the late Mrs. Mary...

BIRTHS
MADON - On January 3rd at Worcester...

DEATHS
BAYLEY Suddenly on 6 January 1986 at the age of 81 years...

DEATHS
BROADBENT - At Berwick Infirmary on 29th December 1985...

DEATHS
CLAUDE - On 27th November in Washington D.C. to Marie...

DEATHS
GRISSELL - On January 5th, 1986 at the age of 87 years...

DEATHS
PATRICKSON - On 28th December 1985 at the age of 87 years...

DEATHS
PELIER - On 4th January 1986 at the age of 87 years...

DEATHS
QUARREN - James John, suddenly on 24th December 1985...

DEATHS
SANSOM - On January 1st 1986 at the age of 87 years...

HOLIDAYS AND VILLAS
TRAILFINDERS
WORLDWIDE LOW COST
THE BEST AND WE CAN
AROUND THE WORLD FROM £70

WANTED
BRITISH & EUROPEAN PAINTERS
WANTED - Interior and exterior painting...

ONE THOUSAND HOLIDAYS IN PARADISE
The most beautiful islands of the Caribbean...

DISCOUNTED FARES
JOYRIDE/HAR £295
NORWAY £295
SUN & SAND TRAVEL LTD

WINTER BUN BARGAINS
WINTER BUN BARGAINS. All incl. 1st class...

RESISTA CARPETS
SALE NOW ON
Massive stocks of well blended carpets...

HOLIDAYS AND VILLAS
CORNISH VILLAS
Outright simply the finest individual Villas...

FRANCE
Charming hotel and catering holiday in the Riviera...

FLIGHTS MADE EASY
The search is over. One call to Holidayair...

WINTER SPORTS
SKI SUPER TRAVEL
CHALET FROM £139
FLIGHTS & TRANSPORT ONLY

SKI WEST STANDBY
HOTLINE
Ski holiday with a difference...

SKI BLADON LINES
Ski holiday with a difference...

SKI HOLIDAYS FROM £59
BY AIR IN JANUARY
Ski holiday with a difference...

YACHTS AND BOATS
BREEZEMASTER
Ski holiday with a difference...

SITUATIONS WANTED
41 YEAR OLD MALE
Ski holiday with a difference...

WEST ENGLAND
MID CORNWALL
Ski holiday with a difference...

EDUCATIONAL COURSES
LEARN TO COOK
Ski holiday with a difference...

LEGAL SERVICES
US VISA MATTERS
Ski holiday with a difference...

RENTALS
Farley
01-584 6491
MANSON PLACE SW7

GOING OVERSEAS?
WE HAVE WAITING COMPANY TENANTS WANTING TO RENT YOUR HOME IN CENTRAL/SW LONDON

Buchanans
Letting & Management
01-351 7677

FWGAPP
HOLLAND PARK
Ski holiday with a difference...

THE PROPERTY MANAGER
01-221 8888

LA CREME
ADMIN/SEC
Ski holiday with a difference...

FIRST JOBS
BANKING
Ski holiday with a difference...

EXPERIENCED LITIGATION SECRETARY
Required for young, busy litigation secretary...

PA/SECRETARY
Property Developers based in SW1...

QUEENS GATE, SW7
An attractive newly built house...

CRANMER COURT, SW2
Semi detached 3 bed house...

WINDY HILL, SW18
Semi detached 3 bed house...

WINDY HILL, SW18
Semi detached 3 bed house...

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WINDY HILL, SW18
Semi detached 3 bed house...

WINDY HILL, SW18
Semi detached 3 bed house...

Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1
6.00 Ceefax AM.
6.30 Breakfast Time with Frank...

TV-am
6.35 Good Morning Britain...
12.00 The Daily Game Show...

TV/LONDON
6.35 2.10 V-Tel Television for the young...
12.00 The Daily Game Show...

BBC 2
6.00 Ceefax.
6.30 Daytime on Two Maths...

CHANNEL 4
2.30 Snooker: The first semifinal of the Mercantile Credit Classic...

CHOICE
If you allow yourself to think about it, which is highly unlikely because you will probably be too busy laughing...

Radio 3
6.55 Weather, 7.00 News.
7.05 Morning Concert: Gibbons's 'The Swan'...

Radio 2
6.00 News at 6.00.
6.05 News at 6.30.
6.10 News at 7.00.

ENTERTAINMENTS

OPERA & BALLET
DUAL OPERA HOUSE
UNITED STATES OF AMERICA
SADLER'S WELLS

CONCERTS
ALBERT HALL
ROYAL OPERA HOUSE
DUAL OPERA HOUSE

THEATRES
REMY CARRIAGE
HARVEY KEITEL
THE GARDEN

THEATRES
THE SCARLET PIMPERNEL
THE GARDEN
THE GARDEN

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THE GARDEN

THEATRES
THE SCARLET PIMPERNEL
THE GARDEN
THE GARDEN

ART GALLERIES
BARBARIC ART GALLERY
THE GARDEN
THE GARDEN

15th Anniversary
GARRICK THEATRE

Banks sought for Expressway Channel link

Attempts are being made to involve British and French banks in Channel Expressway's £2.5 million twin-road and twin-rail tunnel scheme...

The scheme apparently remains the British Government's first choice but it is backed by no British banks and only the relatively small Credit du Nord in France...

Britain set to resume full relations with Nigeria

Babangida, which seized power in a bloodless coup in August, Sir Geoffrey and Prof Akinyemi agreed to hold regular meetings to discuss international and regional issues...

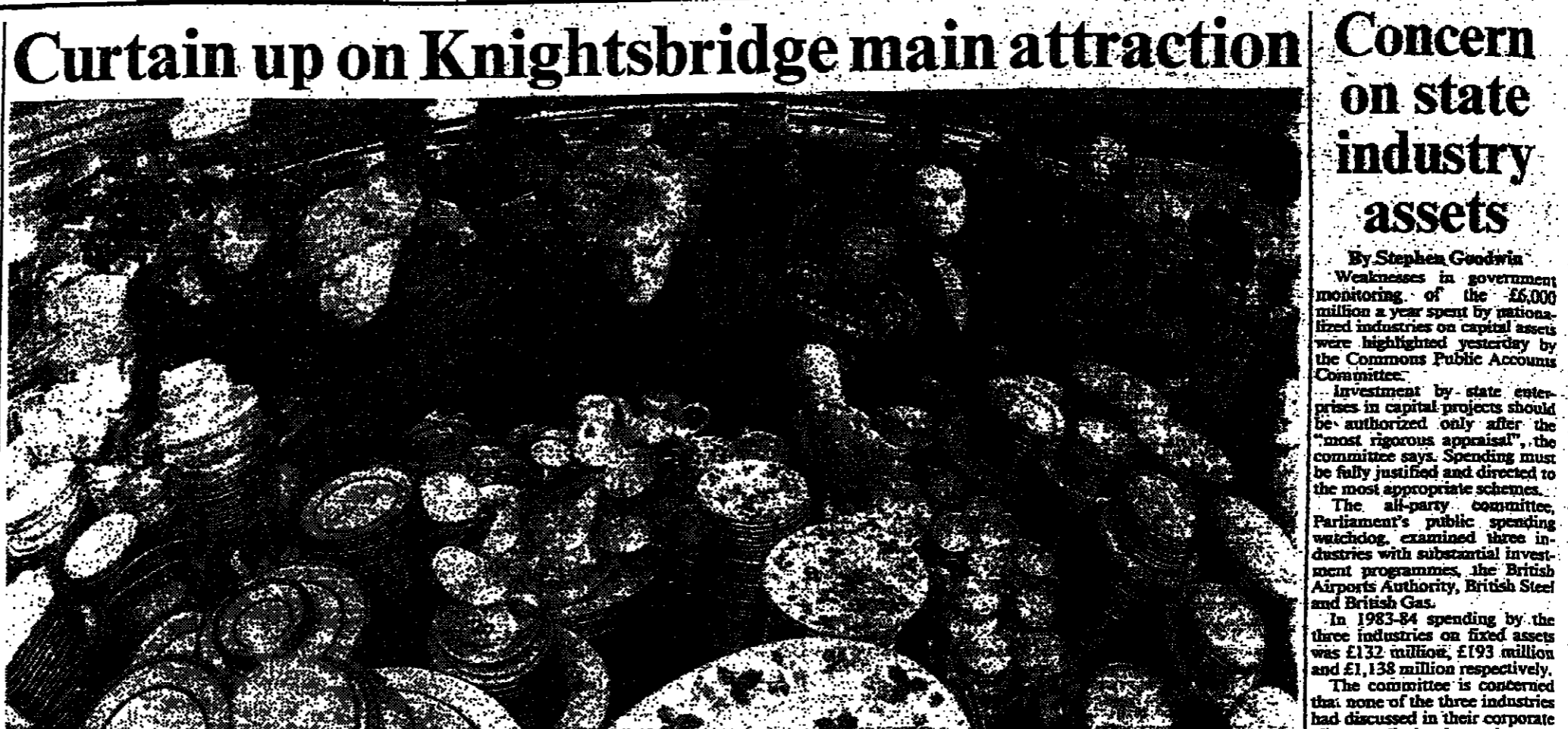
Joined twins die

Houston (AP) - Ten-day-old Siamese twin girls, joined from the breastbone to the umbilical cord and sharing a liver, died during surgery to separate them at Texas Children's Hospital...

Today's events

- Royal engagements: Princess Margaret attends the premiere of the film Chorus Line at the Odeon Theatre, Leicester Square, 8.

Drawings by Bonnard, Aberdeen Art Gallery & Museum, Schoolhill; Mon to Sat 10 to 5, Thurs 10 to 8, Sun 2 to 5 (ends Jan 12).



Eager players in the annual Knightsbridge Farce grabbing the limelight in the China department yesterday (Photograph: Suresh Karadia).

The annual run of Britain's best loved Knightsbridge Farce, The Harrods Sale, opened on Tuesday evening before an audience of one. That was a Mr J Garrard, of Cambridge, who had never been to the show before...

he should do the thing properly, a Harrods spokesman said. Despite the discouraging omen, this year's sale is expected, as it is every year, to break its own records for the number of shoppers - and pounds - taken.

on a necklace of pearls, sapphire and diamonds set in gold. Yesterday it was available for a snip at £90,000. Nonetheless, the 1986 sale will probably shift £40 million worth of merchandise, which represents 80 per cent of current stock...

Reagan warning to Gadaffi

US Capitol and assassinate the American ambassador to Italy. Mr Reagan said in his press conference that the US had been able to anticipate and abort 126 terrorist actions over the past year.

Teachers' talks at Acas

Confined from page 1. Mr prominent Labour members of the National Union of Teachers secretly at the Randolph Hotel, Oxford, last autumn.

TUC calls for more spending

Leaders of the TUC have called for a net injection of £6.2 billion into the economy, to boost public spending and socio-economic benefits...

THE TIMES INFORMATION SERVICE

Books - hardback and paperback

The Literary Editor's selection of interesting books published this week: A History of Europe 1648-1948, The Arrival, The Rise, The Fall, by Paul Dukacs (Macmillan, £30).

The papers

The Star says: "Yesterday Mrs Thatcher convened a 'think tank' on crime at No 10 Downing Street, which on first sight looked promising enough. All that emerged, however, was a series of worthy but light-weight ideas about fitting cars with better locks and installing more anti-burglary devices into buildings."

Weather forecast

LONDON: SE, central S England, Midlands: patches of fog clearing mainly dry some sunny intervals; wind W light; max temp 6C (43F) cooler over high snow.

High tides

Table with columns: Location, AM, HT, PM, FT. Lists tide times for various locations like London Bridge, Aberdeen, etc.

The Times Crossword Puzzle No 16,939

A crossword puzzle grid with numbered squares and some pre-filled letters.

- ACROSS 1 Novel tall story (3,5,4).
- 2 Everyone is wearing plain stuff (7).
- 3 She is an Official Receiver (7).
- 4 Swindler's impressive capture of bishop with rock (7).
- 5 Cold oil can become glaucy (7).
- 6 By the sound of it, a mountain duck (5).
- 7 I'm going to change about 39 books - it's a weakness (9).
- 8 The cocktail island (9).
- 9 Continent as detailed in poetry (5).
- 10 Volunteers in the Air Force get one a drink (7).
- 11 Having no Home Guard, Harrogate improvised this gas-charger (7).
- 12 Maritime missile is nothing to rabbit on about (7).
- 13 Condition a terrorist is in (7).
- 14 Ancient lady killer can set Myrtle in a whirl (11).

Solution of Puzzle No 16,938. A grid showing the completed crossword puzzle with words filled in.

Broadcasting report

Voice of the Listener's second submission to the Home Office Committee on financing the BBC (Pearcock Committee) has now been published. Copies of the Voice of the Listener's first and second submissions can be obtained from the Conference Secretary, 101 King's Drive, Gravesend, Kent DA12 5BQ (price £1.00, including p&p).

The pound

Table showing exchange rates for various currencies: Australia \$, Canada \$, Denmark kr, etc.

Anniversaries

Births: Chaim Bialik, poet, Rady, Ukraine, 1873; Karel Capek, writer, Malé Svatojirskó, Czechoslovakia, 1890; Grace Fields, Rochdale, Lancashire, 1898.

Portofolio

Monday-Saturday record your daily Portofolio total. Add these together to determine your weekly Portofolio total.

Table for Snow reports showing depth in cm, conditions (Piste, Off Piste, etc.), and weather (Sun, Cloud, etc.) for various locations like Andorra, Austria, France, etc.

OU broadcasts

Leaflets listing BBC Open University broadcasts 1986 for non-specialist audiences are available in the following subject areas: Music and literature; media studies; management courses; public affairs and history; mathematics and computing science; technology.

Snow reports

Table with columns: Location, Depth (cm), Conditions, Runs to resort, Weather (Sun, Cloud, etc.), and an index.

Lighting-up time

Table showing sunrise and sunset times for various locations: London, Edinburgh, Glasgow, etc.

Yesterday

Table showing temperatures at midday yesterday for various locations: Belfast, Birmingham, Bristol, etc.

Highest and lowest

Table showing the highest and lowest temperatures recorded at various locations: London, Manchester, Glasgow, etc.

Around Britain

Table showing weather conditions across different regions of Britain: East Coast, South Coast, West Coast, etc.

Abroad

Table showing weather conditions for various countries: Alicante, Amman, Amsterdam, etc.

Various advertisements and notices on the right edge of the page, including 'Senior St...' and 'Den...

GENERAL APPOINTMENTS

January 9, 1986

We are witnessing the rise and the spread of the shamrock organization...

John Atkinson of the Institute of Manpower Studies...

The intense job life, working very hard and retiring very early, is the thinking behind the 'shamrock organization' Charles Handy explains



employers have sought to hold down labour costs, not by restricting rates but by cutting the number and size of jobs...

That may be an effective way of distributing work but it is often small comfort to the man or woman...

The implications are considerable. One way of highlighting them is to look at the length of the lifetime job...

More importantly, however, it may be happening because management has at last discovered how to do more with fewer people...

It is interesting to note that while salary and wage rates have been rising faster than either the CPI or the total cost of wages and salaries...

In other words, efficient employees have to supplement their core with a large contractual fringe...

Sports stars, commodity brokers, pop singers and officers in the armed services already experience this sort of career...

We may, in fact, see simultaneous pressures for earlier retirement and later retirement from different parts of the workforce.

Thirdly, there will be those, mostly women but more and more men, who sandwich in, doing 10 years in a job...

The precise numbers are not important. What is important is that we appear to have split the job in half in one generation...

For some that will be called unemployment, for some extra

leisure, for some early retirement. Some will have it during their job life, others at the end...

It is not, in fact, going to be an era of less work and more leisure but of different kinds of work at different times of life...

The 50,000-hour job is just one of the unanticipated outcomes of the shamrock organization...

It is the difference between the different types of 50,000 hours that should now be worrying us as much as the total of them all.

Charles Handy is author of The Future of Work (Blackwell, 1984) and visiting professor at the London Business School

Advertising 01-278 9161/5 Enquiries

GOVERNMENT OF VICTORIA (AUSTRALIA) IN LONDON

The London Office of the Agent-General for Victoria, Australia is seeking to employ two suitably qualified people to join its economic advisory team...

Position 1 ASSISTANT DIRECTOR, ECONOMIC DEVELOPMENT Salary: £13,870 - £16,630

Duties Subject to the Director, Economic and Tourist Development, the successful applicant will be required to promote and facilitate within the U.K. and Europe investment and economic development in the State of Victoria.

Applicants should possess: Extensive experience in relevant U.K./Europe business or banking sectors; a sound knowledge of the Victorian financial and economic environment...

Position 2 PROMOTION OFFICER, ECONOMIC DEVELOPMENT Salary: £11,485 - £13,653

Duties Reporting to the Assistant Director, Economic Development, to assist in promoting and facilitating within the UK and Europe investment and economic development in the State of Victoria.

Applicants should possess: A thorough knowledge of the industrial and commercial infrastructure of rural and urban centres in the State of Victoria, and of Government support facilities for industrial development...

Applications to be lodged with the Office of the Agent-General (envelopes to be endorsed 'Applications for Vacancies') by 4 pm on Friday 31st January 1986 addressed to

Chief Administrative Officer Victoria House Melbourne Place Strand London WC2B 4LG

Business Systems Analysts

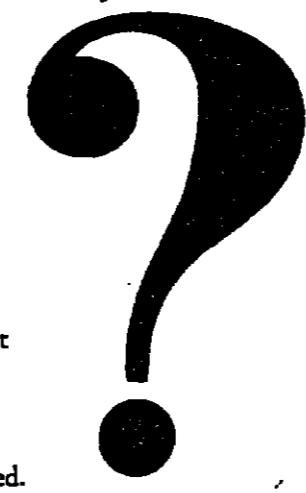
COUNTY BANK

ARE YOU: Interested

In making a career move to an International Merchant Bank with a strong and increasing presence in London and around the world.

Ambitious enough to be at the leading edge of systems development to meet the challenges of the City revolution.

Capable of being part of a professional Technology Group where your skills, enthusiasm and commitment will be rewarded.



Lloyd Chapman Associates

£ Highly Negotiable Packages

County Bank is seeking to appoint a small number of Business Analysts to meet the operational challenges of Big Bang and beyond. Whilst Financial Sector experience would be useful it is not essential.

To apply please contact our advising consultants Tim Nicholls on 01-408 1670 during office hours or Brian Burgess on 01-541 4764 after 7 pm/weekends or alternatively write enclosing a curriculum vitae, to the address below quoting Ref: TCN/BB052.

International Search and Selection 160 New Bond Street, London W1Y 0HR Telephone: 01-408 1670.

LANCASTER CITY TRANSPORT LIMITED MANAGING DIRECTOR up to £23,000 plus car

Lancaster City Council is creating an independent transport company to provide extensive passenger transport and related business services throughout the Lancaster and Morecambe areas.

FINANCE DIRECTOR up to £16,000 plus car

In addition to the Managing Director the Board also wishes to appoint a Finance Director to provide the Company and the Board with top level financial advice.

If you are interested in either of these jobs you should prepare your own application (maximum 1200 words) and send it to Mr W Pearson, Town Clerk and Chief Executive, Lancaster City Council, Town Hall, Lancaster to arrive by 23 January 1986.



Senior Occupational Psychologist

Consultancy and research within a major industry Milton Keynes Up to c. £22,000

British Telecom is one of the country's foremost organisations. A leader in the hi-tech world of telecommunications, it employs over 240,000 people throughout the UK.

The Senior Psychologist will provide British Telecom with advice on all aspects of psychological and behavioural science matters. He or she will carry out projects as requested by British Telecom in the areas of human effectiveness and the well-being of man in the work environment.

In particular the Senior Psychologist must be able to critically assess the suitability of new methods, techniques and equipment in the training behavioural science fields and be able to bring such developments to a state of operational readiness.

The successful candidate will be able to demonstrate a high level of initiative and good interpersonal skills, and have had experience of coordinating and managing teams on a matrix basis

combining leadership skills with the ability to work well as a team member.

Candidates should have a good honours degree in psychology with either an occupational or applied bias. A post graduate qualification in occupational psychology or experience in applied psychology or training would be an advantage.

Starting salary will be up to £22,000. Assistance with relocation will be available where appropriate. The post will be located in Blechley, Buckinghamshire.

Please write to or ring Karen Word on 01-432 4329 for an application form. British Telecom, Room 201, Priory Fields House, 120 Aldersgate Street, London EC1A 4JQ. Closing date for applications is 31st January 1986.



Statoil is a state-owned company, established by the Norwegian Parliament in 1972. The company is responsible for the business interests of the Norwegian Government in exploration, development, production, transportation, refining and sale of oil and gas and other related businesses.

EXPLORATION AND PRODUCTION DIVISION

The department of reservoir technology works with all of the fields in the Norwegian sector and abroad where Statoil has operator or partnership, and is the company's expertise centre for reservoir technology.

Senior Staff Engineer

The position is in the Section for history matching and reservoir management and will involve technical responsibility for a group working with the Stafford field. It will include leading, planning and budgeting the various projects within the group.

- The scope of work will include: - the use of large simulation models - history matching - developing long term production forecasts - evaluating reservoir and production data - close co-operation with reservoir geologists - contact with other internal and external technical groups

We are seeking a person well qualified in reservoir technology, with at least 5-10 years working experience, who has initiative, can work in a team and who is interested in leading and coordinating a group working with large and complex reservoir studies.

Senior Reservoir Engineer

The position is in the Section for oil fields. The work will be associated with field development studies and will include: - evaluating reservoir data - reservoir modelling and simulation - evaluating field development alternatives

The section has a large number and variety of projects, many of which require frequent contact with other internal and external technical groups.

We are therefore seeking a well qualified person who can work in a team. Applicants should have at least 4-5 years experience.

For further details concerning the positions call Reidar Kristensen, Robert Dixon or Lars Rasmussen, tel. Norway 4 - 80 80 80.

The location for both positions will be Stavanger, Norway. Compensation according to qualifications.

Statoil is an equal opportunity employer and therefore encourages women to apply.

A written application with resumé, certificates and references should be sent before February 12, 1986. The envelope should be marked U&P-2/86.



Den norske stats oljeselskap as P.O. Box 300, 4001 Stavanger, Norway

THE AMERICAN UNIVERSITY OF BEIRUT VICE PRESIDENT OF FINANCE and VICE PRESIDENT OF ADMINISTRATION

The American University of Beirut is seeking a Vice President of Finance and a Vice President of Administration. All five colleges of the University are functioning, with a total enrolment of 4,700 students. Interested individuals should contact:

The President The American University of Beirut 850 Third Avenue New York, New York 10022 Telephone (212) 319-2429 Telex 22330217 UB UR

DHSS offers...

Challenging work as an EXECUTIVE OFFICER in a local office of the DEPARTMENT OF HEALTH AND SOCIAL SECURITY.

There are many types of duties which you might perform. Some involve supervising a small team of staff whilst others concern projects of a specialised nature.

Location: Offices in the London pay area administered by London South Region.

Salary: For example at age 20 (in inner London) you will earn £7,668 rising to £10,502 by annual increments.

Hours: You will work a 5 day week of 41 hours (including meal breaks). All offices operate a system of flexible working giving you the opportunity to work the hours that suit you best.

Holidays: Starting at 22 days a year plus an additional 10 days public and privilege leave.

TO BE ELIGIBLE TO APPLY YOU MUST:

- Be aged between 17½ and 45 years. Possess 5 GCE Passes of which at least 2 must be at 'A' level. A pass in English Language is mandatory. Equivalent qualifications are also acceptable eg a University degree, ONC, HNC etc.

CLOSING DATE FOR COMPLETED APPLICATION FORMS 31 JANUARY 1986.

For further information and application form please contact:-

Miss I. Thomas, DHSS, Sutherland House, 29/37 Brighton Road, Sutton, Surrey SM2 5AN Telephone No: 01-642 6022 Ext 321

Please send an application form to: EOT Name Address

GENERAL APPOINTMENTS Trade 01-278 9161/5



APPOINTMENTS

NEWS PRODUCER

Radio Leicester
£9,909 — £13,420**

NEWS PRODUCER

Radio Kent
Canterbury
£9,909 — £13,420 p.a.**
(contract)

TRAINEE REPORTERS

Local Radio

We are an equal opportunities employer

To join the newsroom team to work primarily on the preparation and production of the Station's news output and current affairs programmes. The work includes newsreading, interviewing and reporting and, in addition, you may produce feature programmes and take part in announcing duties. You must have journalistic experience as a sub-editor or reporter, a good microphone voice and a current driving licence. (Ref. 6553/T)

A lively imaginative and experienced News Producer is needed for five months from February to work in go-ahead studios in one of the most attractive cities in England. Interviews will be held in Canterbury on Wednesday, January 29th. Completed application forms must be returned by Friday, January 17th. (Ref. 9000/T)

This is a unique opportunity to train for a fulfilling career in Local Radio. The course will begin in late September 1986 with up to twelve places available. Over a period of twenty months you will be trained in the basic skills to enable you to compete for a permanent post as a Local Radio Reporter at one of the stations in England. A degree is not essential, but we do ask for at least 'A' Level standard of education, and you should be aged between 20 and 30. You must have demonstrated in a practical way your interest in how news is gathered and communicated and you will need a good microphone voice. You must be prepared to work anywhere in England. During your traineeship your salary will rise from £7,420 to £8,520 (current rates).

This scheme is not open to anyone who has already undertaken formal journalistic training. Completed application forms must be returned by Friday, January 31st. (Ref. 6553/T)

*Plus allowance of £569 p.a.
**Plus allowance of £971 p.a.
Relocation expenses considered for permanent posts.
Contact us immediately for an application form (quote appropriate reference number and enclose s.a.e.) BBC Appointments, London W1A 1AA. Tel. 01-927 5799.

Senior Contracts Officer

to £15 1/2K Farnborough

Already one of Europe's largest computer systems companies, Software Sciences Limited is growing fast. Our success in meeting the needs of diverse clients, from consultancy through design to installation, is largely due to the efficient administration and professional management of project work.

We now seek an experienced contracts professional for a senior role within both Software Sciences and its sister company, Thorn EMI Micrologic Limited. As well as handling day-to-day contractual arrangements for worldwide hardware and software sales, plus License, Distributor and Agent agreements, you will liaise closely with the Purchasing Department in monitoring all supply and OEM agreements.

Aged 25 or over, you should be qualified in Law or Business Studies to HND or degree level and have at least four years' experience in contracts work, ideally in a commercial environment. You must also be articulate, authoritative and able to work efficiently and effectively under pressure.

In return, you'll receive an excellent salary, enhanced by a range of large-company benefits.

For a genuine career opportunity in the industry of the future, contact Linda Patten, Software Sciences Limited, Farnborough, Hampshire GU14 7NB. Tel. (0252) 544321.

The Science of Software



Software Sciences

Applied Economists

Unilever's Economics Department, is rapidly building a reputation as a leader in the application of the 'new industrial economics' to business problems. We have vacancies, now and next summer, for graduate, postgraduate or post-doctoral economists who will be based in our London Head Office.

Bright, innovative microeconomists, who want to apply recent research to real business situations, will be able to exercise and develop these skills. In addition to numeracy, clarity of both written and oral communications is essential.

Experience in Economics Department is also an excellent basis for people who later want to move into operational management elsewhere in Unilever.

Successful candidates will be offered a competitive salary together with the range of benefits normally associated with a major international company.

Please write, including your cv and a statement of your work and interests in this field, to:

Professor D K Stout
Head of Economics Department
PO Box 68, Unilever House
Blackfriars, London EC4P 4BQ



SENIOR APPOINTMENT IN STRUCTURAL ANALYSIS

Applications are invited for the post of Head of the Structures and Mechanisms Branch in the Technology Planning and Research Division of the Central Electricity Generating Board. The post will be based at the Berkeley Nuclear Laboratories which are located midway between Bristol and Gloucester.

The Branch carries out research which ranges widely over those disciplines relevant to the analysis of factors governing the integrity of power plant, whether conventional or nuclear. The broad aim of the work is to develop design and assessment methods which have a firm foundation in basic data and understanding. Topics being studied include the development and use of techniques for the analysis of stresses in structures, the evolution of dynamic effects on plant components which must operate at high temperatures, and the study of dynamic effects on plant resulting from imposed vibration or loading derived from seismic shock or the impact of missiles. Studies of the properties of materials include analysis of fracture, creep and fatigue behaviours, and the friction and wear associated with interacting surfaces, together with the formulation of engineering implications.

The Laboratories are well provided with a range of modern equipment, including off-site facilities for the validation of analytical methods by the testing of model and full size structures. The research team is of mixed disciplines and emphasis is placed on the need to foster appropriate contacts with the academic and industrial communities at home and abroad.

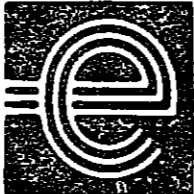
The task of leading this large team successfully requires a significant management capability on the part of the person to be appointed. Candidates should have considerable experience and a proven research record in an appropriate field. The successful applicant will be expected to contribute to the general management of the Laboratories, and to play a part in the safety and emergency arrangements on the site.

The salary for the appointment will be within the range £27,605 — £29,575 per annum.

Applications giving full career details to include age, qualifications, experience, present position and salary, should be forwarded to Mr W.H.F. Brooks, Manager of Personnel and Administration, Technology Planning and Research Division, Courtyard House 18 Warwick Lane, London EC4P 4EB, by 24th January 1986.

The CEEGB is an Equal Opportunities Employer.

CENTRAL ELECTRICITY GENERATING BOARD
TECHNOLOGY PLANNING AND RESEARCH DIVISION



Company Secretary

Diversified plc

London area c. £18,500 + car

This successful £60 million-turnover group manufactures and markets a variety of specialist products. With over 800 employees and some 20 subsidiaries located throughout the UK, the strengths of its balance sheet and management provide an excellent springboard for further growth. The need, now, is for an experienced Company Secretary who will report to the MD and carry out the full range of statutory and administrative duties associated with a group of this size. Supporting

the Board in the execution of its growth plans, whether by expansion or acquisition, will be a prime task.

Candidates, aged 35 to 45, should be members of an appropriate professional body and must demonstrate a successful record of achievement in a similar role, ideally in a group operation. Salary is negotiable and a car will form part of an attractive benefits package.

PA

Please send brief cv, in confidence, to Peter Greenaway, Ref: AA51/9666/T.

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Tel: 01-325 6060 Telex: 2784

CAPITAL MARKETS

As a result of substantial growth, the Capital Markets division of our client, a leading American international bank, is seeking additional sales and trading staff.

In particular, they require an experienced Dollar Straights Trader to assist with the trading team's demanding workload as a major force in the market.

They also have a requirement for senior Euro-bond salespersons, with a minimum of two years' experience in that field, who can help continue a period of expansion.

Highly attractive salary packages are offered as one would expect from a major US financial institution.

For further information, please contact Simon Harrison or Louise Gore on 01-481 3188.

CHARTERHOUSE APPOINTMENTS

CHARTERHOUSE · WORLD TRADE CENTRE · LONDON EC1A 3DQ · 01-481 3188

THE OPEN UNIVERSITY

Director of Management Services

Applications are invited for the post of Director of Management Services reporting to the Secretary at the headquarters of the University in Milton Keynes.

The Management Services Division provides systems development, information centre, internal consultancy, O & M and data centre services, which are integral to the University's teaching and administration. The Division has some 115 staff with an annual budget of £3.2 million. The Data Centre operates a dual processor Sperry 1100/82 with a network of 140 terminals linking central and regional offices.

The Director is responsible for planning and directing the work of the Division and for contributing to the overall management and administration of the University.

The University seeks a Director with a proven record in leadership, planning, implementation and operation of the management services function and with the potential to make a significant contribution to the effective and efficient development of the University.

Salary c. £24,500 with membership of the Universities Superannuation Scheme (an index linked contributory pension scheme), 30 days annual holiday and assistance with relocation expenses.

Further particulars are available from the Secretary (778/1), The Open University, Walton Hall, Milton Keynes, MK7 6AA, or telephone Milton Keynes (0908) 653994; there is a 24 hour answering service on 653868.

Closing date for applications: 31st January 1986.

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- ✧ Industrial Relations
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It is vital that this expertise is backed up by a good general understanding of the whole personnel spectrum — assuring you of maximum flexibility for career development and full appreciation of each section and its activities.

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In return we are offering salaries of £11,000 and a benefits package including 22 days annual leave, contributory pension scheme, interest free season ticket loan and assistance with relocation where necessary.

Please write, with full CV, quoting ref. 158/T, to: Recruitment Manager, Cable and Wireless plc, Mercury House, Theobalds Road, London WC1X 8BX or telephone for an application form on 01-405 4980 (24 hrs).



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Registered Nursing Home Association GENERAL SECRETARY

The General Secretary is responsible to the National Council of the RNHA for the day-to-day operation of its affairs in accordance with the Association's Constitution and National Council policies.

He/she will, from their past commercial and financial experience, be capable of leading a small office team. He/she must be personable, articulate and able to exercise his/her inter-personal skills successfully in discussions and negotiation with other agencies in the private health sector and with senior Government and Civil Service personnel. Salary negotiable. Send for application form to: Mrs P. Price, RNHA, 75 Portland Place, W1N 4AN.

THE BRITISH SCHOOL AT ROME The Post of GENERAL SECRETARY

Applications are invited for the full-time post of Secretary to administer the London office of the British School at Rome. Duties include the servicing of the Executive and several other committees and the organisation of the competitions for the Rome Scholarships in the humanities and the fine arts.

Salary £12,000 Age Limit 55 years

Further information and application form from the Secretary, British School at Rome, 1 Lewisham Gardens, Exhibition Road, London SW7 2AA Tel: 01-589 3665

N.N.E.B. DIRECTOR c. £25,000

As the Chief officer of the National Nursery Examination Board the Director will carry responsibility for the conduct of the affairs of a major examining and validating body at national level. S/he will play a central role in maintaining a major programme of development to assure the quality of the training of Nursery Nurses both through the long established NNEB Certificate course and through the rapidly developing Certificate in Post-qualifying studies.

The potential candidates will have the personal and intellectual qualities necessary to represent the Board's interests at national level, as well as the high level of managerial and entrepreneurial skills needed to provide leadership to a successful self-financing body operating in the volatile fields both of vocational education and training and services to young children.

It is expected that the successful candidate will take up office in May 1986. The post is superannuable and car loan and essential user allowance are available.

Further details from Michael Stanton at The National Nursery Examination Board, Argyle House, 29/31 Euston Road, London NW1 2SD.

Closing date for completed applications: 31st January 1986.

Computer Services Manager

London WC2 c.£18,500

Denton Hall Burgin & Warrens, an international firm of lawyers, have continued their planned investment and commitment in both office automation and data processing.

In line with their philosophy of providing their own internal support, they are seeking to recruit a systems professional to take a leading role within this area.

The brief of the successful applicant will include day to day operations, system enhancements and development, production and implementation of procedures for all levels of users, recommendations and planning for future expansion and an active role in user training.

You will have a sound background in a DATA GENERAL environment and a thorough knowledge of CEO and AOS/VS at systems level is essential.

The position will also involve considerable liaison with the firm's overseas offices where similar systems are installed.

Please contact the advising consultant, Ian Hallam, on 01-938 2566/778/9 or send your C.V. to: MSB Appointments, College House, Wrights Lane, London W8 5SE.



Denton Hall Burgin & Warrens
Solicitors

OMAN

Technical Manager
over £15,500 p.a.

A leading company in Oman having diversified business activities wishes to appoint an outstanding Technical Manager.

The Company is poised for rapid expansion and the incumbent who will be reporting to the General Manager must have proven vision to direct the company for future growth. Candidates must have adequate technical knowledge and experience in Oil Field Supplies and the capability to identify and promote new business opportunities.

Salary is negotiable with attractive commission on new business acquired. The company will also provide fully furnished accommodation and car. The appointment will prove particularly attractive to someone with a dynamic approach, aged between 30-40.

Date of interviews in London for selected candidates will be informed later.

Reply with full CV to:

**Honeyys, 5th floor,
3 London Wall Buildings,
London EC2M 5PN.**

GENERAL APPOINTMENTS Trade 01-278 9161/5

COMPUTER SALES

Junior Sales OTE £20K + car

A number of career opportunities exist for well educated people with previous sales support or minimal micro sales experience who wish to pursue a career in computer sales for clients in North LONDON, the CITY or CROYDON. If you are also a part qualified accountant and under 30 you would be ideal.

IBM Leasing OTE £45K + car

Have you considered using your existing IBM mini mainframe (or DEC Mini) experience within the world of leasing? The ability to put deals together is as exciting and satisfactory as selling the systems themselves. A good knowledge of leasing without IBM experience is also acceptable. Note your earnings can go to six figures.

DBMS Sales OTE £40K + car

One of the best names in Relational DBMS software package manufacturing, with offices worldwide, requires an experienced articulate sales person for LONDON who can sell into the mainframe/micro mini environment. There is enormous sales potential as their products are transportable across virtually all computers.

Micro Sales OTE £30K + BMW

One of the most successful franchises in the world, with branches in 60 London, is looking to expand its Business Centres by recruiting sales staff with two or more years successful Business systems sales experience. A highly qualified support team at each Branch makes your selling job that much easier. Top grade company benefits.

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The Sales Recruitment Specialists
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Telephone: 01-959 1178/3611
Please telephone Michael Popper or Paul Lewis on 01-958 301 after hours and at weekends.

Can you deliver JIT solutions?

Helping industry to confront the challenges of performance and productivity is a major task of Coopers & Lybrand Associates' involvement in the manufacturing sector. As the UK's largest and most rapidly expanding firm of management consultants our role extends to every area of the manufacturing environment. Using the Just-In-Time philosophy as a vehicle for improving overall manufacturing and delivery performance, our consultants are assisting companies to maintain their competitive advantage in the national and international marketplace.

Continued expansion has meant that we need additional consultants to join our Just-In-Time manufacturing group. Our need is for individuals who can identify and manage radical operational changes aimed at significantly improving lead times, quality and producing greater product flexibility. Supported by a systematic approach and a proven implementation methodology we use JIT philosophies to improve performance throughout the whole manufacturing area - giving our clients the competitive edge necessary for survival in today's fast-moving business world.

Aged 25 to 35 with a degree in engineering or a related discipline, your current position will be in manufacturing or materials management or manufacturing systems. Strong line experience in manufacturing with the emphasis on managing change will be complemented by good communication and leadership skills.

Working as a consultant you can expect an excellent remuneration package plus car. Match up to our requirements and you can anticipate rapid career development. If JIT is an area in which you can deliver solutions, please send a full career résumé, including a daytime telephone number and quoting Ref T03/05 to Raymond Jewitt, Coopers & Lybrand Associates, Plumtree Cour London EC4A 4HT.

Coopers & Lybrand

For business committed to growth.

Software Sales

17K Basic 35K OTE Cavalier SRI

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Our client commands the leading position as an independent software supplier to the IBM marketplace. The demand for these products has been so great, additional sales executives are needed to build upon the company's success to date and expand the southern and northern user base. With a knowledge of database, application, or decision support software, you can be an integral part of this continuing success story. Ref: LP7.

Phone Lori Potter now, quoting the appropriate reference number to learn more.
Executive Employment Ltd, Forum House, 1-6 Millmead, Staines, Middx. Tel. Staines (0784) 63615.

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This multi national U.S.-based supplier of mainframe, mini and micro software is a specialist in financial application packages. They seek a dynamic, currently successful sales executive to manage established accounts and continue to create new business. If you desire the security of working for an established 'name' in the industry and still enjoy the challenge of dictating your own future, this will give you an immediate return on your investment. Ref: LP9.

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in a Top City Partnership

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Continued expansion has highlighted a need for an Office Manager to optimise the use of existing resources and project manage potential premises acquisitions.

Reporting to the Deputy Director of Administration the job will carry line management responsibility for over 80 staff who cover premises maintenance and services including security, switchboard, reception and travel, a general office function, records/stationery and catering. Maintenance of premises, purchase of supplies and staff supervision are key aspects of the job.

Aged 35-45, candidates must be able to demonstrate a strong functional track record and an innovative and flexible approach. Strong communication and social skills are critical as the job will cut across all levels from Caretaker to Senior Partner; a shrewd sense of timing is required, knowing when to be assertive or gently persuasive to achieve results.

Please telephone Mark Tullit, on 01-491 4014, quoting ref. 1588M, for a Personal History Form or write to him at:
COURTENAY STEWART INTERNATIONAL LTD.
Management Selection & Recruitment Consultants
Harbridge House, 3 Hanover Square, London W1R 3RD.

NATIONAL BOARD FOR NURSING, MIDWIFERY AND HEALTH VISITING FOR SCOTLAND

CHIEF EXECUTIVE OFFICER

Applications are invited for the post of Chief Executive Officer for the National Board for Nursing, Midwifery and Health Visiting for Scotland, in view of the retirement in September 1986, of the present postholder.

The Chief Executive Officer is responsible for the exercise of the National Board's functions under the Nurses, Midwives and Health Visitors' Act 1978.

The post provides an opportunity to be closely involved with the provision and future development of nurse, midwife and health visitor education in Scotland. Applicants will require relevant professional qualifications, senior educational and managerial experience, and be able to demonstrate the qualities of leadership and diplomacy essential to this demanding post.

Further particulars and an application form are available from

Mr. P. S. Taylor, Principal Administrative Officer, National Board for Nursing, Midwifery and Health Visiting for Scotland, 22 Queen Street, Edinburgh EH2 1JQ. Tel. 031-228 7371 (Ext. 202). The closing date for applications will be 14th February 1986.



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Salary c.£11,500 (review in April)

We are looking for professional retailers to join our Tottenham Court Road Store. Heal's sells the finest furniture and home furnishings and offers a high level of customer service. Following the successful reorganisation of our stores and transformation of our product range, we are now expanding nationally. Your management skills will enable you to contribute significantly to the company's progression and you could soon be managing your own store.

Initial experience will be gained managing a part of the business generating £30m+ per annum with particular emphasis on developing sales potential through customer service, staff development, merchandising and administration. At least 4 years' high street retail management experience is essential. Preferred age 24-30.

As part of the successful Habitat/Mothercare Group we offer generous discounts in all Group stores and two weeks Christmas bonus.

Please telephone for an application form or write with full career and salary details to Anne Cook, Personnel & Training Manager, 196, Tottenham Court Road, London W1P 9LD. 01-636 1686 Ext. 5030.

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for Microcomputer Subsidiary of International Company based in North Surrey

Attractive salary plus benefits

This new senior appointment is due to the growth of the Company and the successful applicant, who will report to the General Manager, will take full responsibility for all aspects of administration including the maintenance of data base record systems, and for liaison with the purchasing and accounting functions carried out by the parent company.

Although technical knowledge is not required, knowledge of accounting and familiarity with the use of microcomputer hardware and software is essential, as is relevant experience, a high degree of commitment and the ability to maintain good relations with the Company's customers, suppliers and staff.

Applicants should send a detailed C.V. including current salary to:
P.A.E. SERVICES 72 Fern Lane London SW8 1QA

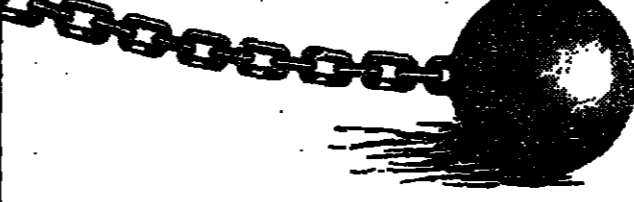
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Many of us are so involved with the jobs we're doing and the responsibilities we have that we seldom stop to wonder whether we are making full use of our potential.

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To handle the multitude of detail involved with organising all facets of National Fund Raising Events. Set up and maintain an event filing system and operate as a self-contained unit. Typing support provided. Proven admin and organisational abilities, and initiative to work without supervision, often under pressure, in small, busy department.

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To support 1,100 branches with fund raising advice, supply of publicity material, support with mailing and sale of lottery tickets. The probable setting up of 'Friends of S.S.A.F.A.' will demand aptitude for serving large membership organisation and ability to operate and use data computer is essential. Typing support provided. Need to communicate with volunteers in a positive and diplomatic manner. Both positions c.£11,000 subject to experience. Preferred age 40-55 and citizen/patriot particularly sensitive to someone recently retired from Services. Full C.V. to The Secretary, S.S.A.F.A., 16-18 Old Queen St, London, SW1H 9EP. Tel: 01-232 9322.

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(Earnings Potential in Excess of £20,000+ Car)

We require an experienced Lettings Negotiator/Manager to help set up the New Lettings Division in our established St John's Wood Office. Applicants must have a proven track record. Apply in confidence to

Mr Jonathan Kern, Director, BARGETS RESIDENTIAL LETTINGS LTD, 16 Park Road, London NW1. Tel: 01-402 9484.

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Ashridge, the world's leading management centre, is looking for a progressive Marketing Services Manager to join the team responsible for the College's marketing and public relations.

Ashridge provides residential management programmes and an expanding range of related services to corporate clients around the world. The Marketing Services Manager is responsible for the planning, progressing and financial control of three vital areas: direct mail, public relations and advertising.

This is a challenging opportunity for a marketing professional with experience in a business-to-business environment, proven skills in promotional writing and the management of design and print. The ability to contribute to marketing policy is vital, as is the presence and organisation to manage external suppliers and succeed in an ambitious and demanding organisation.

Ashridge provides a stimulating working environment with excellent facilities and attractive conditions of employment. Salary is negotiable.

Please apply by submitting a curriculum vitae to: Personnel Department, Ashridge Management College, Berkhamsted, Herts HP4 1NS. Telephone: Little Gaddesden (044 284) 3491.



DEUTSCHE GRAMMOPHON PRODUCTION

PRESS OFFICER

to join the International Artist Promotion and Press Department in its HAMBURG HEAD OFFICE.

Applicants, probably aged between 25 and 35, should have professional experience in journalism, publishing, recording or have worked for an agency and should be familiar with the requirements of press work on an international level. A thorough knowledge of the classical music repertoire and a high standard of written and spoken English are essential. Basic knowledge of German and another language (French or Italian) is highly desirable.

The position is ideally suited to an individual able to work independently and skilled at personal relations. The successful applicant will join a dynamic promotional team in Hamburg. We offer an excellent salary in Deutschmarks together with the usual benefits associated with working for an international company.

Applications should be addressed to: Veronica Spicer, Personnel Officer, PolyGram Record Operations Ltd, P.O. Box 2, 54 Maddox Street, London W1A 2JA, or telephone 01-491 4800 ext 391/476 for an application form.



GENERAL APPOINTMENTS Trade 01-278 9161

Company Secretary

to £18,000 + benefits

Our client, an internationally expanding organisation providing financial and computer services in the specialised area of futures contracts, is seeking an efficient Company Secretary, to be based at the Group's head office in London.

You will attend Board meetings and be responsible for the usual statutory duties. Additionally, you will service a number of subsidiary board meetings which will enable you to become familiar with all aspects of the company's business thus enhancing your own career development.

You must be a professionally-qualified Company Secretary, preferably with experience in a financial or international environment, able to communicate effectively and have the personal qualities necessary to gain the respect of top management.

A comprehensive benefits package includes a n-c pension, an immediate mortgage subsidy, free PFP and bonus.

Candidates, male or female, should apply in confidence, enclosing CV's to Douglas Atkins, quoting reference 339.

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Perhaps most important of all, you will be allowed the freedom to develop your career in a mature, supportive atmosphere. Keen to learn more? Then telephone me, Nicolas Mabin, Regional Manager.



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Recruitment Selection & Search
2 Swallow Place, London W1R 7AA
Telephone: 01-408 1694 (out of hours 01-499 7760)

Keble College, Oxford Atlas Research Fellowship in Computer Engineering

The Rutherford Appleton Laboratory of the Science and Engineering Research Council in partnership with Keble College invite applications (from candidates under the age of 30) for a joint research fellowship in Computer Engineering for three years (which may be extended up to a period not exceeding five years) from 1 October 1986.

The stipend will depend on the age and experience of the candidate selected but will be within the broad range of £10476-£16352.

Further particulars, including details of accommodation and allowances, may be obtained from the Warden, Keble College, Oxford OX1 3PG, to whom applications should be submitted not later than 27 January 1986.



Rutherford Appleton
Laboratory

PERSONNEL MANAGER

The Penguin Publishing Group, which includes Hamish Hamilton, Michael Joseph, Puffin, Sphere and TBL Camberley, has a vacancy for an additional Personnel Manager. The position will be located at the Group's new London Offices in Kensington, London W8.

Our requirements are more likely to be for practical experience rather than an emphasis on professional qualification. The salary and remuneration package will reflect the importance of the position.

Please write enclosing details of previous experience to:

John Broom,
Group Personnel Director,
Penguin Publishing Group,
Bath Road,
Harmondsworth,
Middlesex UB7 0DA.



PENGUIN BOOKS LIMITED

ROYAL OMAN POLICE MEDICAL SERVICES

SULTANATE OF OMAN

PAEDIATRICIAN OBSTETRICIAN/ GYNAECOLOGIST DENTAL SURGEON

Applications are invited for the above Consultant posts. Higher qualifications and experience in speciality essential.

Female Doctors preferred. Unique opportunity to work in a modern small hospital and to participate in educational training and preventative programmes throughout the Sultanate.

Ideal for established consultants either as two year secondment or longer period pre-retirement.

Dental facilities are excellent. The post will be suitable for a General Dental Surgeon with a minimum of three years dental experience.

Salary commensurate with experience. Attractive ambience and excellent housing, travel and amonity benefits.

Interviews London, end of January 1986

Applications to Box No. JD 383

The Royal Theatre and Orchestra, Copenhagen, invites applications for the position of

CHOIRMASTER

from 1st August, 1986.

The Choirmaster is responsible for the daily organization of the rehearsals of the choir, and the musical rehearsals of the repertoire of the choir, rehearsing new performances as well as performances already in the repertoire.

The Choirmaster is obliged to take day and evening rehearsals as well as direction behind the stage during performances.

Salary according to the official scale (grade 34) amounts to 236.997 Danish Kroner a year. Employment with a pension may later be possible.

Applicants must be prepared for an audition of directing choir rehearsals before employment can take place.

Submit letter of application and detailed curriculum vitae before 1st February 1986, to:

Artistic and Managing Director of the Royal Theatre and Orchestra
Mr Henrik Bering Lisberg
Postbox 2185, DK-1017 Copenhagen K, Denmark

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An excellent opportunity to develop your career in a fast moving commercial environment

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A vacancy now exists in our new UK Headquarters in Staines for a Services and Fleet Administration Manager. Reporting to the UK Purchasing Manager, you will be responsible for Company car fleet negotiations for some 300 cars, including those of our subsidiary companies Merrel Dow Pharmaceuticals Limited and Murphy Chemicals Limited. You will also negotiate the supply of the Company's UK computer requirements, office supplies and services,

and be responsible for the day-to-day administration of a headquarters building housing 110 people.

Candidates should be graduates (preferably in a technical or scientific discipline) aged between 24 and 28, with experience in a commercial purchasing environment.

In addition to an excellent starting salary and the usual benefits of a large organisation including pension scheme, medical insurance and relocation assistance where appropriate, we offer excellent career development opportunity within this truly international company.

Please apply by sending a full c.v. to:
Mrs Diana M. Helmer, Personnel Manager,
Dow Chemical Company Ltd,
Stana Place, Fairfield Avenue, Staines,
Middx. TW18 4SX

DOW

Trade Mark

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Accountancy Personnel is the market leader in the specialist recruitment of accountants and their staff at all levels in commerce, industry and public practice. Committed to sustained growth, we offer sound training leading rapidly into an exceptionally progressive career structure with all promotion from within, providing stimulating and rewarding responsibilities. To join one of our successful professional teams you should be 21-36, self-motivated and well educated; ideally (but not essentially) with some accountancy knowledge.

Contact Richard Wallace on 01-834 0489, Accountancy Personnel, 7 Glen House, Stag Place, London, SW1E 5AD.

CHARLES HAMMOND LTD

ADMINISTRATION AND PERSONNEL MANAGER

With 120 personnel and committed to expansion, our client is a leader in Interior Design & Fabric & Furniture supply and Production. From August 1986 their new Headquarters will be at Nine Elms, SW8.

An experienced Administrator, aged between 27-35 who is familiar with Employment Law, modern management techniques and capable of financial accountability for a substantial cost centre is now sought. The appointee will play a major role in the commissioning of the new offices and will report to the Company Secretary. This important management post needs flexibility and stamina in addition to interviewing/welfare experience and will appeal to a personnel professional who thrives on variety.

The ability to type is required but support is given from a Secretarial Assistant. An attractive salary, profit-share, Pension and Life Assurance is offered. Please write with CV and day contract number to Miss Lana Jeffers, Middleton Jeffers Recruitment Ltd., 25 Hanover Square, London W1.

MANAGER

RESIDENTIAL LETTINGS

Required for well established office of leading London Estate Agents.

The applicant must be experienced in letting high class residential property in London. Ability to lead and motivate a young team.

Excellent remuneration package including incentive commission and car.

Please reply Box 2260W
The Times

Personnel Officer - Recruitment

c. £12,000

A leading City Institution requires a graduate Personnel Specialist with at least two years experience in recruitment to join a very busy department.

The position would suit candidates aged 25-30 wishing to progress within the personnel function and gain experience in a fast-moving, highly professional environment.

To discuss this vacancy further, call Lynette Belcher on 01-588 4303.

TOM KERRIGAN
ASSOCIATES LTD

Sales Manager

We are looking for someone with the ability to organise and lead a small sales force.

This is an attractive career opportunity for an ambitious sales-orientated person with a proven track record.

The Company is a small rapidly expanding subsidiary of an established international Company in the wholesale optical field.

A knowledge of the product would be an advantage, however this is not essential as full training will be given.

Applications should be made in writing giving full career details and salary. All applications will be treated in confidence.

Write to Box 1398N The Times.

Director

c. £14,000

ACGL seeks to appoint a director upon the retirement of the present holder of the position. ACGL offers support, including fieldwork, information and training, to 60-70 independent local groups of the Age Concern movement, which provide services for elderly people throughout Greater London. It also undertakes independent and innovative projects.

The Director is the chief officer of ACGL and is responsible for the overall management of 20 full or part-time staff and for a budget of some £250,000.

The successful candidate will be required to maintain effective relationships with many London-wide statutory and voluntary organizations.

ACGL is an equal opportunities employer.

Further details may be obtained from Richard Hamper, Chairman ACGL, 27 Tavistock Square, London WC1 9TH, to whom applications for the post should be made not later than 31 January 1986.

AGE CONCERN GREATER LONDON

SMALL EXCLUSIVE HOTEL

in Notting Hill requires responsible person for reception work. Hotel experience not necessary but must be numerate under pressure, some typing useful & foreign languages a definite advantage. For further details phone Eva on 727 2777.

International advertising sales person

For an international publishing company required working principally in FRANCE and ITALY

Applicant must be fluent in French and possibly in Italian plus have experience in advertising sales.

This position will be based in central London. Good salary and car provided. Immediate start preferred.

All replies strictly confidential. Contact Box No 0488L The Times.

FINANCIAL CONTROLLER (Director designate)

NW England - A rare opportunity has arisen to join ambitious and forward thinking optical group. This demanding position requires a person of exceptional calibre and enthusiasm reflected in the salary and associate benefits.

Age 25-39 group.

Please reply to Box 1718 N,
The Times.

ADMINISTRATIVE ASSISTANT with Computer/WP experience

CHRISTIAN AID requires an Administrative Assistant for the Head of its Finance Department. Good secretarial skills, administrative experience and computer/WP background essential.

Please apply in writing only, enclosing a stamped addressed envelope, to Personnel Officer, Christian Aid, PO Box No 1, London SW9 8BH.

Closing date January 24, 1986.

CJA RECRUITMENT CONSULTANTS 35 New Broad Street, London EC2M 1NH Tel: 01-588 3588 or 01-588 3576 Telex No. 887374. Fax No. 01-538 9216

Negotiator PHILLIPS PETROLEUM 66 Phillips Petroleum is a major multi-national oil Company engaged in the exploration and development of oil and gas fields worldwide.

SYSTEMS TRAINING MANAGER (designate) What experience is required to be our SYSTEMS TRAINING MANAGER? Please read on and you will know it is YOU.

EXCITING NEW JOB OPPORTUNITY ON LAKE COMO, ITALY Caltech Industries, a dynamic, young, English export Company, are suppliers of Decorative Hardware to the DIY Trade Worldwide.

ELECTRICITY CONSUMERS' COUNCIL POLICY OFFICER (part-time post) Salary: £18,002 p.a. (inclusive of London Weighting) pro rata

The Royal College of Nursing Research Officer The RCN is the professional organisation and trade union for nurses with a 1/2 million membership and headquarters building in Central London.

ALLDERS DEPARTMENT STORES LTD PO Box 4, 190 London Rd, Hackbridge, Surrey SM6 7EL Tel 01-689 4488

SALES ASSISTANT A sales assistant is required immediately aged 20-25 to work in a small Mayfair shop selling country/shooting clothes and accessories.

A major new opportunity arises with a leading firm of International Chartered Surveyors for a journalist with a property or financial background.

GET INTO ADVERTISING Expanding Marketing Company requires telesales staff for new West End offices. If you're ambitious, enthusiastic, self-motivated and need to earn £250 per week plus.

A direct line to the executive shortlist. InterExec is the organisation specialising in the confidential promotion of Senior Executives.

COMPANY SECRETARY who will be responsible for the administration function of a leading Venture Capital Investment Company.

BURGHLEY HORSE TRIALS DIRECTOR A part-time appointment in Spring 1986. Responsible for financial and commercial aspects of organising and staging this major International event.

RESIDENTIAL NEGOTIATORS Join one of St. John's Wood's most successful teams if you are aged 20+, industrious, highly presentable and have a driving ambition to succeed.

OPERATIONS DIRECTOR As the most dynamic and progressive Company in the Retail Catering sector, Vitale Inns Limited have rapidly achieved a reputation for professionalism and innovation.

ASSOCIATE PRODUCER We currently have a vacancy for an Associate Producer in our Production Department at Chalfont Grove to work as part of a team producing training films and video tapes for H.M. Forces.

EXPORT SALES MANAGER Due to an internal promotion the Ships Chandlery Division of Cosalt plc requires an Export Sales Manager.

LAMBART COMPUTER ENGINEERING Probably the UK's fastest growing field maintenance company, we are seeking FIELD SERVICE ENGINEERS both in the UK and overseas.

BEAUTIFUL THINGS c.£13,000 W/L The London office and showrooms of a leading Bond Street jeweller need a French speaking PA/office manager to help run their London operation.

SUCCESSFUL SALES MANAGER-ENTREPRENEURIAL PAIR c.£44,000 You are ambitious and working as a successful sales executive within a large organisation.

ACCOUNTING MANAGER to £14,000 - WATFORD The expanding Consumer Finance Department of the International Leasing Company needs an Administration Manager.

UNIVERSITY OF MANCHESTER MANCHESTER BUSINESS SCHOOL SENIOR RESEARCH FELLOW IN MANAGERIAL ACCOUNTING AND FINANCE

MANAGEMENT OPPORTUNITY An exciting career is open to individuals (22+) who are single-minded and interested in their own future.

SALES EXECUTIVE £13,000 + bonus A well established international organisation in the communications field requires sales executives with a knowledge of product, French, and to take responsibility for a key development area of their business.

PEL Communications is one of the UK's fastest growing exhibition organisers. Exoniam has created an opportunity for several executives to join us on a self-employed basis to be fully responsible for the development of new and exciting exhibitions.

JOB SEARCH? Over 90% of our clients in Senior and Middle Management achieve job search success through the specialised job market.

ADMINISTRATOR Computer Activities educational Trust seeks administrator to co-ordinate computerisation. World wide secretary who has progressed to administration. Knowledge of Philips 8000, wordstar and F.A.S.T. essential. Non-smoker preferred. Salary range £20,00-25,00 p.a. Telephone: Mrs Hartnett 01-727 1867 for application form.

TOP LONDON BROKERAGE & FORMULA ONE SPONSOR Unhappy with career/income prospects? The opportunity to build a business within a top London brokerage. High earnings during training. Graduated on commission only. No office. 23-35 with a good sense of humour call Mark McLean on 01-491 0771.

Senior Secretaries SALES EXECUTIVE £13,000 + bonus A well established international organisation in the communications field requires sales executives with a knowledge of product, French, and to take responsibility for a key development area of their business.

GENERAL APPOINTMENTS
Trade 01-278 9161/5

FINANCIAL & ACCOUNTING

Trade 01-278 9161/5

ibp INTERNATIONAL MARKETING AGRICULTURAL COMMODITIES

IBP International Inc., a subsidiary of a major USA processor of agricultural products, is expanding its organisation in London. As a Regional Marketing Specialist, the successful applicant will be responsible for direct customer contact, increasing market penetration, expanding the customer base and introducing new products into Europe.

Candidates should be between 25 and 35 years of age and have a strong interest in international commodity trading. Experience in overseas sales and exposure to agriculture products will be beneficial. Fluency in at least one major continental language is required. German language ability is helpful.

IBP offers a highly competitive remuneration package and significant opportunity for professional growth in an exciting business environment. Candidates should apply in writing describing in detail their work, education and professional experience. All applications will be held in confidence.

Write to:
Managing Director
ibp International Inc.
47/48 Poultry, Albany Courtyard
London W1V 5AH



THE BRITISH COUNCIL OF CHURCHES
ASSISTANT GENERAL SECRETARY
to serve as Secretary to the
DIVISION OF INTERNATIONAL AFFAIRS

A knowledge of current and long-term issues in interreligious affairs.
Awareness of national and international church structures.
An understanding of a variety of political and religious points of view.

The person appointed will require the administrative skills necessary for the running of the Division and will be responsible for the preparation of position papers and policy documents, including an annual report for the Assembly.

Candidates must be members in good standing of a member church of the BCC.

Job description and application form available from:
Rev. Basil Amey, 2 Eaton Gate, London, SW1W 9BL. Tel: 01-730 9611.
Closing date for applications: Monday 3rd February 1986.

COMPUTER SALES EXECUTIVES
£20,000-£40,000 (PLUS) OTE

We are an established Recruitment Consultancy whose client base spans the whole of the Computer Industry. We handle assignments on behalf of small independent concerns and for the largest manufacturers. Many of the posts we are asked to advise upon go unadvertised.

If you are a successful Sales Professional with a proven track record within the micro, mini, mainframe or peripheral market places who would like to be formed of some of the industry's top career opportunities, please contact:

Kenny Lipton on 01-838 2566 or Ute Bathurst on 0734 776333.

MSB APPOINTMENTS

SCM BOOKROOM NEEDS AN ASSISTANT

For its Mail Order Department, the successful candidate will have some knowledge of Theology, typing skills, numeracy + an ability to learn to use a computer. He or she will also be worked very hard indeed. Salary negotiable.

The Director, SCM Bookroom,
26-30 Tottenham Road, London N1 4BZ.

PUBLIC APPOINTMENTS

CANTERBURY & THANET HEALTH AUTHORITY
Unit General Managers

This Authority, which serves a population of 305,900, with an annual revenue budget of £52m, is seeking to appoint Unit General Managers to take personal responsibility for the overall management of its four Units. You will be required to ensure the provision of high standards of patient care in the following Units of management:

Unit	Staff (BTE)	Annual Budget	Salary Range
1. Canterbury District Unit	1879	£17.7m	£28,245-£35,345
2. Thanet General Unit	1223	£12.8m	£24,245-£28,845
3. Margate Health Unit	827	£4.7m	£19,110-£24,210
4. Community/Mental Health Unit	886	£3.5m	£21,110-£27,110

For non-NHS applicants, the salary is negotiable within the stated range; successful clinicians will be remunerated in accordance with HC (BS) 3. Appointments are for fixed term of 3 years, renewable by mutual agreement. Assistance with relocation expenses will be given in appropriate cases. Informal enquiries will be welcomed by Sir John Cadell, District General Manager.

Initially, an information package, together with application details, is available from Mr. D. L. Kinney, District Personnel Officer, Canterbury and Thanet Health Authority, Regency Buildings, 3 Floyal Crescent, Ramsgate, Kent. Telephone (0843) 584592 ext. 62.

Closing date for completed applications: 28 January 1986.

CAMBRIDGESHIRE Community Council
wishes to appoint a
DIRECTOR

to provide creative leadership for a small staff; active in rural development and the development of the voluntary sector in the county. Interest in rural affairs, administrative experience and ability to work with statutory and voluntary bodies essential.

Salary £9,502 - £12,528 + non-contributory pension.

The appointment will be made at or near the minimum point of this scale. Based in Cambridge.

Full details from
Cambridgeshire Community Council,
Cambridgeshire House,
7 Hills Road,
Cambridge, CB2 1NL.
Telephone 0223 390666

SENIOR ACCOUNTS CLERK
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As it is, we're one of Britain's most successful and progressive finance houses, and we're based in Covent Garden where there's more good life per square yard than anywhere else in London.

Our Treasury Section deals with the interesting field of borrowing money, either from the general public, the wholesale deposit market, the acceptance credit market or Barclay's Bank itself, of which we're a part.

Your task would be to reconcile, in detail, the transactions and maintain telephone contacts with major banks and financial institutions.

It's an absorbing job and it takes more than a modicum of skill. That's why we're looking for accounts department experience which we'd prefer was in banking or finance.

If you're interested, please give Rosemary Bramble a ring on 01-242 1234, or write to her at:
Mercantile Credit Company Limited,
Elizabethan House, Great Queen Street, London WC2B 5DP.
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Project Accountant £15,500 + benefits

As a result of internal promotion, a vacancy now exists for a recently qualified ACA aged late twenties. The company is a well-known organisation in the field of industrial scientific research with a turnover of £100 million worldwide.

The position requires a flexible individual who will liaise with managers across the company in the carrying out of ad hoc projects, and in addition there will be some statutory accounts work.

The ideal candidate will preferably hold a scientific degree in addition to professional qualifications. Good communication skills are essential, as this is a high visibility role. Promotion prospects are excellent within the organisation, and benefits are those to be expected of a major company.

Please telephone Fiona Crail or Kathryn Rice or send your CV to the address below.

ACCOUNTANCY APPOINTMENTS
7 PRINCES STREET, W.1. 01-628 7282

Management Services Officer (Finance)
Salary from £10,908 + 6% pension supplement

Phoenix House is a national charity with its Head Office in South London. With expansion we now need an experienced finance person to take specific responsibility for budgeting, control reports and internal audit. A full job description and application form is obtainable from:

Hazel Wiltshire,
Office Manager
Phoenix House,
84/88 Church Road,
London SE19 2EZ.
Tel: 01-771 6122

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BIRKBECK COLLEGE
(University of London)
ASSISTANT BURSAR

Applications are invited from Accountants who are members of one of the leading Accountancy Bodies for a 3 year contract appointment. Applicants should have sound experience and a keen interest in Accountancy. The post offers an opportunity to acquire experience in Financial and Management Accounting, Budgetary control and in a variety of other duties which will be a small office of size staff. The accounting records are fully computerised. The person appointed will probably be in the age range 25-35. Starting salary (under review) will be approximately £11,000-£12,000 on scale to a maximum of £13,923 p.a. (inclusive of London Weightings). Further particulars may be obtained from the Assistant Secretary (Personnel) (A/S), Birkbeck College, Malet Street, London WC1E 7HX (01-411 6529) to whom applications, in duplicate, including full C.V. and names of two referees should be sent by 7th February 1986.

PUBLIC APPOINTMENTS

North West Durham Health Authority
(Re-advertisement)
UNIT GENERAL MANAGER
(Hospitals Unit)

Applications are invited from candidates with suitable qualifications and proven experience in managing a complex multi-disciplinary organisation. The post requires qualities of leadership and an ability to manage diverse professional groups in order to improve the efficiency and quality of services provided for patient care.

The appointment will be for a fixed-term of up to three years, extendable by mutual agreement. Salary will be the subject of discussion, but will not be less than £20,000 p.a. A clinician would be remunerated in accordance with HC (BS) 9 and the Authority would discuss with such applicants the possibility of combining the post with their clinical duties.

The unit comprises Shotley Bridge General Hospital, Maiden Law Hospital and South Moor Hospital, with an annual budget of £10.7 million and employs 1,050 staff.

Further information about the appointment is available from Mr. R. J. Forster, District General Manager (telephone 0207 303456, ext. 200).

Application packages available from the District Personnel Officer on ext. 210 or write to North West Durham Health Authority, Shotley Bridge General Hospital, Consett, Co. Durham DH8 0NL.

Closing date for receipt of completed applications: 27 January 1986.

FRESTON HEALTH AUTHORITY

Top quality managers are required to implement the General Management arrangements for this large Authority (Revenue Budget £60m). Applicants (male/female) must be able to demonstrate high level management achievement in an appropriate N.H.S. discipline or in another large organisation.

- UNIT GENERAL MANAGER-ACUTE SERVICES**
(Salary negotiable up to £24,500)
- UNIT GENERAL MANAGER-HOSPITAL/COMMUNITY SERVICES**
(Salary negotiable up to £22,500)
- UNIT GENERAL MANAGER-PsYCHIATRIC SERVICES**
(Salary negotiable up to £22,500)

The above posts are for an initial period of 3 years. Salaries are currently under review.

- DIRECTOR OF STANDARDS**
(Salary up to £23,000)
- DIRECTOR OF ESTATES AND SERVICES**
(Salary up to £24,000)
- DIRECTOR OF COMMUNITY MEDICINE**
(Salary up to £29,000)

Informal enquiries would be welcomed by Richard Coleman, District General Manager, Freston Health Authority, on (0772) 71625 Ext. 278. Full details and application forms available from District Personnel Officer, Ext. 227. Closing date for receipt of applications: 31st January 1986.

THE MODEL OPPORTUNITY IN STATISTICS PROGRAMMING

London c.£8,000

Show off your statistics and programming skills to your best advantage in a tailor-made financial career at Abbey National and utilise the latest computerised statistical modelling facilities.

Your main aim will be to assist senior level statisticians in the Budgets Control Department. This will involve assisting in statistical analysis, developing and maintaining supporting software and producing statistical/financial reports for management.


We provide on-the-job training on the

1100 Conversational Time Sharing system, MAPPER On-line Database system and Sperrylink word processing package and study for professional qualifications is encouraged.

You will have a degree in a statistics-related subject and experience of programming in FORTRAN is essential. A good understanding of statistical techniques such as Regression, Correlation and Time Series Analysis is necessary and knowledge of applied econometric techniques a distinct advantage.

Prospects are excellent in our rapidly-expanding financial departments and we provide an excellent range of benefits.

Please send full career and salary details to Mr W Whitehead, Abbey National Building Society, Abbey House, Baker Street, London NW1 6XL.




Taxation Specialist

J. Henry Schroder Wagg & Co. Limited, one of the leading U.K. merchant banks, is looking for an additional Specialist to join its Taxation Department to help keep pace with the rapid changes now taking place in merchant banking and in the securities industry in London and overseas.

The successful applicant will probably be in the age range of 25-35 and will have gained a measure of practical experience in corporate taxation since qualifying as an Inspector of Taxes or a Chartered Accountant.

He or she will be part of a team which looks after the increasingly complex tax affairs of the Schroder Group itself and of a number of investment companies and unit trusts managed by the Schroder Group. In addition, the new member of the department will become involved in a broad cross-section of the many and varied activities in which a leading merchant bank takes part.

A fully competitive salary is offered together with an attractive range of benefits including mortgage subsidy and a generous non-contributory pension scheme. Applications in writing, with full curriculum vitae, should be made to: Mr. John R. Lambert, Head of Staff and Administration, J. Henry Schroder Wagg & Co. Limited, 120 Cheapside, London EC2V 6DS.



YOUNG FINANCIAL DIRECTOR
C £18,000 + Car North West London

Secomak Air Products is the market leader in a number of specialist manufactured products. The company is very profitable, has outstanding management ratios and is a member of the highly successful Halma Group. We are seeking a Financial Director to join a Board that enjoys considerable autonomy. The successful candidate will have manufacturing experience, is likely to be an A.C.A. of above average ability aged between 25 - 35, and will be expected to play an important part in shaping the company's future. An early task will be to review and replace all the company's computer systems and equipment.

The comprehensive package of benefits includes a share scheme.

Please reply in strict confidence, with full C.V. to:
Mr. C. Q. Summerhayes, Divisional Chief Executive,
SPC House, Evington Valley Road, Leicester LE5 5LU

Recently Qualified Accountants
highly visible career stepping stone

London c£17-20,000 + mortgage etc.

This is an excellent opportunity to make the transition from the Profession to Commerce. You will join a high profile team undertaking constructive reviews and appraisals of the Group's activities - a wide ranging brief which will provide a real insight into the many facets of the Group's diverse business.

The scale and diversity of these activities will provide stimulating career progression opportunities.

This is therefore seen as a development position enabling you to gain commercial experience, demonstrate your skills and, working with management at all levels, make an essential contribution to financial control.

A very competitive remuneration package will be negotiated.

Contact David Tod BSc FCA on 01-405 3499 quoting ref: D/263/RB.

Lloyd Management
125 High Holborn - London WC1V 6QA Selection Consultants 01-405 3499

PUBLIC APPOINTMENTS

UNIT GENERAL MANAGER (COMMUNITY)

The Authority wishes to appoint an experienced manager able to demonstrate imaginative leadership and capacity for undertaking personal responsibility for action. Commitment to improving the quality and effectiveness of service provision is of paramount importance. The appointment will initially be for 3 years - renewable by agreement.


Minimum Salary: £19,211 p.a. In accordance with current D.H.S.S. recommendations.

The Unit General Manager will be responsible to the District Manager for operational and budgetary management. The Manager will take care of all Community Health facilities (except Midwifery and Psychiatry) Community Hospitals and Mental Handicap Services for the District population of 228,000. Total Beds: 375 Budget: £11,000,000 Staff: 997.

Informal discussions welcomed by Mr I A Donaldson, District General Manager, District Offices, Poole Hospital, Northmore, Salisbury, Wiltshire, Wiltshire, Salisbury, Wiltshire, Salisbury, Wiltshire. Telephone (01292) 320000. Further information and job description is available from Personnel Department at the above address.

Application should be made in the form of a curriculum vitae with the names and addresses of two referees, together with a statement from the referees setting out how they see the role of the Unit General Manager and their own approach to the post.

Closing date: 24th January 1986.



SALES AND MARKETING

IMMEDIATE START IN PUBLISHING

Bloomsbury Publishing House requires additional Advertising Executives to sell advertising space in a wide range of specialist publications for various professional bodies. The successful applicants will be trained to communicate at Director level and will be expected to have fair, initiative and the will to succeed to achieve £20,000 per annum.

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Alican Whitwell,
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